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1 IN THE UNITED STATES DISTRICT COURT  
2 FOR THE EASTERN DISTRICT OF TEXAS  
3 MARSHALL DIVISION  
4 VOCALIFE LLC, ) (  
5 PLAINTIFF, ) ( CIVIL ACTION NO.  
6 ) ( 2:19-CV-123-JRG  
7 VS. ) ( MARSHALL, TEXAS  
8 ) (  
9 AMAZON.COM, INC. and ) (  
10 AMAZON.COM LLC, ) ( OCTOBER 6, 2020  
11 DEFENDANTS. ) ( 12:47 P.M.

12 TRANSCRIPT OF JURY TRIAL  
13 AFTERNOON SESSION  
14 BEFORE THE HONORABLE JUDGE RODNEY GILSTRAP  
15 UNITED STATES CHIEF DISTRICT JUDGE  
16

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Official Reporter  
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Eastern District of Texas  
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23

24 (Proceedings recorded by mechanical stenography, transcript  
produced on a CAT system.)

25

## P R O C E E D I N G S

(Jury out.)

COURT SECURITY OFFICER: All rise.

THE COURT: Be seated, please.

Counsel, are there any matters we need to take up before I bring back in the jury?

MS. TRUELOVE: Nothing from the Plaintiff, Your Honor.

MR. DACUS: We have one matter, Your Honor, we need to address with the Court, and it relates to Amazon's Motion in Limine No. 9.

THE COURT: Go to the podium, please, Mr. Dacus.

MR. DACUS: Thank you, Your Honor. I apologize for that.

Amazon's Motion in Limine No. 9, Your Honor, relates to precluding Plaintiff from any reference to the unavailability of any witnesses who does not testify.

In Mr. Baxter's examination he made reference to the fact that no one would be here from the 2011 meeting, and then in Mr. Fabricant's exam -- examination, he made reference to the fact that Mr. Pance is not going to be here.

I was not in the in-chambers meeting this morning, but I understand that the Plaintiff is aware of this rule because they specifically asked leave from the Court to

12:48:39 1 talk about the fact that Mr. Chhetri, whose notebook was  
12:48:43 2 presented, they wanted the -- the right to say that he was  
12:48:46 3 not going to be here, and the Court granted them leave to  
12:48:51 4 do that, as I understand it.

12:48:53 5 But with respect to those other references, we  
12:48:56 6 believe those are violations of the MIL. At a minimum, we  
12:48:59 7 would ask for an instruction from the Court that they stop  
12:49:01 8 that.

12:49:01 9 THE COURT: Tell me this -- tell me this,  
12:49:03 10 Mr. Dacus -- and I did give Mr. Fabricant specific leave  
12:49:05 11 and instructions this morning in chambers about the absence  
12:49:11 12 of Mr. Chhetri as a live witness. Tell me why you believe  
12:49:17 13 this objection is timely.

12:49:18 14 These -- these witnesses and these examinations  
12:49:21 15 happened hour, hour and a half ago. You had an  
12:49:24 16 opportunity -- your side had an opportunity to  
12:49:27 17 cross-examine or to direct. Why is this not something that  
12:49:31 18 you asked to approach the Court while the witnesses were on  
12:49:34 19 the stand, and it would be appropriate to do something  
12:49:36 20 about it, instead of waiting until they're well off the  
12:49:41 21 stand, everybody's had lunch, and you've had time to come  
12:49:44 22 up with this? Why is this timely?

12:49:47 23 MR. DACUS: I'd be happy to respond to it,  
12:49:49 24 Your Honor. All I can respond is, for me personally, I  
12:49:50 25 wanted to check over the lunch hour to make sure what the

12:49:53 1 limine said and to make sure that I did not mishear what  
12:49:58 2 was said this morning.

12:49:59 3 So I certainly understand the Court's criticism  
12:50:01 4 related to the timeliness. And, quite honestly, our  
12:50:05 5 request is primarily that we do not have this going  
12:50:08 6 forward, including in closing. So I certainly understand  
12:50:10 7 the Court's criticism in that regard, and that's --

12:50:13 8 THE COURT: Well, the MIL order is one sentence.  
12:50:16 9 I have a copy at my fingertips. I assume both sides have  
12:50:21 10 copies at their fingertips. You have the real-time  
12:50:24 11 transcript of what's been asked and answered of the  
12:50:26 12 witnesses.

12:50:27 13 I find that this objection is untimely, and I'll  
12:50:30 14 deny and overrule the objection on that basis.

12:50:37 15 However, that does not mean that the order in  
12:50:38 16 limine is not what it is. And if there's any doubt about  
12:50:41 17 where these parameters are for closing argument, I expect  
12:50:44 18 to take that up and discuss it with counsel before closing  
12:50:47 19 arguments are presented.

12:50:49 20 MR. DACUS: Perfect. Thank you very much,  
12:50:51 21 Your Honor.

12:50:51 22 THE COURT: All right. Defendants, are you  
12:50:55 23 prepared to call your next witness?

12:50:57 24 MR. HADDEN: We are, Your Honor.

12:51:00 25 THE COURT: And is this another deposition witness

12:51:02 1 or a live witness?

12:51:03 2 MR. HADDEN: No, this is a live witness,  
12:51:05 3 Professor Kiaei, our technical expert.

12:51:10 4 THE COURT: All right. Let's bring in the jury,  
12:51:12 5 please.

12:51:12 6 COURT SECURITY OFFICER: All rise.

12:51:13 7 (Jury in.)

12:51:39 8 THE COURT: Welcome back, ladies and gentlemen.  
12:51:40 9 Please have a seat.

12:51:41 10 Defendants, call your next witness.

12:51:47 11 MR. HADDEN: Amazon calls Professor Kiaei.

12:51:51 12 THE COURT: All right. If you'll come forward,  
12:51:53 13 sir, and be sworn.

12:51:57 14 (Witness sworn.)

12:52:07 15 THE COURT: Please come around, sir, have a seat  
12:52:22 16 on the witness stand.

12:52:23 17 MS. DOAN: May I approach, Your Honor?

12:52:24 18 THE COURT: You may distribute binders.

12:52:42 19 All right. Counsel, you may proceed with your  
12:52:51 20 direct examination of the witness.

12:52:51 21 SAYFE KIAEI, PH.D., DEFENDANTS' WITNESS, SWORN

12:52:51 22 DIRECT EXAMINATION

12:52:53 23 BY MR. LAQUER:

12:52:53 24 Q. Could you please tell us your name, sir?

12:52:55 25 A. Good afternoon. My name is Sayfe Kiaei. Sayfe is like

12:53:06 1 safety without the T, and Kiaei rhymes with Hawaii.

12:53:07 2 Q. And where do you work?

12:53:08 3 A. I am a professor at Arizona State University in the

12:53:14 4 Department of Electrical and Computer Engineering.

12:53:16 5 Q. And could you tell the jury why you are here today?

12:53:20 6 A. Yes. I am here to give my opinion about the Amazon

12:53:30 7 Echo devices that they do not infringe on the '049 patent.

12:53:33 8 Q. And have you prepared slides to help us here in court?

12:53:38 9 A. Yes, sir. I have prepared a few slides to go through

12:53:42 10 my presentation. So, if you don't mind, let's go to the

12:53:47 11 next one.

12:53:47 12 Q. Sure. Would you let us know what your highest level of

12:53:51 13 education is?

12:53:52 14 A. Yes, sir. I received my Ph.D. from Washington State

12:53:56 15 University in 1987 at -- in the Department of Electrical

12:53:59 16 Engineering.

12:53:59 17 Q. And prior to your current work as a professor at the

12:54:02 18 Arizona State University, where did you work?

12:54:04 19 A. From 1993 to 2002, I was a full-time employee at

12:54:09 20 Motorola in Austin, Texas. And at the same time also I

12:54:14 21 was an adjunct professor at University of Texas Austin.

12:54:17 22 Q. Could you briefly summarize your experience in industry

12:54:21 23 and working on government contracts?

12:54:24 24 A. Yes, sir. For about 10 years, as I said, I was at

12:54:27 25 Motorola working on radios, wireless systems, audio

12:54:30 1 processing and related areas. But also over the past 35  
12:54:35 2 years, I have been working on a number of research projects  
12:54:39 3 and grants and development funded by the National Science  
12:54:45 4 Foundations.

12:54:45 5 I have been working with Defense Advanced Research  
12:54:49 6 Projects Agency, a number of projects related to audio  
12:54:51 7 processing and signal processing. I've also been working  
12:54:55 8 in Department of Defense and a number of other companies  
12:54:58 9 throughout these years.

12:54:59 10 Q. And has some of your work related to microphone arrays?

12:55:03 11 A. Yes, I've had a number of projects and grants related  
12:55:06 12 to that.

12:55:06 13 Q. Can you give any examples of any of your experience  
12:55:09 14 related to digital signal processors?

12:55:10 15 A. Yes, sir. First time I got introduced to digital  
12:55:17 16 signal processing, that was in 1981, I believe. I took a  
12:55:19 17 class in digital signal processing. And then my master  
12:55:24 18 thesis was on the development of signal processing  
12:55:28 19 algorithms for noise reduction, and my Ph.D.

12:55:31 20 And then I've also been teaching classes for the  
12:55:34 21 past 35 years at the universities, as well as when I was in  
12:55:37 22 Motorola I taught a course within Motorola, as well, on  
12:55:42 23 signal processing and digital signal processing.

12:55:42 24 Q. So was the course specific to digital signal  
12:55:45 25 processors?



12:55:45 1 A. Yes. I actually established two courses specifically  
12:55:49 2 on digital signal processing. At the Arizona State  
12:55:57 3 University now we have a course called EEE -- I believe  
12:56:00 4 it's 404 -- that is specifically on developing digital  
12:56:04 5 signal processors and processing using the Texas Instrument  
12:56:07 6 TI3200. And also at UT Austin I helped them with the  
12:56:12 7 development of courses in that area.

12:56:13 8 Q. Do you have experience writing and reading software  
12:56:16 9 source code for audio processing?

12:56:18 10 A. Yes, sir. I've been doing that both in my Master's and  
12:56:26 11 Ph.D. as well as in industry and also working on various  
12:56:28 12 projects in various different languages, MATLAB, ADS, C,  
12:56:35 13 C++, Perl, Lisp language, a number of other ones. Some of  
12:56:41 14 them outdates me and tells my age.

12:56:44 15 Q. Are you an inventor on any patents?

12:56:46 16 A. Yes, sir. I have I think 9 or 10 patents.

12:56:50 17 Q. And have you ever done any work for Amazon before?

12:56:52 18 A. No.

12:56:53 19 Q. How much are you being paid for your time here?

12:56:55 20 A. \$400.00 an hour.

12:56:57 21 THE COURT: Counsel, let me interrupt just a  
12:56:59 22 minute. If both you and the witness would slow down a  
12:57:01 23 little bit in your speech, that would be helpful.

12:57:04 24 MR. LAQUER: Thank you, Your Honor.

12:57:05 25 THE COURT: All right.

12:57:06 1 THE WITNESS: Thank you, Your Honor.

12:57:06 2 THE COURT: All right. Let's proceed.

12:57:08 3 MR. LAQUER: Your Honor, I offer Dr. Kiaei as an  
12:57:12 4 expert in the areas of audio signal processing, microphone  
12:57:15 5 arrays, audio processing, software source code, and digital  
12:57:19 6 signal processors.

12:57:19 7 THE COURT: Is there objection?

12:57:20 8 MR. LAMBRIANAKOS: No objection, Your Honor.

12:57:23 9 THE COURT: All right. Then, without objection,  
12:57:24 10 the Court will recognize this witness as an expert in those  
12:57:27 11 designated fields.

12:57:28 12 Please continue.

12:57:31 13 Q. (By Mr. Laquer) Did you study how the Echo products in  
12:57:34 14 this case work?

12:57:34 15 A. Yes, sir, I did.

12:57:38 16 Q. And have you studied how those different products are  
12:57:42 17 related to each other in terms of their functionality?

12:57:46 18 A. Yes, I have. And if you don't mind, we can go to the  
12:57:48 19 next slide.

12:57:49 20 And this shows the -- the various Amazon Echo  
12:57:58 21 devices, and I have categorized them in two categories.

12:58:01 22 On the top, the two products you see are the  
12:58:05 23 Echo 1 and Echo Dot 1, which was the Doppler. And Doppler  
12:58:12 24 was a code name that they had given for the software they  
12:58:15 25 used in development of those products.

12:58:18 1 And then after April of 2016, they have number of  
12:58:23 2 other products that you see here, which are -- which were  
12:58:28 3 also used. The software code name for them was MPAF.

12:58:31 4 Q. And what is the most important way to understand how  
12:58:36 5 Echo works?

12:58:37 6 A. The most important way to understand it is to look at  
12:58:41 7 the source code. I reviewed the source code for the  
12:58:45 8 devices.

12:58:45 9 Q. Do slides on the Internet determine how Echo works?

12:58:51 10 A. No, they do not.

12:58:52 11 Q. Does a white paper determine how Echo works?

12:58:55 12 A. No, they do not.

12:58:57 13 Q. Why is source code so important to understanding how  
12:59:00 14 the product works?

12:59:02 15 A. The source code are instructions given to the processor  
12:59:08 16 that step-by-step tells the processor what to do at each  
12:59:14 17 specific actions in a string.

12:59:18 18 Q. And how long did you spend reviewing the Echo source  
12:59:22 19 code?

12:59:22 20 A. I spent several weeks looking at the code -- source  
12:59:29 21 codes, and there are a number of different source codes and  
12:59:31 22 categories, which I can explain.

12:59:33 23 Q. Can you show us how Echo's beamforming technology  
12:59:38 24 works?

12:59:38 25 A. Yes, yes.

12:59:39 1 Q. Can you explain what we see here?

12:59:43 2 A. Yes. What we see here is the Echo device, looking at  
12:59:51 3 it from the top. And this device that you're looking at it  
01:00:03 4 from the top has six microphones around it and a microphone  
01:00:05 5 in the center, as you've seen that already many times.

01:00:09 6 And then by proper combination of the microphone  
01:00:12 7 signals with pre-set permanent beamforming coefficients,  
01:00:19 8 you focus these microphones towards different directions  
01:00:23 9 which are called the beams.

01:00:24 10 So we have beams now, for example, going to the  
01:00:27 11 right and left, beams going in these different angles, as  
01:00:31 12 you can see in these pictures.

01:00:32 13 Q. If we look at the slide, there are some numbers here  
01:00:35 14 from DTX-809.

01:00:38 15 Can you explain what these numbers are?

01:00:40 16 A. These numbers are in a file called .cfg, as you can see  
01:00:49 17 on the top of the -- the top part of the box. And that  
01:00:55 18 simply stands for configured files.

01:00:56 19 These are fixed numbers, fixed parameters that you  
01:01:00 20 put in the microprocessor or the processor that they  
01:01:06 21 determine the coefficients, they determine how many  
01:01:09 22 microphone it has, determines the number of beams, and all  
01:01:12 23 the things that are fixed in the system.

01:01:16 24 Q. Are these then the coefficients of the device?

01:01:19 25 A. These are the coefficients of the beamformer

01:01:24 1 specifically that are entered when the device is

01:01:30 2 manufactured in the factory.

01:01:32 3 Q. We've heard some testimony that these coefficients

01:01:35 4 never change. Is that consistent with your analysis of the

01:01:37 5 Echo source code?

01:01:38 6 A. Yes, sir. I have extensively looked at all of the

01:01:42 7 source codes that -- that were provided, and all of them

01:01:46 8 use the .config file, which from that it has that constant

01:01:53 9 fixed coefficients that then sets the fixed beams.

01:01:56 10 Q. And are those coefficients also called the weights?

01:02:03 11 A. Yes. There are a number of terms. We call them

01:02:05 12 technical -- we call them weights because they weight the

01:02:09 13 microphone combinations or coefficients and et cetera.

01:02:13 14 Q. Do Echo's beams ever move?

01:02:16 15 A. Echo beams do not move.

01:02:17 16 Q. Do Echo's beams ever grow?

01:02:19 17 A. Echo beams do not grow.

01:02:22 18 Q. Does Echo wait until it receives sound before it

01:02:26 19 creates a beam?

01:02:27 20 A. No, it does not. As a matter of fact, when Echo is

01:02:34 21 shipped from the factory in the box, already has the

01:02:37 22 weights -- excuse me -- already has the weights loaded on

01:02:42 23 the processors.

01:02:43 24 And then as soon as you bring it home and plug it

01:02:48 25 in, when it turns on, those arrays are fixed, and they're

01:02:52 1 pointing specifically at the directions in the example I'm  
01:02:55 2 showing on my slide.

01:02:59 3 Q. Does this file shown here, DTX-809, show when these  
01:03:06 4 coefficients were created? And I know some of the text is  
01:03:10 5 small.

01:03:10 6 A. Oh, yes, I see that. If you see -- I'm not very good  
01:03:17 7 at using this system here, but if you look at the first  
01:03:19 8 line on top, it says: On November 27th, 2017, from Knight  
01:03:29 9 AFE -- Knight is the product name, and AFE is the analog  
01:03:34 10 content.

01:03:34 11 Q. And that was before the '049 patent in this case ever  
01:03:37 12 existed when it came on September of 2018, correct?

01:03:40 13 A. Yes, sir.

01:03:45 14 Q. How were these beamformer coefficients created?

01:03:48 15 A. These are created in advance by the engineers of Amazon  
01:03:56 16 prior to shipping the devices.

01:03:57 17 Q. Were these created on an Echo?

01:03:59 18 A. They were not created on Echo.

01:04:01 19 Q. Could you explain where they were created?

01:04:04 20 A. Yes. These were created, as I said, in -- in advance  
01:04:12 21 by the Amazon engineers using software called MATLAB that  
01:04:17 22 simply simulates an environment.

01:04:19 23 Q. Does Echo form one beam at a time or all of its beams  
01:04:24 24 at the same time?

01:04:24 25 A. Depending on the configuration that is also identified

01:04:29 1 in this config file, and the picture you see here, this one  
01:04:33 2 has six beams. And all of the six beams are simultaneously  
01:04:37 3 turned on as soon as the device is plugged in, and those  
01:04:41 4 beams are fixed. They do not change direction.

01:04:44 5 Q. Can you show us how that works?

01:04:46 6 A. Yes, if you can go to the next slide.

01:04:54 7 So what we see here is that on the top left are  
01:04:58 8 the seven microphones.

01:05:00 9 Q. And what are those microphones having a red line going  
01:05:04 10 into?

01:05:05 11 A. So all the seven microphones that were sitting on the  
01:05:09 12 circle on top of the Echo, they go to a box called fixed  
01:05:14 13 beamformer, which is the software running performing fixed  
01:05:17 14 beamforming.

01:05:17 15 Q. And does that happen even before someone speaks to the  
01:05:22 16 Echo, or does it occur after that?

01:05:24 17 A. That happens as soon as you turn on the device.  
01:05:28 18 Immediately after you turn on the device, then the  
01:05:30 19 microphone signals are captured, and they go to this --  
01:05:33 20 this box in software, which is called the fixed beamformer.

01:05:36 21 Q. And in this picture, is the woman speaking to the Echo?

01:05:41 22 A. No. In this picture does not, and it's only the  
01:05:46 23 background noise.

01:05:47 24 Q. Can you explain what those blue lines are at the top of  
01:05:51 25 the -- sort of cell phone looking bars on them?

01:05:53 1 A. Yes, this -- I hope you like my artwork.

01:05:57 2           What I did is I put in a little cell phone signal,  
01:06:00 3 which indicates the -- the signal -- the audio signal, for  
01:06:08 4 example, strength in each one of the output of the arrays,  
01:06:11 5 not the output of microphones, at the output of the fixed  
01:06:14 6 beamformer are the arrays coming out, the beams.

01:06:17 7           So it's showing the strength of each one of the  
01:06:21 8 beams. And as you can see, when there is no signal, nobody  
01:06:24 9 talking in the room, all of those are in the one bar or  
01:06:28 10 very small bar.

01:06:29 11 Q. Can you show us what happens when she speaks?

01:06:32 12 A. Yes. If you can go to the next slide.

01:06:35 13           What I did was a little animation here. What I'd  
01:06:38 14 like to do is -- is point out -- your attention to how the  
01:06:46 15 different beams' strength are shown around the circle of --  
01:06:51 16 I apologize --around the circle -- on the -- on the beams.

01:06:53 17           So on top, the top bar has only two bars. And  
01:06:55 18 that's the beam that is pointing towards the 1:00 o'clock.  
01:06:58 19 And then the beam that's pointing towards 3:00 o'clock,  
01:07:01 20 that only has one bar which corresponds to exactly what  
01:07:05 21 shows the signal on that specific beam.

01:07:07 22           And then coming down around 5:00 o'clock, you see  
01:07:10 23 the one that has two bars. And then as we're getting  
01:07:13 24 closer to the speaker, the bar that is around the 7:00  
01:07:16 25 o'clock, that is -- has four bars.



01:07:18 1 And then the beam that is pointing towards the  
01:07:25 2 speaker that says Alexa -- "Alexa," that one has four bars.  
01:07:31 3 And then the one around 11:00 o'clock has three bars.

01:07:35 4 So those are corresponding to the output of the  
01:07:38 5 fixed beamformer. So that's number one, two, three, four,  
01:07:41 6 five, six -- six beams formed. Each beam has a strength  
01:07:46 7 based on the amount of signal that is receiving, and the  
01:07:50 8 signal strength is shown there.

01:07:51 9 Q. And is it true that in some cases the strongest beam is  
01:07:55 10 not the one pointed at the speaker?

01:07:57 11 A. It is possible, yes. There are some areas by which  
01:08:00 12 you're in a room that your sound may be bouncing off the  
01:08:04 13 wall, and the -- some of the beams on the other side may be  
01:08:07 14 getting the sound or maybe there's another sound out there  
01:08:10 15 that may be doing that. So not necessarily all of them are  
01:08:14 16 the same way.

01:08:15 17 Q. What is the box at the top right that says beam  
01:08:18 18 selector?

01:08:18 19 A. So the beam selector, which is also implemented in the  
01:08:22 20 source code, what it does is that it's looking at the  
01:08:25 21 output of all of these arrays simultaneously. It's looking  
01:08:31 22 at all of them simultaneously and is comparing the signal  
01:08:35 23 in all of them.

01:08:36 24 Technically speaking, it's looking at what you  
01:08:40 25 call signal-to-noise ratio, but really is looking at the

01:08:44 1 signal strength. And then among them, it selects the one  
01:08:47 2 with the strongest signal.

01:08:49 3 And as you can see here, the one that is pointing  
01:08:52 4 at 9:00 o'clock, which is the Beam No. 5, is the one that's  
01:08:56 5 selected.

01:08:56 6 Q. After the beam selector selects the strongest beam, do  
01:09:01 7 the other beams go away?

01:09:02 8 A. No. As long as Alexa -- sorry, not Alexa. I  
01:09:08 9 apologize. Strike that.

01:09:09 10 As long as the Echo device is on, it's continually  
01:09:12 11 generating these beams all the time, and they are fixed in  
01:09:15 12 that fixed direction. They're always pointing, in this  
01:09:17 13 example, in this direction. So if the speaker doesn't  
01:09:20 14 speak, they're still on.

01:09:22 15 Q. Did you hear some testimony about a light ring on the  
01:09:25 16 Echo device?

01:09:27 17 A. Yes, sir, I did.

01:09:28 18 Q. Can you explain how the light ring relates to what we  
01:09:32 19 see here?

01:09:32 20 A. The light ring is -- is LED -- the LED. And that LED  
01:09:41 21 simply shows which one of the beams have been selected to  
01:09:46 22 the output. In this case, as you see in this example, the  
01:09:51 23 beam that is at 9:00 o'clock pointing towards the speaker,  
01:09:55 24 is the one that's going to turn on.

01:09:57 25 Q. But Echo still has beams on other locations where there

01:10:01 1 is not a light on the light ring; is that correct?

01:10:03 2 A. Yes. All the beams are on. All the beams are

01:10:07 3 operating. Only the beam that has the strongest signal is

01:10:11 4 the one that turns on -- the LED turns on. The LED is

01:10:16 5 simply an indication of which beam's turned on.

01:10:19 6 Q. Did you hear Mr. Prasad's testimony about Echo sending

01:10:24 7 audio data into the Alexa Cloud?

01:10:27 8 A. Yes, sir, I did.

01:10:28 9 Q. Can you explain how that relates to what we see on this

01:10:32 10 picture here?

01:10:33 11 A. So once the beam is selected, that is the beam that's

01:10:40 12 going to go out, there may be additional processing. And

01:10:43 13 then that beam is the final beam that is sent out to the

01:10:47 14 Alexa Cloud.

01:10:50 15 And the Alexa Cloud, which is through the

01:10:54 16 Internet, accessing this massive computing in the Alexa

01:10:59 17 servers, that then captures whatever you said and processes

01:11:07 18 that and does all the different descriptions that Mr. Rohit

01:11:12 19 described this morning, as well as Mr. Phil described this

01:11:15 20 morning.

01:11:15 21 Q. And what happens when the lady that we see in the

01:11:18 22 picture here moves while speaking to the Echo?

01:11:20 23 A. I may -- I think I have -- I'm showing the signal on

01:11:25 24 that.

01:11:26 25 So right now we're on 1:00 o'clock, which is the

01:11:29 1 person said, "Alexa." And Alexa recognized. And let's say  
01:11:32 2 now they're walking around, and they say: Alexa, what is  
01:11:37 3 the population of Texas?

01:11:41 4 Q. Well, can you explain to us first what those numbers  
01:11:44 5 are in the top left so we can keep an eye on those?

01:11:47 6 A. Yes, absolutely.

01:11:49 7 Q. What are those?

01:11:50 8 A. Thank you, sir. So those numbers correspond to the  
01:11:53 9 coefficients of the weights that I was talking about.  
01:11:55 10 These are the fixed coefficients. These are fixed weights  
01:11:59 11 that were developed by the -- by the design engineers in  
01:12:03 12 Amazon before the device was shipped.

01:12:06 13 And these simply correspond how the different  
01:12:08 14 microphone signals are combined to form these beams. And  
01:12:12 15 they do not change.

01:12:12 16 Q. And why is there a purple line around one of the six  
01:12:16 17 beams?

01:12:16 18 A. So if you think about the last slide I had for a  
01:12:22 19 second, among these six beams, the one, No. 1, had the  
01:12:26 20 highest signal. And the beam selector said No. 1 has the  
01:12:30 21 highest signal, let's pick that. And that signifies the  
01:12:34 22 fact that the No. 1 has the highest signal.

01:12:36 23 Q. Let's see what happens when she moves.

01:12:38 24 A. Yes, thank you.

01:12:40 25 So she -- she says, "Alexa," and now she's moving

01:12:44 1 and saying "what is the population of Texas" as she's  
01:12:47 2 walking around the room. And as you can see now, as she's  
01:12:50 3 walking around the room, she's getting closer to speaker --  
01:12:53 4 sorry, not to the speaker -- to the Array No. 2, and then  
01:12:56 5 to the Beam No. 3.

01:12:57 6 And as she's walking around, that Beam No. 2 has a  
01:13:01 7 higher signal. Then the Beam No. 3 is going to get the  
01:13:04 8 higher signal. And she stops there, and that indicates  
01:13:07 9 that Beam No. 3 is the one with the highest, technically  
01:13:11 10 speaking, signal-to-noise ratio or the highest signal  
01:13:15 11 level.

01:13:15 12 Q. Why didn't the numbers change?

01:13:17 13 A. The coefficient numbers you mean?

01:13:22 14 Q. Yes.

01:13:23 15 A. Oh, okay. I thought you were talking -- the  
01:13:25 16 coefficient numbers don't change because we are not  
01:13:27 17 changing the beams. The beams are constant. What  
01:13:30 18 determines the beam's shape and directions are those  
01:13:32 19 coefficients.

01:13:33 20 If those coefficients were -- were designed and  
01:13:37 21 uploaded in the system during the manufacturing by the  
01:13:42 22 designers -- before manufacturing the devices and they were  
01:13:44 23 uploaded and shipped, they exactly stay the same. Nothing  
01:13:48 24 changes. The coefficients do not change.

01:13:49 25 Q. How do you know that Echo works in that way you just

01:13:55 1 described?

01:13:55 2 A. I have studied the source code extensively, and I have  
01:13:58 3 looked at a number of different files that describe the  
01:14:01 4 different stages of the design and different -- different  
01:14:05 5 software that are involved in the development of the Echo.

01:14:10 6 Q. Can you explain what we see on this slide?

01:14:12 7 A. Yes, sir. What this -- I'm going to categorize the  
01:14:16 8 files that associate with what Echo has. There are  
01:14:20 9 hundreds of files in there.

01:14:22 10 The first category is called MATLAB files. MATLAB  
01:14:26 11 files perform mathematical simulation. It's like  
01:14:30 12 calculators were fancier -- it's much more -- it's files  
01:14:33 13 that they have -- they're performing simulations, and they  
01:14:36 14 are not on the device. These are done in the lab at the  
01:14:44 15 Amazon -- by the Amazon engineers. They have nothing to do  
01:14:47 16 with the actual device.

01:14:48 17 So in here right now I have a couple of the files  
01:14:52 18 highlighted on top that associate with the beamformation --  
01:14:57 19 associate with the -- the beam coefficient of the beam  
01:15:01 20 weights formations.

01:15:02 21 Q. Let's look at the next slide. What are configuration  
01:15:06 22 files?

01:15:06 23 A. The config files, or the configuration files, as I  
01:15:09 24 said, these are the files that have the constant numbers in  
01:15:12 25 them. They have a bunch of numbers in them that these

01:15:17 1 numbers signify how many microphones the device has.

01:15:22 2           For example, the top one is Biscuit. So if you  
01:15:25 3 look over in the middle of the top line, it says  
01:15:30 4 BiscuitAudioFrontEnd/config/AFE.cfg.

01:15:34 5           So what this is telling me is that it's a Biscuit  
01:15:37 6 product. It is an audio front end Biscuit config files.  
01:15:41 7 So it has a number of parameters that are fixed. And these  
01:15:45 8 parameters are in a file called AFE.cfg -- AFE.config.

01:15:53 9           I'm going to go and look at that and see what's  
01:15:56 10 inside of that and that tells me how many microphones it  
01:16:00 11 has, how many beams it has, the number of parameters, what  
01:16:02 12 are the coefficients for that, and I would know, huh, what  
01:16:06 13 config file is doing this, what is this.

01:16:06 14 Q. What is the Biscuit?

01:16:07 15 A. Biscuit is one of the Echo products. They all have  
01:16:16 16 different names, Biscuit, Crumpet, Donuts, and so on.  
01:16:22 17 Engineers have a creative way of naming products.

01:16:25 18 Q. All right. And can you explain what these file are we  
01:16:26 19 see on this next slide?

01:16:28 20 A. The next files are Echo source code. These are the  
01:16:33 21 actual files that run on the -- on the devices. These --  
01:16:36 22 these are done in real-time. They are -- these files are  
01:16:45 23 written in C++.

01:16:46 24           And as you can see on the first line, all the way  
01:16:49 25 down, it says cpp, and C++ is simply a language -- the C

01:16:54 1 language that we write codes in for real-time operations of  
01:16:57 2 the system. And it's -- that one is associated with  
01:17:00 3 audioFrontEnd.cpp.

01:17:01 4 And then below that, I have another file called  
01:17:05 5 audioFrontEnd.h. That is a header file. And that header  
01:17:09 6 file is simply saying what are the different, common  
01:17:12 7 variables and common routines and common things between  
01:17:16 8 these different files.

01:17:20 9 Q. And are these all amongst the source code files that  
01:17:22 10 you reviewed as part of your work in this case?

01:17:25 11 A. Yes, sir.

01:17:26 12 Q. Can you explain what the '049's method of beamforming  
01:17:33 13 does?

01:17:33 14 A. Yes. '049 patent, and you've seen that for the past  
01:17:39 15 few days in many, many different details and so on. But I  
01:17:43 16 want to, at a high level, what the '049 patent does is it  
01:17:47 17 describes a series of very specific steps and the specific  
01:17:50 18 things it has to do in order to perform adaptive  
01:17:56 19 beamforming.

01:17:56 20 Q. Let's look at Claim 1 of the '049 patent.

01:17:59 21 What is the importance of the patent claim as part  
01:18:04 22 of your analysis in this case?

01:18:06 23 A. Yes. As His Honor also mentioned at the beginning, as  
01:18:16 24 well as a number of what the speakers talked about, the  
01:18:18 25 value of the patent, what defines exactly what the patent



01:18:21 1 does is based on the claims. So the claim is the most  
01:18:25 2 important part of the patent. That's what we always study.

01:18:29 3 So in this case, this claim tells us what the  
01:18:33 4 patent defines.

01:18:35 5 Q. How would you describe Claim 1?

01:18:36 6 A. I had to study Claim 1 for a while, and it's a very --  
01:18:47 7 as you can see, it has a number of -- several, several  
01:18:50 8 steps in here. And you have to go through that to  
01:18:53 9 understand the different steps.

01:18:55 10 So as you can see, it is -- and I've broken it up  
01:19:01 11 in terms of number of substeps to help go through that.

01:19:04 12 Q. Okay. Did you apply the Court's claim constructions in  
01:19:09 13 analyzing Claim 1 here?

01:19:10 14 A. Absolutely, yes, sir.

01:19:13 15 Q. Did you consider the prosecution history of the '049  
01:19:15 16 patent, that is DTX-54, in forming your opinions for this  
01:19:19 17 case?

01:19:20 18 A. Yes, sir, I did.

01:19:21 19 Q. Did you consider the prosecution history of the '756  
01:19:25 20 patent, that is DTX-55, in forming your opinions in this  
01:19:29 21 case?

01:19:29 22 A. Yes, sir, I did.

01:19:31 23 Q. Looking at the first claim here, can you explain how  
01:19:38 24 the claim is organized?

01:19:40 25 A. Yes. As I said, I think you've heard this already

01:19:47 1 multiple times, but the claim discusses a number of steps  
01:19:51 2 in here, and I have numbered those steps, and each step has  
01:19:58 3 a specific things that it's asking for.

01:20:00 4 Q. In some of the formatting that we see on the slide, is  
01:20:04 5 a little different than the spacing of how the words in the  
01:20:06 6 claim appear in the back of the patent itself. Can you  
01:20:09 7 explain that?

01:20:09 8 A. Yes. I -- I -- I changed the formatting a little bit  
01:20:14 9 so that it's a bit easier to read, and I can explain it  
01:20:18 10 better. Otherwise, we'll have one column that we have to  
01:20:20 11 go through, and it makes it a little bit --

01:20:23 12 Q. In other words, it's all still the same?

01:20:28 13 A. Absolutely the same exact content.

01:20:29 14 Q. And is there any step in this claim that you'd like to  
01:20:34 15 talk about first to explain the claim?

01:20:36 16 A. So what I'd like to do is that, given that we've heard  
01:20:40 17 the patent a few times, I'd like to go through very  
01:20:44 18 specific and important things that are described in this  
01:20:47 19 patent that, in my opinion, the Echo devices do not  
01:20:57 20 infringe.

01:20:57 21 So let's go through Step [C], if you don't mind,  
01:21:03 22 determining a delay.

01:21:06 23 Q. Can you explain what we see here?

01:21:08 24 A. Yes. This is Step [C], which I call it [C], has a  
01:21:12 25 number of substeps in there. And this step has to do with

01:21:17 1 determining a delay.

01:21:19 2 Q. And could you tell the jury what we see on the right  
01:21:21 3 side of this slide?

01:21:23 4 A. Yes. The right side is a graphical representation that  
01:21:28 5 is from the '049 patent, Figure 5, that describes --  
01:21:32 6 illustrates how -- what is this delay and what is the  
01:21:37 7 determination of the delay involved.

01:21:39 8 Q. And what is highlighted in yellow right now?

01:21:41 9 A. That's highlighted "determining a delay," and the  
01:21:46 10 determining a delay -- the delay is the delay for the  
01:21:50 11 microphone.

01:21:51 12 For example, as you can see in the right, we have  
01:21:57 13 four microphones, microphone  $M_1$ , microphone  $M_2$ , microphone  
01:22:11 14  $M_3$  and microphone  $M_4$  -- sorry, from 0 -- microphone  $M_0$  and  
01:22:10 15  $_1$  and  $_2$  and  $_3$ . And the delay associated with the delay that  
01:22:14 16 it takes for the sound from microphone  $M_3$  to the origin of  
01:22:17 17 the --

01:22:17 18 Q. So is there a different delay for each of those  
01:22:21 19 microphones?

01:22:21 20 A. Yes. We have  $\tau_3$  associated with a delay, according  
01:22:26 21 to the microphone 3, and then  $\tau_1$  the delay associated  
01:22:30 22 with the microphone 1. Because as the sound propagates,  
01:22:33 23 the sound is going to hit the different microphones at  
01:22:36 24 different times.

01:22:36 25 Q. There are a lot of words after the phrase "determining

01:22:39 1 a delay." Could you explain what that means?

01:22:42 2 A. Yes. What this requires is a number of specific steps  
01:22:51 3 that one has to go through in order -- that -- that the  
01:22:58 4 patent requires.

01:22:58 5 So this patent -- this claim, this specific claim  
01:23:03 6 requires that -- all of these different steps.

01:23:07 7 Q. And can you explain what's shown in highlighted colors  
01:23:10 8 here?

01:23:10 9 A. Yes. The highlighted colors correspond to what is in  
01:23:18 10 the claim language and what the claim requires. And I  
01:23:20 11 highlighted it on the right to show that -- to find the  
01:23:25 12 delay, what are the different parameters that we need --  
01:23:28 13 that the claim requires to -- to calculate or to determine.

01:23:31 14 Q. So if a product is missing just one of these colored  
01:23:37 15 items, then is using the product infringement?

01:23:39 16 A. The product is using -- missing any of these, it does  
01:23:44 17 not infringe.

01:23:45 18 Q. How would you determine whether or not a product has  
01:23:48 19 each of these items shown highlighted here?

01:23:50 20 A. You have to look at the source code and see exactly how  
01:23:54 21 the product is working and see if it is doing and  
01:23:58 22 performing these steps or not.

01:24:03 23 Q. And based on your review of the Echo source code, does  
01:24:07 24 Echo perform these steps?

01:24:08 25 A. Echo does not perform any of these steps in here.

01:24:11 1 Q. Do you recall Mr. McAlexander identifying any delay in  
01:24:17 2 any source code of any Echo device that would satisfy this  
01:24:22 3 claim language?

01:24:22 4 A. No, sir, I do not see that.

01:24:27 5 Q. Could you explain why the patent has this step for  
01:24:30 6 determining a delay?

01:24:32 7 A. Yes, sir. Determining a delay, at a high level, it --  
01:24:40 8 if that delay, in terms of when the sound wave coming in,  
01:24:46 9 it hits different microphones at different times, that  
01:24:49 10 delay is used to form the beams.

01:24:51 11 That is very important, because then you can form  
01:24:54 12 the beams in a specific direction that you want to do that.  
01:24:58 13 So you need to know the delay in terms of when the sound is  
01:25:02 14 coming and when it hits the different microphones.

01:25:05 15 Q. And are you describing the method that is required by  
01:25:08 16 the patent?

01:25:09 17 A. Absolutely, yes, that's what the patent requires. Yes.

01:25:12 18 Q. Does Echo perform determinations to make a beam after  
01:25:17 19 it receives sound?

01:25:19 20 A. Echo does not calculate any delays, and all of the Echo  
01:25:28 21 beams are determined before even Echo was shipped by the  
01:25:35 22 designers at Amazon. When Echo is shipped, the beams are  
01:25:39 23 already formed, the beam coefficients are already  
01:25:42 24 determined. And when you plug it in, the beams are formed.

01:25:45 25 Q. What is the table in the lower right side of this

01:25:49 1 slide?

01:25:49 2 A. The table on the lower side is a calculation of how you  
01:25:58 3 find the delay for different microphones.

01:26:04 4 Q. Is there any other reason why the steps or the parts of  
01:26:10 5 the determining a delay requirement are different than how  
01:26:14 6 Echo works?

01:26:16 7 A. Yes.

01:26:23 8 Q. Can you explain what's highlighted?

01:26:25 9 A. Yes. As -- as you can see in No. 4, the delay has to  
01:26:32 10 be represented in terms of number of samples, in terms of a  
01:26:36 11 number, which is a number of samples of -- of that delay.

01:26:41 12 Q. And what does the next step describe?

01:26:44 13 A. The next step is going to be describing, as the person  
01:26:49 14 is talking, how the waves are going to be doing that. So  
01:26:52 15 this next step is discussing the determination of the delay  
01:26:56 16 enables beamforming.

01:26:57 17 So what we're doing here -- what -- what the  
01:27:00 18 patent requires is that once you determine the delay, based  
01:27:03 19 on these angles that we've been talking about, then after  
01:27:10 20 the delay is determined based on number of samples, then  
01:27:13 21 that enables the beamforming, then you form the beams.

01:27:16 22 Q. Can you show that?

01:27:18 23 A. Yes. If you don't mind, let's go to the next slide.

01:27:21 24 So as we can see here, after -- after the speaker  
01:27:29 25 speaks, the delay is determined. Once the delay is

01:27:35 1 determined, after that, then the beam is formed.

01:27:42 2 Q. Does Echo perform the determining a delay step required  
01:27:46 3 by Claim 1?

01:27:47 4 A. No, sir, it does not.

01:27:49 5 Q. Is there any other step here that you'd like to discuss  
01:27:52 6 next?

01:27:52 7 A. Yes. Next go to the next step, if you don't mind, next  
01:27:57 8 slide.

01:27:58 9 So this one is an Element [E], which is  
01:28:06 10 beamforming adaptive -- performing adaptive beamforming.

01:28:09 11 Q. And did you use the Court's construction of the claim  
01:28:14 12 term "adaptive beamforming" in forming your opinions here?

01:28:16 13 A. Yes, sir, I did.

01:28:18 14 Q. Can you explain what that construction tells us?

01:28:28 15 A. What this construction says that -- adaptive  
01:28:32 16 beamforming is a beamforming process where the directivity  
01:28:36 17 pattern of the microphone array is capable of being  
01:28:40 18 adaptively steered in the direction of the -- of a target  
01:28:48 19 sound signal emitted by a target sound source in motion.

01:28:52 20 Q. What is a directivity pattern?

01:28:53 21 A. Directivity pattern is the direction that the pattern  
01:28:59 22 is -- is pointing at, the pattern is going at.

01:29:02 23 Q. Is that related to a beam?

01:29:04 24 A. Yes.

01:29:04 25 Q. Can you explain how?

01:29:05 1 A. By -- by getting the coefficients from the -- from  
01:29:13 2 getting the delay and the coefficients, and the  
01:29:15 3 coefficients -- or the weights determine the directivity  
01:29:19 4 pattern of the beam.

01:29:20 5 Q. And so is the directivity pattern the beam?

01:29:23 6 A. Yes.

01:29:24 7 Q. And so we've heard a lot about different types of  
01:29:30 8 adaptive beamforming. Can you tell us what type of  
01:29:32 9 adaptive beamforming this patent claim requires, based on  
01:29:36 10 the language we see here?

01:29:39 11 A. Yes. I'll try to give a high-level description of what  
01:29:43 12 this is.

01:29:43 13 So this is a -- a beamforming process that the  
01:29:51 14 directivity pattern of the microphone, once you form the  
01:29:53 15 beam, the direct direction that's going, is capable -- it  
01:29:58 16 has the ability to, of being adaptively steered. So you  
01:30:04 17 can steer that in the direction of the target sound signal  
01:30:07 18 emitted by the target sound source in motion.

01:30:10 19 So it needs to have a target sound signal,  
01:30:14 20 somebody has to be there as a target sound signal speaking  
01:30:17 21 and that person is moving, then this adaptive beamforming  
01:30:21 22 allows to steer this beam as the target sound signal is  
01:30:24 23 moving.

01:30:25 24 Q. How many directivity patterns does an Echo with six  
01:30:28 25 beams have?



01:30:29 1 A. I did not hear the last part of your question. Please  
01:30:35 2 repeat.

01:30:36 3 Q. Absolutely.

01:30:37 4 How many directivity patterns does an Echo with  
01:30:42 5 six beams have?

01:30:42 6 A. It has permanently six beampatterns.

01:30:47 7 Q. And are those the directivity patterns?

01:30:49 8 A. Those are pointing at six different directions, yes.

01:30:52 9 Q. Can you show us how the performing adaptive beamforming  
01:30:55 10 for steering step works in connection with other steps in  
01:30:59 11 Claim 1?

01:31:00 12 A. Yes, I can. If you don't mind going to --

01:31:07 13 Q. So what do we see here?

01:31:09 14 A. What I'm doing is only giving a high level, a few words  
01:31:16 15 of each one of the number of -- Claim No. 1 that it  
01:31:22 16 requires, just to illustrate what the requirements are.

01:31:24 17 So the first requirement -- what we have on the  
01:31:27 18 left is Figure 16A from the patent, '049. And on the left  
01:31:36 19 what we see is that -- let's focus only on the middle of it  
01:31:40 20 which has  $M_1$ ,  $M_2$ ,  $M_3$ ,  $M_4$ . There are eight microphones  
01:31:47 21 positioned around the circle on the left.

01:31:51 22 Q. And what is shown in the next slide here?

01:31:53 23 A. On the right, what we have is that as the -- so I'm  
01:31:58 24 going to go through each one of these steps.

01:32:00 25 So this is the first one, Part [a], was providing

01:32:05 1 a microphone array. So we have provided that -- we have --  
01:32:09 2 the -- I'm describing the patent, so I apologize. When I  
01:32:10 3 saw we, I mean I'm trying to describe the patent.

01:32:15 4 What the patent requires is that, [a], providing a  
01:32:21 5 microphone array system; [b], receiving the said sound  
01:32:25 6 signals, so now the speaker is talking and the said sound  
01:32:26 7 signal comes in; [c], determining a delay.

01:32:28 8 And this determining a delay, you need to know  
01:32:31 9 where the sound signal is coming in, because one of the  
01:32:34 10 angles that you need to calculate is this azimuth angle  
01:32:36 11 that we've been talking about for the past few days. You  
01:32:39 12 need to calculate that.

01:32:39 13 And to know that, you need to know where the said  
01:32:43 14 sound signal is coming from. And then from that, you  
01:32:46 15 determine a delay. Then determining a delay, it enables  
01:32:51 16 beamforming.

01:32:51 17 Now you're able -- you have all the information to  
01:32:54 18 enable beamforming. And then you form the beam.

01:32:56 19 And then Part [e] is saying that you have the  
01:33:02 20 ability and capability to steer the beam. So we're -- as  
01:33:05 21 the speaker is moving around, the coefficients are updated  
01:33:09 22 and changed because now the delays are calculated in  
01:33:12 23 real-time. The delays are calculated in real-time based on  
01:33:17 24 the new angles as the speaker is moving.

01:33:18 25 From those angles, you calculate the new

01:33:21 1 coefficients. From the new coefficients, you form new  
01:33:25 2 beams, and steer the beams in different directions as the  
01:33:30 3 speaker is moving.

01:33:30 4 Q. Do any of the Echo devices perform adaptive beamforming  
01:33:34 5 for steering a directivity pattern?

01:33:35 6 A. No, sir, they do not. Echo devices have a fixed beam.  
01:33:38 7 The beams are always fixed at the same direction all the  
01:33:42 8 time.

01:33:43 9 Q. Looking back at the, quote, claim language, can you  
01:33:47 10 give us a comparison between the '049 patent's requirements  
01:33:53 11 in Claim 1 and how Echo works?

01:33:55 12 A. Yes. If we can --

01:34:04 13 Q. Why do we see a table with no numbers on the left?

01:34:07 14 A. So what I have here -- before we go there -- is that I  
01:34:13 15 have two columns. On the left I have the -- what the  
01:34:13 16 patent requires, and on the right I have what Echo is  
01:34:16 17 actually doing. Let's focus on the left.

01:34:18 18 Again, the same eight microphones, and I have a  
01:34:21 19 table on top. This table are the coefficients for forming  
01:34:24 20 the beams. I need those coefficients to form the beams.

01:34:27 21 Q. And here we don't yet see anyone speaking; is that  
01:34:30 22 correct?

01:34:30 23 A. We don't see anybody speaking, so no beams are formed  
01:34:34 24 and no coefficients are there.

01:34:35 25 Q. And that's with the patent?

01:34:38 1 A. That's what the patent requires, yes.

01:34:40 2 Q. And, by comparison, even before someone speaks, what do  
01:34:43 3 we see for Echo?

01:34:44 4 A. So, on the right side, what you see is the Echo. As I  
01:34:49 5 mentioned already, the Echo has coefficients that are  
01:34:52 6 already pre-set in the factory. So the beams are formed.

01:34:56 7 And those beams are pointing at the specific  
01:34:58 8 directions that the designer designed it at, and we add the  
01:35:02 9 coefficients. And those coefficients are pre-set, and they  
01:35:04 10 are constant. They do not change.

01:35:06 11 Q. Can you show us what happens when someone speaks to a  
01:35:10 12 device using the patent?

01:35:11 13 A. What the patent requires is that when somebody speaks,  
01:35:15 14 based on the delays, on all the steps I described already  
01:35:19 15 in the previous slides, then it forms a patent [sic] and it  
01:35:22 16 fills up the coefficients.

01:35:24 17 And as you can see, I want to focus a little  
01:35:27 18 bit -- if you can repeat the slide again, if you don't  
01:35:29 19 mind.

01:35:30 20 As you can see, as the person is moving, the  
01:35:34 21 coefficients are changing.

01:35:37 22 Q. Did you mean to say this forms a beam?

01:35:41 23 A. Yes, forming the beam. Yes, thank you.

01:35:44 24 Q. Can you compare that to what we see on the right side  
01:35:48 25 when someone speaks to an Echo device?

01:35:50 1 A. When somebody speaks on the right side, the Echo beams  
01:35:53 2 do not change directions. They are at exactly the same  
01:35:58 3 place they were. They're all constantly receiving the  
01:36:00 4 signal. And the one that hears the speaker the best or has  
01:36:05 5 a better signal is the one that's going to be selected.  
01:36:08 6 And that's the one that's -- you can see No. 3, for  
01:36:12 7 example.

01:36:12 8 And what the coefficients here -- I want to point  
01:36:14 9 out again, the coefficients here do not change. The  
01:36:17 10 coefficients are not adaptive. They are constant, and they  
01:36:21 11 stay the same.

01:36:21 12 Q. Is there a difference between beamforming and beam  
01:36:26 13 selection?

01:36:27 14 A. Excuse me.

01:36:30 15 Yes, sir, there is a significant difference  
01:36:35 16 between them. They are two different things.

01:36:37 17 Q. Can you summarize some of the differences that we've  
01:36:40 18 seen so far between the '049 patent and the Echo?

01:36:48 19 A. Yes. If you don't mind, let's go to the next slide.

01:36:50 20 And, again, here what I've done, on the left is  
01:36:52 21 the '049 patent requirements. This is what the claim  
01:36:56 22 requires. These are all the steps that must be done  
01:36:58 23 exactly as is pointed out.

01:37:00 24 And on the right is what the Echo device does.

01:37:03 25 Q. And, to be clear, the -- well, could you read the items

01:37:06 1 on the left under '049 patent?

01:37:08 2 A. Yes. On the left, what we have is that there are  
01:37:12 3 four -- there are four -- this is a summary, so there are  
01:37:16 4 five steps involved in there.

01:37:17 5 It receives the sound, determines a delay based on  
01:37:21 6 the sound -- because if you remember, I was talking about  
01:37:24 7 azimuth and all these angles, it has to determine those  
01:37:28 8 angles.

01:37:28 9 Then it forms a beam based on the determination of  
01:37:33 10 the delay in real-time. Then once it has that, then it  
01:37:38 11 steers that, but it only forms one beam, and that one beam  
01:37:42 12 is the one that's the steering.

01:37:43 13 Q. So given that the claim doesn't specifically describe  
01:37:46 14 only having one beam, can you explain why you, with your  
01:37:50 15 experience, understand that there's one beam without  
01:37:53 16 selection in the '049 patent?

01:37:55 17 A. Yes. Because what you've done is that you have created  
01:38:04 18 a -- really all the coefficients are used to specifically  
01:38:07 19 create a beam that is focusing towards the speaker. You're  
01:38:12 20 not selecting them on many different beams. You have  
01:38:15 21 designed this adaptively customized coefficients for that  
01:38:19 22 direction in there. So, I mean, this --

01:38:23 23 Q. Can you --

01:38:24 24 A. Yes.

01:38:25 25 Q. -- can you explain what we see on the right side for

01:38:27 1 Echo?

01:38:27 2 A. Thank you. On the right, what we see is that the Echo  
01:38:32 3 has pre-set coefficients. It has permanent beams. The  
01:38:38 4 beams are the same. They're pointing all at specifically  
01:38:42 5 set directions when it leaves the factory.

01:38:46 6 And when you bring it in the house and you plug it  
01:38:49 7 in, it receives the sound. The beams are already formed.  
01:38:55 8 All the beams are listening constantly at six different  
01:38:58 9 directions.

01:38:59 10 And if it happens that somebody speaks and says  
01:39:05 11 "Alexa," the beam -- all the beams process in the list.

01:39:10 12 But the one that is closest and has the best --  
01:39:12 13 not the closest -- the one that has the best  
01:39:15 14 signal because -- it may not be closest -- the one that has  
01:39:19 15 the best signal is going to be the one that is selected in  
01:39:22 16 Step No. 4.

01:39:23 17 Q. Are the differences between the '049 patent and the  
01:39:25 18 Echo significant?

01:39:26 19 A. They're substantially different. They're very  
01:39:28 20 different.

01:39:29 21 Q. Did you observe Mr. McAlexander testify regarding this  
01:39:34 22 Slide 44 in his presentation?

01:39:37 23 A. Yes, sir, I did.

01:39:39 24 Q. Did this drawing show determining a delay as required  
01:39:42 25 by the '049 patent?

01:39:44 1 A. No, sir, it does not.

01:39:46 2 Q. Did you hear testimony in this case regarding the light  
01:39:50 3 ring on the top of the Echo?

01:39:52 4 A. Yes. I also had -- had the products tested myself.

01:39:58 5 Q. Is a light ring a beam?

01:40:00 6 A. The light -- the light is not a beam. The light is  
01:40:04 7 simply an LED.

01:40:05 8 Q. Did you observe Mr. McAlexander testify regarding  
01:40:09 9 Slide 45 from his presentation, as shown here?

01:40:13 10 A. Yes, sir, I did.

01:40:14 11 Q. Is this an accurate description of how the Echo  
01:40:18 12 products perform beamforming?

01:40:20 13 A. No, it's not.

01:40:21 14 Q. Can you explain?

01:40:24 15 A. Yes. First, let's focus on the left on the little  
01:40:30 16 software code that's in there, if you don't mind.

01:40:33 17 And, in there, it is a -- a few lines -- about  
01:40:37 18 nine lines of a file called sdb.cpp, which is, again, one  
01:40:44 19 of the files -- it's for -- really SDB stands for super  
01:40:51 20 directive beamforming. Let me slow down. Super directive  
01:40:54 21 beamforming. And it's the source code that is run on the  
01:40:56 22 device.

01:40:56 23 And this is only a few lines. First few lines of  
01:41:00 24 this file -- I remember this file. It's a significantly  
01:41:03 25 large file. And -- and SDB::process -- this is -- this



01:41:10 1 means this is a process. It's a soft routine, if you're  
01:41:11 2 familiar with what software means. And then it has a  
01:41:13 3 number of inputs.

01:41:15 4 For example, it says AudioFramePointer. It's  
01:41:22 5 pointing to fbfIn, which is fixed beamformer input signal,  
01:41:27 6 and then another -- another variable, which is at the end  
01:41:29 7 of that first line, fbfOut. And then there's a couple of  
01:41:33 8 things in here. It's just the beginning of this routine.  
01:41:35 9 There is nothing about delay here.

01:41:37 10 And all it has is at No. 77, it says: If not  
01:41:42 11 bypass -- means that if I do not bypass the beamforming, do  
01:41:44 12 the following. So the real following is really what's  
01:41:46 13 happening afterwards.

01:41:47 14 Q. Did you hear Mr. McAlexander testify regarding the Fast  
01:41:53 15 Fourier Transformations?

01:41:54 16 A. Yes, sir, I did.

01:41:55 17 Q. Does performing a Fast Fourier Transformation  
01:41:59 18 inherently involve some determination of a delay to  
01:42:03 19 calculate -- or, sorry, to satisfy that step in the patent  
01:42:05 20 claim?

01:42:05 21 A. I disagree. It does not.

01:42:13 22 MR. LAQUER: And if we could pull up PTX-386.

01:42:27 23 THE TECHNICIAN: 386?

01:42:29 24 MR. LAQUER: Yes. Thank you.

01:42:31 25 Q. (By Mr. Laquer) Do you recall Mr. McAlexander

01:42:33 1 testifying regarding PTX-386?

01:42:38 2 A. Yes, sir. I have a hard time reading it from here, let  
01:42:42 3 alone the audience --

01:42:43 4 MR. LAQUER: Can we expand just the top part  
01:42:46 5 there?

01:42:46 6 A. Yes, I do.

01:42:47 7 Q. (By Mr. Laquer) Do you know what type of a file this  
01:42:49 8 is?

01:42:49 9 A. This is a -- one of the MATLAB files that I was talking  
01:42:54 10 about. This is done by the Amazon engineers in their labs  
01:43:00 11 to determine and simulate the Echo system and find some of  
01:43:10 12 the coefficients.

01:43:10 13 Q. Is it even possible for this to be run on an Echo?

01:43:13 14 A. No. MATLAB file does not run on an Echo. This is  
01:43:16 15 simply simulations that is done in advance and trying to  
01:43:23 16 perform some simulations here.

01:43:24 17 Q. Does anything that's done in MATLAB determine anything  
01:43:28 18 based on any actual sound?

01:43:31 19 A. Anything -- this is not run on the device itself. So,  
01:43:37 20 no, it does not. In MATLAB, this has nothing to do with  
01:43:39 21 the real voice.

01:43:41 22 Q. But does it have -- in MATLAB, is there any use of  
01:43:44 23 actual sound?

01:43:45 24 A. No, because there is no real sound that is being  
01:43:47 25 generated here. In simulations, they generate sound here

01:43:51 1 to perform the process and calculations here, but there is  
01:43:55 2 no real audio signal. And there is no target sound source.

01:43:58 3 There is none of these things that the patent  
01:44:01 4 requires for any of the calculations in here. This is all  
01:44:04 5 done in the factory by the Amazon designers in advance.

01:44:08 6 MR. LAQUER: Let's go back to the claim language  
01:44:15 7 here.

01:44:16 8 Q. (By Mr. Laquer) Do any of the Echo devices -- sorry,  
01:44:19 9 is there any other claim limitation that you would like to  
01:44:22 10 discuss here in Claim 1?

01:44:24 11 A. Yes, I do. If you don't mind, give me a second. Yeah,  
01:44:28 12 let's go to A1 if you don't mind, please.

01:44:31 13 Q. So we see the digital signal processor is highlighted?

01:44:34 14 A. Yes. Thank you.

01:44:39 15 Q. Did you use the Court's construction of a digital  
01:44:42 16 signal processor in analyzing this limitation?

01:44:43 17 A. Yes, I did. A digital signal processor, as constructed  
01:44:46 18 by the Court, is: The processor that is specialized for  
01:44:51 19 mathematical processing of digital signals.

01:44:55 20 Q. Is there any difference between the Echo products in  
01:44:58 21 this case regarding whether or not they have a digital  
01:45:02 22 signal processor?

01:45:02 23 A. There is. And if you go to the next slide, I can  
01:45:04 24 describe that.

01:45:05 25 So if you remember a few slides ago, I -- when I

01:45:09 1 showed -- I think it was the second or third slide that I  
01:45:11 2 had at the beginning of my presentation, my testimony, I  
01:45:15 3 talked about the Doppler products and the MPAF products.

01:45:19 4 So the Doppler products that were first designed  
01:45:22 5 and produced before April of 2016, the name of the device  
01:45:30 6 is on top, as you can see. Those are Echo and Pancake.  
01:45:34 7 And they use -- the yellow is a digital signal processor.

01:45:39 8 So those two devices did -- did use a digital  
01:45:45 9 signal processor. And actually within the processor they  
01:45:47 10 were using, is a DSP, or the digital signal processor,  
01:45:51 11 called Texas Instrument TI3200, that I'm very familiar  
01:45:57 12 with. I've been teaching that processor for many years.

01:46:01 13 Q. And is it your understanding that this is an internal  
01:46:05 14 Amazon document?

01:46:05 15 A. Yes, it is. It is Amazon -- it has Amazon number at  
01:46:11 16 the bottom 5158.

01:46:14 17 Q. Why do we see CPU for some of the boxes on the right  
01:46:19 18 where on that same row there is DSP on the left?

01:46:22 19 A. So what CPU stands for -- stands for central processing  
01:46:28 20 unit. It's a general purpose processor.

01:46:32 21 So then later on, Amazon, for their projects after  
01:46:32 22 April of 2016, they used general processors, and the two  
01:46:37 23 that -- that they have used I've studied are the MediaTeks  
01:46:43 24 and the Intel Neons.

01:46:49 25 Q. Can you explain how Amazon's change of the type of

01:46:53 1 processor that it uses affects your analysis of this  
01:47:01 2 digital signal processor requirement in Claim 1 of the  
01:47:03 3 patent?

01:47:03 4 A. So on this requirement for Claim 1, the top two  
01:47:14 5 products in Doppler, in my opinion, they do meet that  
01:47:16 6 requirement. And they perform that. They have a DSP on  
01:47:19 7 their products, which is using the Texas Instrument digital  
01:47:23 8 signal processor as part of that DSP.

01:47:26 9 Q. And, to be clear, though, for those products that do  
01:47:29 10 have a DSP, are there other requirements from the patent  
01:47:32 11 claim that those products do not perform?

01:47:35 12 A. Yes.

01:47:35 13 Q. And so is every requirement of the patent claim  
01:47:41 14 necessary to be performed for there to be infringement?

01:47:44 15 A. Yes. What I'd like to do is -- is I'll come back to --  
01:47:52 16 in a couple of slides to that. But what I'd like to do is  
01:47:55 17 remind you all that there are -- there are two other claim  
01:47:58 18 requirements that the Doppler products do not meet. And we  
01:48:01 19 discussed them already.

01:48:03 20 The third requirement that I'm talking about,  
01:48:05 21 which is a requirement [C] and a requirement [E], so the  
01:48:12 22 Doppler products do not meet that. The Doppler products do  
01:48:16 23 meet the top one, which is a digital signal processor.

01:48:19 24 Q. So for the MPAF products, is it your opinion whether or  
01:48:22 25 not those products satisfy Step 1 of Claim 1?

01:48:27 1 A. That's correct. So I'd like to put an X on that.

01:48:37 2 Q. Does that X reflect -- well, can you explain whether or  
01:48:41 3 not the MPAF products do or do not have a digital signal  
01:48:43 4 processor?

01:48:43 5 A. The MPAF products -- the MPAF products -- products do  
01:48:47 6 not have a digital signal processor, and they do not meet  
01:48:50 7 this claim requirement.

01:48:53 8 Q. What is different about the processor of the MPAF  
01:48:58 9 products compared to a digital signal processor as  
01:49:00 10 construed in this case?

01:49:01 11 A. Well, we are looking at the Court constructions of a  
01:49:08 12 digital signal processor, what it means. And my analysis  
01:49:10 13 is based on that, and also my experience of working with  
01:49:16 14 digital signal processors for the past 35 years. And those  
01:49:20 15 two are using the Intel Neon and the MediaTek processors  
01:49:27 16 that are not digital signal processors. Those are general  
01:49:30 17 processors, general purpose processors or CPUs.

01:49:33 18 Q. Did you hear Mr. McAlexander testify that some of the  
01:49:36 19 accused Echo products use a MediaTek MT7658 processor?

01:49:43 20 A. Can you repeat the number?

01:49:45 21 Q. MT7658.

01:49:50 22 A. Yes, actually, that refreshes my mind. I did look at  
01:49:53 23 that -- I -- I have not heard of that processor before by  
01:49:59 24 MediaTek. So I looked online. Also, I looked at the  
01:50:02 25 MediaTek data sheet itself. I did not find that processor.

01:50:06 1 And I Googled, and it was somewhere -- in a  
01:50:09 2 Wiki -- on a couple of sites I saw there was a processor of  
01:50:12 3 such. But I could not verify what it is and on what I was  
01:50:16 4 trying to do. But I did not see it on the MediaTek  
01:50:20 5 website.

01:50:20 6 Q. Is anything that you found online, was that able to  
01:50:23 7 tell you what type of performance the MT7658 has?

01:50:27 8 A. Yes. These were -- you know, one of those usual -- it  
01:50:30 9 talked about Wi-Fi and Bluetooth processors, Wi-Fi and  
01:50:35 10 Bluetooth chips. That's all the information I could get,  
01:50:38 11 and I did it again last night myself just to make sure I  
01:50:42 12 didn't make any mistake.

01:50:44 13 Q. Have you seen any evidence in this case that that  
01:50:49 14 MT7658, if it does exist, is a digital signal processor?

01:50:51 15 A. I cannot tell you. I did not see any information on  
01:50:53 16 that using the MediaTek's official website and data sheet.

01:50:59 17 Q. Did you hear Mr. McAlexander testify that providing the  
01:51:04 18 microphone array technology that is accused in the Echo  
01:51:09 19 devices is about equal to the entire value of the product  
01:51:16 20 as customers obtain the product?

01:51:19 21 A. I disagree with that statement.

01:51:20 22 Q. Can you explain why?

01:51:21 23 A. Because at the -- as we heard this morning, and I was  
01:51:30 24 here also when Mr. Prasad and Mr. Hilmes talked, and my own  
01:51:39 25 information, the Echo is capturing the signal.

01:51:49 1           There is a vast large Cloud of computing. The  
01:51:57 2 Alexa is performing many, many steps, the natural  
01:52:01 3 languages, artificial intelligence, the machine learning,  
01:52:05 4 and so on and so forth. This is significant.

01:52:08 5           This has been going on -- the research in these  
01:52:09 6 areas have been going on for many, many many years,  
01:52:13 7 starting in Bell Labs. What they have developed is  
01:52:16 8 amazing. And that has, as also Mr. Prasad said, thousands  
01:52:21 9 of people are working on it. That is the significant part  
01:52:23 10 of the Alexa system.

01:52:24 11 Q. So in considering the total technical benefit that the  
01:52:29 12 customer of an Echo device receives from the product, what  
01:52:32 13 amount of the benefit is from the microphone array, if you  
01:52:35 14 were to give a generous percentage?

01:52:37 15 A. I did the analysis of that. I looked at -- based on my  
01:52:43 16 own expertise in terms of what is in there and what are the  
01:52:47 17 different components, and I gave a percentage, created a  
01:52:51 18 table, and looked at it, and I was being very generous, and  
01:52:54 19 I gave it a 5 -- 5.5 percent.

01:52:56 20 Q. Looking at the next slide, you can see Claim 8 listed  
01:53:00 21 below Claim 1. And Claim 8 begins with the words "the  
01:53:05 22 method of Claim 1" and continues. Do you see that?

01:53:08 23 A. Yes, sir, I do.

01:53:09 24 Q. For your non-infringement analysis, can you explain how  
01:53:13 25 your opinion of Claim 1 affects your opinion of Claim 8?



01:53:16 1 A. Claim 8 depends on Claim 1. And if the Echo devices do  
01:53:23 2 not perform the steps in Claim 1, they also do not infringe  
01:53:30 3 the claim.

01:53:31 4 Q. So stepping back and just speaking about what you've  
01:53:34 5 explained and what you've shown us, the comparison between  
01:53:37 6 the '049 patent and the way that the Echo devices work, how  
01:53:45 7 significant are those differences?

01:53:46 8 A. In my opinion, they are significantly different. From  
01:53:50 9 the time you turn them on, to all the different steps they  
01:53:54 10 go through, all the different processings they do, as soon  
01:53:59 11 as you turn on the Echo devices, all the beams turn on, the  
01:54:04 12 microphones capturing the signal, the beams are formed, and  
01:54:07 13 it's listening.

01:54:08 14 And, as I explained, the '049 patent requires all  
01:54:11 15 these different steps, able to perform the beams and the  
01:54:16 16 calculations needed and then perform adaptive beamforming  
01:54:18 17 and steering, so...

01:54:21 18 Q. Looking back at the slide, do any of the Echo devices  
01:54:29 19 in this case infringe either Claim 1 or Claim 8 of the '049  
01:54:35 20 patent?

01:54:35 21 A. No, they do not.

01:54:38 22 MR. LAQUER: I pass the witness.

01:54:39 23 THE COURT: Cross-examination by the Plaintiff.

01:54:53 24 Are there binders to distribute, counsel?

01:54:56 25 MR. LAMBRIANAKOS: Yes, Your Honor.

01:54:58 1 THE COURT: Let's do that now.

01:55:04 2 THE WITNESS: Your Honor, while they're getting  
01:55:06 3 the binders, can I also get another water bottle?

01:55:10 4 THE COURT: Somebody from the Defendants' table  
01:55:12 5 will --

01:55:13 6 THE WITNESS: Thank you.

01:55:13 7 THE COURT: -- bring you another water.

01:55:16 8 THE WITNESS: Thank you, Your Honor.

01:55:21 9 Thank you, sir. Thank you.

01:55:23 10 COURT SECURITY OFFICER: Uh-huh.

01:55:26 11 THE COURT: Whatever that noise was, let's don't  
01:55:28 12 do it again.

01:55:30 13 All right. Let's proceed.

01:55:31 14 THE WITNESS: I apologize, Your Honor.

01:55:31 15 CROSS-EXAMINATION

01:55:34 16 BY MR. LAMBRIANAKOS:

01:55:34 17 Q. Good afternoon, Dr. Kiaei.

01:55:36 18 A. Good afternoon, sir.

01:55:37 19 Q. Are you one of the world's leading acoustic processing  
01:55:41 20 experts?

01:55:41 21 A. I -- I have worked on acoustic and audio processing for  
01:55:51 22 many years.

01:55:51 23 Q. Do you agree with counsel's statement in openings that  
01:55:54 24 you're one of the world's leading acoustic processing  
01:56:02 25 experts?

01:56:03 1 A. Counsel was generous. I would say that I am an expert  
01:56:05 2 in this area.

01:56:05 3 Q. But are you one of the world's leading experts in this  
01:56:09 4 area of acoustic processing?

01:56:10 5 A. I am well-known in my research work, and I'm also --  
01:56:13 6 yes, I am.

01:56:14 7 Q. You have a website, don't you, Dr. Kiaei, where you  
01:56:17 8 market yourself as an expert?

01:56:18 9 A. Yes, I do.

01:56:19 10 Q. Is that hitechexpertwitness.com?

01:56:22 11 A. Yes, it is.

01:56:23 12 Q. On that website, you identify your areas of technical  
01:56:30 13 expertise?

01:56:30 14 A. Yes. And before I go further in that, I want to  
01:56:33 15 emphasize that that website, I developed myself, and I  
01:56:37 16 haven't worked on it much. So that website is still  
01:56:42 17 underdeveloped. There's many things missing in that  
01:56:43 18 website. It is my own creation.

01:56:44 19 THE COURT: Just a minute.

01:56:45 20 Dr. Kiaei, you're here to answer the counsel's  
01:56:47 21 questions. You're not here to offer explanations that are  
01:56:50 22 not called for by the questions.

01:56:52 23 If he wants to know about the status of your  
01:56:55 24 website and is it complete and is it still being worked on,  
01:56:58 25 he will ask that, but limit your answers to the questions

01:57:01 1 that are asked, please, sir.

01:57:03 2 THE WITNESS: Yes, Your Honor. Thank you. I  
01:57:04 3 will.

01:57:04 4 THE COURT: Let's proceed, counsel.

01:57:06 5 MR. LAMBRIANAKOS: Your Honor, can we strike the  
01:57:08 6 portion of his answer following his initial response?

01:57:10 7 THE COURT: I'll retain the answer, yes. The rest  
01:57:14 8 of it and before I go further, et cetera, I will strike as  
01:57:17 9 non-responsive.

01:57:18 10 Let's proceed.

01:57:20 11 Q. (By Mr. Lambrianakos) And you have this website to  
01:57:22 12 help you get hired as an expert witness, right?

01:57:25 13 A. Yes, I do.

01:57:26 14 Q. Because you enjoy this kind of work, right?

01:57:28 15 A. Yes, I do.

01:57:29 16 Q. And it's lucrative; you bill \$400.00 an hour for your  
01:57:32 17 opinions, right?

01:57:32 18 A. Yes, I do.

01:57:34 19 Q. Now, on that website, you list areas of technical  
01:57:41 20 expertise that you believe you bring to a potential client,  
01:57:45 21 right?

01:57:45 22 A. Yes, I do.

01:57:46 23 Q. And you say on that website that you're an expert  
01:57:50 24 witness in wireless and wireline communications, right?

01:57:53 25 A. Yes, sir.

01:57:54 1 Q. Integrated circuits?

01:57:56 2 A. Yes, sir.

01:57:56 3 Q. Radio frequency?

01:57:58 4 A. Yes, sir.

01:58:00 5 Q. Power management?

01:58:01 6 A. Yes, sir.

01:58:03 7 Q. Bioelectronics, right?

01:58:04 8 A. Yes, sir.

01:58:05 9 Q. You don't say that you -- you are an expert in acoustic

01:58:12 10 processing, do you?

01:58:13 11 A. I have not indicated that.

01:58:15 12 Q. In fact, you have a resume that you link to your

01:58:19 13 website, right?

01:58:20 14 A. Yes, sir.

01:58:20 15 Q. Someone can click a button and download your -- your

01:58:24 16 resume?

01:58:25 17 A. Yes, sir.

01:58:25 18 Q. And your resume is, of course, complete and truthful,

01:58:30 19 right?

01:58:30 20 A. Yes, sir, it is.

01:58:31 21 Q. You wouldn't put anything on your resume that wasn't

01:58:36 22 accurate, right?

01:58:37 23 A. Yes, sir.

01:58:37 24 Q. And your -- your resume lists several fields of

01:58:41 25 specialization right -- right at the beginning, doesn't it?

01:58:44 1 A. Yes, it does.

01:58:45 2 Q. And it includes communication systems, right?

01:58:48 3 A. Yes, sir.

01:58:48 4 Q. Wireless and wireline communication systems?

01:58:53 5 A. Yes, sir.

01:58:54 6 Q. Radio frequency integrated circuits?

01:58:59 7 A. Yes, sir.

01:58:59 8 Q. Analog and digital integrated circuits?

01:59:04 9 A. Yes, sir.

01:59:04 10 Q. Sensors?

01:59:05 11 A. Yes, sir.

01:59:05 12 Q. Bioelectronics?

01:59:07 13 A. Yes, sir.

01:59:07 14 Q. And power management IC?

01:59:10 15 A. Yes, sir.

01:59:10 16 Q. Doesn't include acoustic processing, right?

01:59:14 17 A. You're correct.

01:59:18 18 Q. Your resume is, what, about 23 pages long? But it

01:59:22 19 never mentions acoustic processing once, does it?

01:59:25 20 A. No, it doesn't.

01:59:26 21 Q. You're familiar with the standard for determining

01:59:35 22 patent infringement, right?

01:59:36 23 A. Yes, sir.

01:59:37 24 Q. The first step in the infringement analysis is to

01:59:40 25 understand the scope of the claims?

01:59:43 1 A. Yes, sir.

01:59:45 2 Q. And you agree that the claimed invention is defined by  
01:59:48 3 the words in the claims, right?

01:59:51 4 A. Yes. The claim -- what is claimed in the patent is  
01:59:57 5 described in the body of the patent. You have to read the  
02:00:02 6 body of the patent.

02:00:04 7 Q. But you agree that the scope of the invention is  
02:00:06 8 defined by the words of the claims, not the specification,  
02:00:08 9 right?

02:00:08 10 A. That is correct, yes, as I mentioned also.

02:00:12 11 MR. LAMBRIANAKOS: Can we have PTX-1, please? Go  
02:00:18 12 to Claim 1.

02:00:20 13 THE COURT: Just a minute, counsel.

02:00:21 14 Mr. Baxter, if you're going to sit in the gallery,  
02:00:25 15 you need a mask on, sir. Everybody in the gallery needs a  
02:00:28 16 mask on.

02:00:29 17 MR. BAXTER: Yes, Your Honor.

02:00:31 18 THE COURT: Let's proceed.

02:00:44 19 MR. LAMBRIANAKOS: Put up the whole claim.

02:00:50 20 Q. (By Mr. Lambrianakos) So if we're going to have a  
02:00:57 21 patent infringement analysis, Dr. Kiaei, you agree that the  
02:01:01 22 analysis begins and ends with the words of the claims,  
02:01:06 23 correct?

02:01:06 24 A. Yes, sir.

02:01:08 25 Q. And you understand that some of the words in this claim

02:01:12 1 have already been defined by the Court?

02:01:17 2 A. Yes, sir, I understand that.

02:01:18 3 Q. And you must apply the Court's definitions when  
02:01:23 4 understanding the meaning of those words which have been  
02:01:26 5 defined by the Court, correct?

02:01:29 6 A. Yes, sir, I do.

02:01:30 7 Q. And for the rest of the words, you apply their plain  
02:01:34 8 meaning?

02:01:35 9 A. Yes. If they have not been defined by the Court, we --  
02:01:39 10 we use the plain and ordinary meaning.

02:01:40 11 Q. And you'd agree that, in your non-infringement  
02:01:45 12 analysis, you're not supposed to impose any other  
02:01:47 13 requirements for infringement other than what the words of  
02:01:50 14 the claim and the Court's constructions require, right?

02:01:53 15 A. Yes, sir, I agree.

02:01:54 16 Q. You just testified that Claim 1 of the '049 patent is  
02:02:10 17 not infringed by the Echo products because the determining  
02:02:14 18 a delay step is not met. Was that your testimony?

02:02:19 19 A. That is correct, sir, yes.

02:02:20 20 Q. And you found that the step wasn't met because the Echo  
02:02:24 21 product does not calculate any delays; is that right?

02:02:28 22 A. That is correct, yes.

02:02:36 23 MR. LAMBRIANAKOS: If we could just zoom in on the  
02:02:39 24 determining a delay step, please.

02:02:45 25 Q. (By Mr. Lambrianakos) Dr. Kiaei, could you just point



02:02:48 1 to the portion of this claim in which the word

02:02:52 2 "calculating" is found?

02:02:59 3 A. It's determining a delay.

02:03:04 4 Q. So when you read the -- the word "determining," you're  
02:03:09 5 requiring a calculation; is that right?

02:03:10 6 A. It is determining a delay.

02:03:13 7 Q. Yes or no, sir, when you read the word "determining,"  
02:03:19 8 you are finding a requirement of calculation?

02:03:27 9 A. If determining a delay, yes.

02:03:32 10 Q. Now, you also said that that calculation had to happen  
02:03:36 11 in real-time. Remember that?

02:03:37 12 A. That calculation, yes, but I was discussing that based  
02:03:46 13 on the -- yes, I was discussing that based on the Echo  
02:03:49 14 products.

02:03:50 15 Q. Didn't you say, sir, that the claim -- Claim 1 of the  
02:03:55 16 '049 patent requires that delay be calculated in real-time?  
02:03:59 17 Wasn't that your testimony, sir?

02:04:01 18 A. That was -- what I meant was determining a delay is --  
02:04:08 19 is the requirement in there.

02:04:10 20 Q. So it's not your testimony that this step requires that  
02:04:16 21 the calculation take place in real-time?

02:04:19 22 A. No. This does not require -- the claim language here  
02:04:23 23 does not require a determining a delay in real-time.

02:04:26 24 Q. Is there anything in this claim that prohibits the  
02:04:30 25 coefficients from being preloaded into the device for the

02:04:34 1 calculation of a delay?

02:04:44 2 A. No, I don't see anything that prevents that, as long as  
02:04:51 3 you know where the target sound source is.

02:04:54 4 Q. So if the coefficients can be preloaded, then can't  
02:05:05 5 determining a delay be simply choosing the appropriate  
02:05:08 6 coefficients depending on the target sound source?

02:05:10 7 A. If you know the target sound source, you can determine  
02:05:13 8 the coefficients, yes.

02:05:13 9 Q. Now, you submitted an expert report in this case on  
02:05:22 10 June 1, 2020, that contained all your opinions regarding  
02:05:28 11 non-infringement that you were going to bring to trial  
02:05:30 12 today; isn't that right?

02:05:31 13 A. Yes, sir, I did.

02:05:32 14 Q. And you know that the only opinions that you can bring  
02:05:36 15 to trial are those which you've previously disclosed in  
02:05:40 16 your expert report, correct?

02:05:41 17 A. Yes, sir, it is.

02:05:43 18 Q. And you identified in your report all of the materials  
02:05:47 19 that you considered, in coming to those opinions, right?

02:05:50 20 A. Yes, sir, I did.

02:05:52 21 Q. And you named all of the individuals with whom you  
02:05:54 22 consulted, in determining your opinions, correct?

02:06:01 23 A. Individuals I consulted?

02:06:03 24 Q. Yes.

02:06:06 25 A. Can you refresh my mind where I said that in my report?

02:06:09 1 Q. I'm asking you whether or not your report identifies  
02:06:13 2 all individuals, aside from counsel, with whom you  
02:06:17 3 consulted, in order to determine what your opinions are and  
02:06:20 4 which were disclosed in your report?

02:06:23 5 A. No.

02:06:23 6 Q. So you had conversations with individuals outside of  
02:06:26 7 those which were identified in your Materials Considered  
02:06:29 8 section?

02:06:30 9 A. I don't believe so, no.

02:06:32 10 Q. So your Materials Considered section of your report is  
02:06:37 11 a complete listing of all of the information that you  
02:06:41 12 relied on, in coming to your opinions, right?

02:06:43 13 A. Yes, sir.

02:06:44 14 Q. And if you consulted with an Amazon engineer, for  
02:06:50 15 example, you would have listed that in your materials  
02:06:52 16 considered, right?

02:06:54 17 A. I believe so, yes. Yes.

02:06:56 18 Q. You indicated during your testimony that you found the  
02:07:06 19 source code to be the most important information that you  
02:07:08 20 used in determining non-infringement; is that right?

02:07:10 21 A. That's correct, sir, yes.

02:07:14 22 MR. LAMBRIANAKOS: Can we have DDX-5, Page 12,  
02:07:20 23 please?

02:07:20 24 Q. (By Mr. Lambrianakos) These are the MATLAB files that  
02:07:25 25 you said you reviewed in coming to your opinions, correct?

02:07:28 1 A. Yes. This is some of the MATLAB files I looked at,  
02:07:32 2 yes.

02:07:33 3 Q. Just a sample?

02:07:34 4 A. Yes.

02:07:34 5 Q. Do you know who authored these files?

02:07:40 6 A. I don't remember. Some of them had names on them.

02:07:45 7 Some of them don't. I don't remember.

02:07:47 8 Q. If I told you that the top of the -- each of the first

02:07:50 9 page of all of these files but two identifies an author

02:07:57 10 Amit Chhetri, or AC, would you disagree with that?

02:08:00 11 A. No, I don't disagree with that. I believe you're

02:08:03 12 correct.

02:08:03 13 Q. And you understand that Mr. Chhetri was the author of

02:08:08 14 most of these files, right?

02:08:09 15 A. My recollection, he was one of them. I -- I wouldn't

02:08:15 16 categorize most of them, but, yes, I've seen his name on

02:08:18 17 those.

02:08:18 18 MR. LAMBRIANAKOS: Could we put PTX-1378-28 on the

02:08:23 19 screen?

02:08:24 20 Q. (By Mr. Lambrianakos) You see at the top of

02:08:30 21 PTX-1378-28 the author's identified as Amit Chhetri?

02:08:33 22 A. Yes, that is Dr. Chhetri.

02:08:35 23 Q. It's your understanding that Dr. Chhetri wrote the code

02:08:39 24 that's in this file?

02:08:40 25 A. If his name is on top of it, that's my assumption, yes.

02:08:46 1 Q. Sir, you don't disagree that wherever his name or  
02:08:48 2 initials appear at the top of a code file, that he's the  
02:08:51 3 author, right?

02:08:53 4 A. Can you repeat the question, please?

02:08:54 5 Q. You don't disagree that if his name or initials appear  
02:08:58 6 as author at the top of the file, that he was, in fact, the  
02:09:01 7 author of that file?

02:09:02 8 A. He is the author of this, yes.

02:09:04 9 Q. Now, when you reviewed all the source code, you  
02:09:07 10 understood that Mr. Chhetri was the author of the code.  
02:09:09 11 You didn't consult with Mr. Chhetri to understand the  
02:09:13 12 functionality that was set forth in those files, did you?

02:09:17 13 A. I have never spoken to Mr. Chhetri.

02:09:20 14 Q. So you didn't think it was important to go to the  
02:09:22 15 author of the source code to get a full understanding of  
02:09:26 16 the functionality of that source code?

02:09:26 17 A. No, I did not. I don't think that is necessary.

02:09:29 18 Q. So sitting here today, you've never -- you've never  
02:09:35 19 consulted with Mr. Chhetri regarding your opinions in this  
02:09:37 20 case, right?

02:09:38 21 A. I have not.

02:09:39 22 Q. So you don't know whether Mr. Chhetri, the author of  
02:09:42 23 this code, agrees with your conclusions regarding the  
02:09:45 24 functionality in the source code?

02:09:47 25 A. The source code is -- I have not consulted with

02:09:57 1 Mr. Chhetri at all, but understanding the source code is  
02:10:01 2 for an engineer and somebody who's an expert in knowing  
02:10:03 3 that. It's pretty clear.

02:10:07 4 MR. LAMBRIANAKOS: Move to strike that answer as  
02:10:10 5 non-responsive, Your Honor.

02:10:24 6 THE COURT: Sustained.

02:10:25 7 Q. (By Mr. Lambrianakos) Yes or no, sir, sitting here  
02:10:27 8 today, you do not know whether Mr. Chhetri agrees with your  
02:10:27 9 conclusions regarding the functionality set forth in his  
02:10:33 10 source code?

02:10:33 11 A. I do not know whether he agrees or disagrees.

02:10:46 12 MR. LAMBRIANAKOS: Can we have the McAlexander  
02:10:51 13 Presentation Slide 12, please?

02:10:56 14 Q. (By Mr. Lambrianakos) Dr. Kiaei, you just testified  
02:10:58 15 that there were certain processors which did not meet the  
02:11:01 16 Court's digital signal processor limitation. Do you recall  
02:11:04 17 that?

02:11:04 18 A. Yes, sir, I do recall that.

02:11:06 19 Q. And you didn't show in your presentation what the  
02:11:12 20 construction was that you were applying, right?

02:11:14 21 A. I was discussing the digital signal processor and what  
02:11:20 22 the construction is, on the right.

02:11:25 23 Q. So do you see in the first line of this table, it says:  
02:11:31 24 Digital signal processor is being construed as  
02:11:32 25 microprocessor that is specialized for a mathematical

02:11:36 1 processing of digital signals?

02:11:38 2 A. Yes, sir.

02:11:38 3 Q. And that's the construction you applied in this case,  
02:11:41 4 right?

02:11:41 5 A. That's the construction, as well as my own experience  
02:11:44 6 of -- yes, it is -- it is the construction I applied, yes.

02:11:48 7 THE COURT: Doctor, would you pull the microphone  
02:11:49 8 a little closer so we can make sure we hear you?

02:11:52 9 THE WITNESS: Yes, sir. Thank you, Your Honor.

02:11:56 10 THE COURT: Thank you.

02:11:56 11 Let's continue.

02:11:58 12 MR. LAMBRIANAKOS: Can we have Slide 35 of that  
02:12:00 13 same presentation, please?

02:12:03 14 Q. (By Mr. Lambrianakos) Dr. Kiaei, is it your  
02:12:05 15 understanding that the MT8516 is one of the processors that  
02:12:10 16 is used in Echo products?

02:12:12 17 A. Yes, it is. It is one of the processors that are used  
02:12:16 18 in the MPAF devices I mentioned.

02:12:20 19 Q. You see the subtitle here says: Highly integrated,  
02:12:26 20 application processing platform for Cloud-connected voice  
02:12:30 21 assistant.

02:12:31 22 Do you see that?

02:12:31 23 A. Yes, sir, I see that.

02:12:32 24 Q. Are the Echo products Cloud-connected voice assistant  
02:12:37 25 devices?

02:12:37 1 A. I would agree in general, yeah.

02:12:46 2 Q. Now, the first sentence here says: The MT8516 is an  
02:12:51 3 efficient and highly integrated application processing  
02:12:55 4 platform with diverse interfaces and connectivity that  
02:12:59 5 focuses on audio and microphone processing.

02:13:02 6 Do you see that?

02:13:04 7 A. Yes, I do see that.

02:13:05 8 Q. Does that indicate to you, sir, that this processor is  
02:13:08 9 specialized for processing digital signals?

02:13:12 10 A. In terms of the Court construction of the specialized  
02:13:18 11 Court construction, that is not -- that is not a digital  
02:13:22 12 signal processor.

02:13:22 13 MR. LAMBRIANAKOS: Move to strike as not  
02:13:24 14 responsive, Your Honor.

02:13:28 15 A. No, it is not.

02:13:29 16 THE COURT: I'll overrule that objection.

02:13:32 17 Q. (By Mr. Lambrianakos) Do you see the second sentence  
02:13:34 18 says that it is designed for Cloud-supported voice  
02:13:40 19 assistant devices?

02:13:41 20 A. Yes, sir, I see that.

02:13:43 21 Q. Does that indicate to you that this processor is  
02:13:45 22 specialized for use with Cloud-supported voice assistant  
02:13:49 23 devices, such as the Echo?

02:13:50 24 A. In general, I agree with that, yes.

02:13:53 25 Q. And then in the second paragraph, it says: MediaTek's



02:13:59 1 unique PowerAQ tool provides an easy GUI interface for  
02:14:05 2 signal flow design and audio parameter tuning, removing the  
02:14:09 3 need for an additional DSP.

02:14:11 4 Do you see that?

02:14:12 5 A. Yes, I do.

02:14:12 6 Q. So this tells you that the MT8516 eliminates the need  
02:14:16 7 to have a chip that is specifically a digital signal  
02:14:18 8 processor, correct?

02:14:19 9 A. That's correct, yes.

02:14:21 10 Q. You don't --

02:14:22 11 A. This is.

02:14:23 12 Q. You don't need a separate, discrete digital signal  
02:14:25 13 processor when you have the MT8516, right?

02:14:30 14 A. I apologize for interrupting you.

02:14:32 15 Yes, it is saying that this processor will do the  
02:14:34 16 job. You don't need to get a DSP for doing this.

02:14:44 17 MR. LAMBRIANAKOS: If you please turn to Slide 36.

02:14:51 18 Q. (By Mr. Lambrianakos) You see this information on the  
02:14:54 19 ARM Neon?

02:14:55 20 A. Yes.

02:14:55 21 Q. And the ARM Neon is included in the ARM Cortex-A  
02:15:04 22 series, is it not?

02:15:04 23 A. Yes, this is an Intel ARM Neon which is included in  
02:15:09 24 there, yes.

02:15:09 25 Q. And the MediaTek MT8516 is also a Cortex-A series chip,

02:15:17 1 right?

02:15:17 2 A. Yes, these use -- yes, it is.

02:15:19 3 Q. And in the first paragraph of this sheet, it says: An  
02:15:23 4 advanced SIMD, single instruction multiple data,  
02:15:27 5 architecture extension for the ARM Cortex-A series and for  
02:15:32 6 the Cortex-R52 and Cortex-R82 processors.

02:15:38 7 Do you see that?

02:15:38 8 A. Yes, sir, I do.

02:15:39 9 Q. And it says: ARM Neon accelerates audio and video  
02:15:45 10 encoding/decoding, user interface, 2D/3D graphics, or  
02:15:51 11 gaming.

02:15:51 12 Right?

02:15:52 13 A. Yes, sir.

02:15:52 14 Q. Now, audio and video encoding and decoding, that  
02:15:59 15 involves the processing of digital signals, doesn't it?

02:16:02 16 A. Yes, it involves processing of digital signals, as any  
02:16:06 17 regular processor also involves processing of digital  
02:16:09 18 signals.

02:16:09 19 Q. But the ARM Neon accelerates that processing, doesn't  
02:16:13 20 it?

02:16:13 21 A. Yes, it does.

02:16:14 22 Q. The next paragraph says: Neon can also accelerate  
02:16:19 23 signal processing algorithms and functions to speed up  
02:16:21 24 applications, such as machine or deep learning, audio and  
02:16:25 25 video processing, voice or facial recognition, and computer

02:16:29 1 vision.

02:16:30 2 Do you see that?

02:16:30 3 A. Yes, sir, I do.

02:16:33 4 Q. So it appears the Neon is specialized for the purpose  
02:16:36 5 of increasing the speed and efficiency of audio and video  
02:16:40 6 processing. Do you agree with that statement?

02:16:42 7 A. Yes, I agree with that statement.

02:16:47 8 Q. And the ARM Neon technology is included in the MT8516  
02:16:53 9 product, right?

02:16:54 10 A. Yes, sir. It's included in the products under MPAF, as  
02:16:57 11 I mentioned earlier.

02:16:59 12 MR. LAMBRIANAKOS: Can we have PTX-321, please?

02:17:22 13 Can you turn to Page 3 of the document? Right under high  
02:17:25 14 level structure, can you zoom in?

02:17:29 15 Q. (By Mr. Lambrianakos) You see at the top there it  
02:17:32 16 says: Bishop uses Intel Cherry Trail as a DSP platform  
02:17:37 17 which is the same as Knight and Hendrix?

02:17:39 18 A. Yes, I see that, yes.

02:17:40 19 Q. Is it your understanding that the Intel Cherry Trail  
02:17:43 20 processor is used in the Echo Look and the Echo Show 1st  
02:17:47 21 and 2nd Generations?

02:17:48 22 A. Yes, it is, yes.

02:17:50 23 Q. Now, previously, you said that the Intel Cherry Trail  
02:17:54 24 is a general purpose processor, right?

02:17:57 25 A. I guess I did not follow your last question. Can you

02:18:02 1 elaborate on your last question?

02:18:03 2 Q. The question about whether the Intel Cherry Trail  
02:18:09 3 processor is in the Echo Look, Echo Show, and Echo Show 1st  
02:18:15 4 and 2nd Generation; is that right?

02:18:17 5 A. Yes, if you don't mind, repeat that.

02:18:20 6 Q. Yes. Is it your understanding that the Intel Cherry  
02:18:28 7 Trail processor is in the Echo Look, the Echo Show 1st, and  
02:18:34 8 Echo Show 2nd Generations?

02:18:35 9 A. I believe so. Yes, it is on the -- yes, I believe so,  
02:18:36 10 but if you have the -- the data for these two products to  
02:18:41 11 confirm that, that would be good to have.

02:18:43 12 Q. All right. Let's assume that for now.

02:18:45 13 A. Okay. Let's assume that you are right.

02:18:46 14 Q. Do you see that in this Amazon document it states that  
02:18:51 15 the Intel Cherry Trail is a DSP platform?

02:18:53 16 A. Yes, it says that.

02:18:55 17 Q. And that tells you that the Intel Cherry Trail is a  
02:19:00 18 product that specializes in digital signal processing?

02:19:07 19 A. I don't agree with that. It says that the Intel Cherry  
02:19:10 20 Trail is a platform for the DSP. This is the product  
02:19:12 21 definition -- this is what they use in their description in  
02:19:17 22 their data sheet. That is independent on -- for the Court  
02:19:27 23 construction of digital signal processor issue.

02:19:30 24 Q. You testified earlier that the accused Echo products do  
02:19:34 25 not include the claimed adaptive beamformer, right?

02:19:37 1 A. The accused products do not perform the claims adaptive  
02:19:43 2 beamforming based on the Court construction of what the  
02:19:46 3 adaptive beamforming is, yes, I did.

02:19:52 4 Q. And, in your presentation, your discussion of  
02:19:56 5 beamforming in the Echo product, that was limited to the  
02:19:59 6 fixed beamformer in the Echo products, correct?

02:20:04 7 A. In the description I had, that was limited to fixed  
02:20:10 8 beamformer, and the beam selected after that.

02:20:13 9 Q. And the fixed beamformer in the Echo products, that's a  
02:20:16 10 super directive beamformer, right?

02:20:19 11 A. It performs some and multiply and some filtering  
02:20:28 12 structure that we've discussed already that Mr. Phil and  
02:20:33 13 others have shown.

02:20:34 14 Q. Is that properly characterized as super directive  
02:20:41 15 beamforming?

02:20:41 16 A. The coefficients that are calculated in MATLAB, they  
02:20:45 17 use super directive beamforming algorithm, but what is  
02:20:49 18 implemented on the Echo products is that the sum and  
02:20:53 19 product filtering operation.

02:20:55 20 Q. Isn't it true, sir, that in characterizing the fixed  
02:21:02 21 beamformer in the Echo products, that it is referred to as  
02:21:07 22 a super directive beamformer?

02:21:07 23 A. They are using the coefficients which are obtained by  
02:21:13 24 using super directive beamforming as it was in the file  
02:21:20 25 super directive beamforming, and those coefficients are

02:21:23 1 obtained offline. Those coefficients then are in the  
02:21:27 2 product, and they simply multiplied output of the FFT by  
02:21:32 3 those coefficients.

02:21:32 4 Q. Yes or no, sir, is --

02:21:35 5 THE COURT: Counsel, if you think the witness is  
02:21:36 6 non-responsive, don't tell him yes or no. You raise it  
02:21:39 7 with the Court.

02:21:40 8 MR. LAMBRIANAKOS: Your Honor, I move to strike  
02:21:42 9 that answer as non-responsive.

02:21:44 10 THE COURT: I will strike the prior answer as  
02:21:46 11 non-responsive.

02:21:47 12 He asked a very direct question, Professor Kiaei,  
02:21:52 13 and you gave a lengthy explanation that did not answer the  
02:21:54 14 question.

02:22:00 15 Mr. Laquer is going to get an opportunity to ask  
02:22:02 16 more questions when Plaintiff's counsel is finished. You  
02:22:07 17 need to limit your answers to the questions asked by  
02:22:10 18 Mr. Lambrianakos, and then if counsel for Amazon wants to  
02:22:12 19 follow up and get a fuller explanation, he'll have that  
02:22:16 20 opportunity. And I think you understand that.

02:22:18 21 THE WITNESS: Yes, Your Honor.

02:22:18 22 THE COURT: This is the second time I've asked you  
02:22:20 23 to limit your answers to the questions asked. So I'm going  
02:22:23 24 to insist on that, okay?

02:22:24 25 THE WITNESS: Thank you, Your Honor. I will.

02:22:25 1 THE COURT: Let's proceed.

02:22:33 2 Q. (By Mr. Lambrianakos) Is the fixed beamformer in the  
02:22:34 3 Amazon Echo products a super directive beamformer?

02:22:36 4 A. Yes, it is.

02:22:37 5 MR. LAMBRIANAKOS: Could you please show PTX-334?

02:22:47 6 Q. (By Mr. Lambrianakos) During your presentation, you  
02:22:49 7 didn't address any component of any Echo product that is  
02:22:52 8 termed an adaptive beamformer, correct?

02:22:54 9 A. I did not have those, yes, sir.

02:22:56 10 Q. You agree that all the accused Echo products except for  
02:23:04 11 Echo 1st Generation and Echo Dot 1st Generation use the  
02:23:10 12 MPAF code, M-P-A-F code, correct?

02:23:13 13 A. Yes, sir, they do.

02:23:14 14 Q. And in the MPAF code, the primary control interface is  
02:23:18 15 called the audio front end, correct?

02:23:21 16 A. Yes, sir.

02:23:21 17 Q. And within the audio front end, there's a block called  
02:23:29 18 the ABF, or adaptive beamformer block, that is included in  
02:23:36 19 the source code on the accused Echo devices, correct?

02:23:38 20 A. Yes, there is.

02:23:39 21 Q. And that adaptive beamformer algorithm is executed when  
02:23:44 22 doing automatic speech recognition when the Echo device is  
02:23:47 23 not doing playback; isn't that right?

02:23:49 24 A. Yes, sir, that is correct.

02:23:50 25 Q. But it's your position that this adaptive beamforming

02:23:58 1 unit in the Echo devices is not the adaptive beamforming

02:24:02 2 unit of the claims; is that right?

02:24:03 3 A. Yes, sir, that's correct.

02:24:04 4 Q. And you say that, because in the Echo products, the

02:24:06 5 filter coefficients do not change, right?

02:24:08 6 A. Yes, sir, because there are two different blocks here.

02:24:16 7 MR. LAMBRIANAKOS: Can we have the Slide 14 from

02:24:19 8 Mr. McAlexander's presentation?

02:24:21 9 Q. (By Mr. Lambrianakos) Do you see the Court's

02:24:26 10 construction of adaptive beamforming?

02:24:28 11 A. Yes, sir, I see that.

02:24:30 12 Q. Can you point out where the words "filter coefficients"

02:24:36 13 appear in this construction?

02:24:37 14 A. Nowhere.

02:24:38 15 Q. How about "beamformer weights," is that in there?

02:24:43 16 A. No, sir.

02:24:47 17 MR. LAMBRIANAKOS: Now, if we could turn to the

02:24:50 18 page ending in 6042 of PTX-334. If you could zoom in on

02:25:01 19 the -- the middle diagram. Thank you.

02:25:05 20 Q. (By Mr. Lambrianakos) You see in this diagram you have

02:25:12 21 seven-microphone circular array on the left-hand side?

02:25:15 22 A. Yes, I see that.

02:25:16 23 Q. Then there are several boxes until you reach FBF, which

02:25:21 24 is the fixed beamformer, right?

02:25:24 25 A. Yes, there are three boxes before you go to FBF.



02:25:28 1 Q. But, finally, you get to FBF, and 12 beams are output  
02:25:32 2 from the FBF, correct?

02:25:34 3 A. Yes, sir, that's correct.

02:25:40 4 Q. And then those 12 beams are fed into the ABF, correct?

02:25:45 5 A. That is correct.

02:25:45 6 Q. And that's the adaptive beamformer, isn't it?

02:25:49 7 A. That is the adaptive beamformer that Mr. Phil also  
02:25:53 8 explained this morning.

02:25:53 9 Q. And that beamformer outputs 12 beams, doesn't it?

02:25:57 10 A. Yes, sir, it outputs 12 beams.

02:26:02 11 Q. Now, you've reviewed all the deposition testimony in  
02:26:08 12 this case, right?

02:26:09 13 A. Yes, I have. There may have been some depositions I  
02:26:14 14 have not reviewed, but I believe I've done the ones that  
02:26:19 15 were provided to me and are in my report.

02:26:20 16 Q. You, specifically, did refer to Mr. Hilmes's deposition  
02:26:23 17 in your expert report, right?

02:26:26 18 A. Yes. I believe I did that, yes.

02:26:30 19 Q. You referred to many sections of that report -- of that  
02:26:33 20 deposition, as a matter of fact, in your report, right?

02:26:35 21 A. Yes, I did. Yeah.

02:26:38 22 Q. And do you recall when Mr. Hilmes testified about the  
02:26:44 23 adaptive beamforming unit in the MPAF? Do you remember  
02:26:49 24 that testimony?

02:26:50 25 A. Excuse me for interrupting you.

02:26:51 1 Q. Sorry. Go ahead.

02:26:52 2 A. During his deposition?

02:26:54 3 Q. Yes.

02:26:55 4 A. I don't exactly recall. There were hundreds of  
02:26:58 5 documents I reviewed. But if you don't mind, show it to  
02:27:02 6 me.

02:27:03 7 Q. Do you recall when he was asked this question and gave  
02:27:07 8 this answer: But coefficients in other blocks, like the  
02:27:14 9 adaptive beamforming, output of the beam selector, those  
02:27:17 10 things change, and some of them change continuously, right?

02:27:20 11 And Mr. Hilmes said: The adaptive beamforming  
02:27:23 12 block has filter coefficients that can change.

02:27:27 13 Do you remember that?

02:27:28 14 A. Do you mind putting that page on there because I don't  
02:27:32 15 see it?

02:27:33 16 Q. I believe in your binder you have it, and we'll put it  
02:27:38 17 up on the screen.

02:27:40 18 MR. LAMBRIANAKOS: Page 73 of -- well, let's go to  
02:27:42 19 Page 287 of the transcript. Sorry. If we look at the top,  
02:27:53 20 it's the first 11 lines or so.

02:28:03 21 Q. (By Mr. Lambrianakos) You see when counsel asked a  
02:28:05 22 question about the adaptive beamforming block in the MPAF,  
02:28:11 23 Mr. Hilmes admitted that the adaptive beamformer has filter  
02:28:16 24 coefficients that can change? Do you see that?

02:28:16 25 A. Yes, I can see what he said there. Yes.

02:28:18 1 Q. And it was your position that adaptive beamforming  
02:28:21 2 requires that filter coefficients change, correct?

02:28:24 3 A. Can you please repeat the question?

02:28:28 4 Q. It is your understanding that to do adaptive  
02:28:32 5 beamforming, according to the Court's construction, the  
02:28:36 6 filter coefficients have to change, right?

02:28:37 7 A. To perform adaptive beamforming based on the Court  
02:28:42 8 construction, if you can put the Court construction there,  
02:28:45 9 it has to have the ability to steer the beam in the  
02:28:47 10 direction of the said sound source.

02:28:50 11 Q. Yes, sir, no, sir, you said that in order to perform  
02:28:54 12 adaptive beamforming, the filter coefficients have to  
02:28:56 13 change?

02:28:56 14 A. Yes.

02:29:00 15 Q. Now, the Alexa system --

02:29:02 16 MR. LAMBRIANAKOS: You can take that down.

02:29:04 17 Q. (By Mr. Lambrianakos) The Alexa system is not accused  
02:29:06 18 of infringement in this case, right?

02:29:07 19 A. No, sir.

02:29:10 20 Q. The AI of Alexa is not part of an Echo device, is it?

02:29:15 21 A. No, sir.

02:29:15 22 Q. Speech recognition is not part of the Echo device,  
02:29:20 23 right?

02:29:20 24 A. No, sir.

02:29:21 25 MR. LAMBRIANAKOS: Pass the witness.

02:29:22 1 THE COURT: Cross -- redirect, I'm sorry.

02:29:25 2 THE WITNESS: Thank you, sir.

02:29:27 3 MR. LAQUER: Yes, Your Honor.

02:29:45 4 THE COURT: Proceed when you're ready, Mr. Laquer.

02:29:45 5 REDIRECT EXAMINATION

02:29:48 6 BY MR. LAQUER:

02:29:48 7 Q. Dr. Kiaei, counsel for Plaintiffs asked you questions  
02:29:52 8 about your work as an expert witness. Do you recall that?

02:29:54 9 A. Yes, sir.

02:29:55 10 Q. Have you ever testified in front of a jury before?

02:29:57 11 A. No, this is my first time.

02:29:59 12 Q. Do you recall Vocalife's expert, Mr. McAlexander,  
02:30:02 13 identifying the number of times that he has testified as a  
02:30:06 14 professional expert?

02:30:06 15 A. I don't remember the exact number, but it was -- he's  
02:30:09 16 been in the court, I believe, several times.

02:30:12 17 Q. And you teach university classes on audio signal  
02:30:18 18 processing, correct?

02:30:19 19 A. Yes, I've taught class on audio signal processing.

02:30:22 20 Q. Does any Echo device determine any delay between any  
02:30:24 21 sound sensor and an origin?

02:30:24 22 A. No, it does not.

02:30:25 23 Q. And were all of your opinions where you referred to  
02:30:29 24 calculating, equally applicable to determining?

02:30:33 25 A. Yes.

02:30:35 1 Q. Counsel asked you questions about whether or not  
02:30:38 2 something is in real-time. Do you recall that?

02:30:40 3 A. Yes, I do.

02:30:41 4 Q. Now, Claim 1 of the patent requires receiving a target  
02:30:48 5 sound signal, correct?

02:30:49 6 A. Yes.

02:30:49 7 Q. And it also requires enabling beamforming based on a  
02:30:55 8 determination of a delay, correct?

02:30:58 9 A. That's correct.

02:30:58 10 Q. And that determination of a delay has to be based on  
02:31:02 11 the target sound signal that was received, correct?

02:31:05 12 A. That is correct.

02:31:06 13 Q. Is it possible to enable beamforming on sound before  
02:31:09 14 that sound ever exists?

02:31:11 15 MR. LAMBRIANAKOS: Objection, leading.

02:31:12 16 THE COURT: Sustained.

02:31:15 17 Q. (By Mr. Laquer) Dr. Kiaei, could you explain what you  
02:31:18 18 were referring to when you used the terminology  
02:31:21 19 "real-time"?

02:31:21 20 A. The calculation of the delay, tau, requires to know the  
02:31:28 21 azimuth angle between the said target sound source and the  
02:31:31 22 axis, the azimuth angle.

02:31:34 23 From that, you need -- so you need to know where  
02:31:36 24 the target sound source is. And if there is no target  
02:31:40 25 sound source, no speaker around, then you won't be able to

02:31:43 1 calculate tau, which is the delay. And then from delay,  
02:31:45 2 you form the beams.

02:31:46 3 So this is what I was referring to.

02:31:51 4 Q. Does the '049 patent specification describe beamformer  
02:31:56 5 coefficients?

02:31:57 6 A. Yes, it does. It actually has the equations that says  
02:32:03 7 how the beams are.

02:32:04 8 Q. And do you recall -- are beamformer coefficients  
02:32:08 9 necessary in your experience in the industry to form a  
02:32:11 10 beam?

02:32:12 11 A. That is the definition of how the beam is. Yes, you  
02:32:16 12 need those.

02:32:17 13 Q. Have you ever heard of any beam in any audio processing  
02:32:21 14 system that is formed without coefficients?

02:32:23 15 A. Related to this topic? No.

02:32:25 16 Q. Now, have you reviewed internal Amazon documents  
02:32:43 17 regarding the type of processors that Amazon uses?

02:32:46 18 A. Yes, I have.

02:32:47 19 Q. And can you explain what you understand Amazon's belief  
02:32:53 20 to have been regarding whether or not the devices use a  
02:32:56 21 DSP?

02:32:58 22 A. Yes, I do. As a matter of fact, Amazon have gone  
02:33:02 23 through the process of deciding -- when they decided for  
02:33:06 24 MediaTek and for the Intel Neon process what to do, and  
02:33:12 25 they decided to stay away from DSP, or digital signal

02:33:15 1 processor, because of the complexity and cost and many  
02:33:18 2 other things, and they decided to choose the MediaTek and  
02:33:21 3 the Neon Intel processor because they are not a DSP,  
02:33:26 4 digital signal processor. And those are also --

02:33:30 5 Q. Based on your review of Amazon's documents, are you  
02:33:32 6 confident that Amazon has always believed that its products  
02:33:35 7 that have been released after April of 2016 do not use  
02:33:40 8 DSPs?

02:33:40 9 A. Yes, absolutely, sir.

02:33:42 10 Q. Do you understand that Vocalife is accusing Amazon of  
02:33:46 11 indirectly infringing the '049 patent in this case?

02:33:50 12 A. Yes, I do.

02:33:51 13 Q. Do you have any understanding as to whether or not that  
02:33:55 14 requires Amazon to have any subjective belief regarding its  
02:34:00 15 actions?

02:34:00 16 MR. LAMBRIANAKOS: Objection, Your Honor. This  
02:34:02 17 goes beyond the scope of the cross. Furthermore, Your  
02:34:08 18 Honor, it's not in his report.

02:34:11 19 THE COURT: Do you have a response, counsel?

02:34:14 20 MR. LAQUER: Counsel for Vocalife was raising  
02:34:17 21 digital signal processors. This is important for --

02:34:20 22 THE COURT: I'm not concerned about the Rule 411  
02:34:24 23 objection. I'm concerned about whether it's outside the  
02:34:26 24 scope of his report.

02:34:28 25 MR. LAQUER: His report disagreed with all of the

02:34:31 1 positions taken in Mr. McAlexander's, and those included  
02:34:35 2 Mr. McAlexander's opinions regarding indirect infringement.

02:34:38 3 THE COURT: Is it your position that his report  
02:34:41 4 purports to offer and give an opinion as to the mindset of  
02:34:48 5 Amazon, as your question called for? Yes or no?

02:34:56 6 MR. LAQUER: I'll withdraw the question,  
02:34:58 7 Your Honor.

02:34:58 8 THE COURT: Let's move on.

02:35:00 9 Q. (By Mr. Laquer) Have you heard anyone from Vocalife  
02:35:03 10 deny the fact that Echo's beams just don't move?

02:35:07 11 A. No.

02:35:08 12 Q. Does that seem to even be a fact that's in dispute in  
02:35:11 13 this case?

02:35:11 14 A. No.

02:35:12 15 Q. You were asked questions about a fixed beamformer and  
02:35:17 16 whether some behavior is limited to a fixed beamformer. Do  
02:35:20 17 you recall that?

02:35:21 18 A. Yes.

02:35:22 19 Q. Now, do you use the term "fixed beamformer" to refer to  
02:35:27 20 Echo's entire beamforming process?

02:35:30 21 A. Yes.

02:35:30 22 Q. And you were also asked about the term "adaptive  
02:35:36 23 beamformer." Do you recall that?

02:35:37 24 A. Yes, sir.

02:35:38 25 Q. And do you know whether the -- any description of any



02:35:44 1 adaptive beamformer in any Echo device is described as  
02:35:48 2 actually steering a beam?

02:35:49 3 A. No, it does not. That actuates noise reduction.

02:35:54 4 Q. But the adaptive beamformer in Claim 1 of the '049  
02:35:58 5 patent, under the Court's construction, does that require  
02:36:01 6 steering?

02:36:02 7 A. Yes, it does.

02:36:04 8 Q. Or at least the ability to steer, correct?

02:36:06 9 A. Yes, the ability to steer in the direction of the said  
02:36:14 10 sound signal.

02:36:15 11 Q. Did anything that Mr. Lambrianakos asked you in any way  
02:36:20 12 affect your testimony that you gave when I was taking your  
02:36:24 13 direct examination?

02:36:25 14 A. No.

02:36:27 15 Q. And did anything that Mr. Lambrianakos asked you in any  
02:36:30 16 way affect your opinion that Amazon's Echo devices, when  
02:36:36 17 used, do not infringe any claim asserted here from the '049  
02:36:42 18 patent?

02:36:42 19 A. No.

02:36:43 20 MR. LAQUER: I pass the witness.

02:36:44 21 THE COURT: Further cross-examination?

02:36:46 22 MR. LAMBRIANAKOS: No further cross, Your Honor.

02:36:47 23 THE COURT: All right. You may step down,  
02:36:49 24 Dr. Kiaei.

02:36:50 25 THE WITNESS: Thank you, sir. Thank you,

02:36:52 1 Your Honor.

02:36:52 2 THE COURT: Is there a desire that this witness be  
02:36:59 3 excused?

02:37:00 4 MR. DACUS: Yes, Your Honor, may he be excused?  
02:37:02 5 Thank you for asking.

02:37:04 6 THE COURT: Is there any objection?

02:37:05 7 MR. LAMBRIANAKOS: No, Your Honor, no objection.

02:37:06 8 THE COURT: All right. Doctor, you're excused.  
02:37:09 9 That means you're free to stay with us. You're also free  
02:37:13 10 to leave. It's your choice.

02:37:14 11 THE WITNESS: Thank you, Your Honor.

02:37:15 12 THE COURT: All right. Ladies and gentlemen,  
02:37:16 13 before Defendant calls their next witness, we're going to  
02:37:19 14 take a short recess.

02:37:21 15 If you'll leave your notebooks in your chairs,  
02:37:23 16 follow all my instructions, and we'll be back in here  
02:37:26 17 shortly to continue.

02:37:30 18 The jury is excused for recess at this time.

02:37:34 19 COURT SECURITY OFFICER: All rise.

02:37:34 20 (Jury out.)

02:37:35 21 THE COURT: The Court stands in recess.

02:59:31 22 (Recess.)

02:59:39 23 (Jury out.)

02:59:39 24 COURT SECURITY OFFICER: All rise.

02:59:40 25 THE COURT: Be seated, please.

03:02:19 1 Defendants, are you prepared to call your next  
03:02:28 2 witness?

03:02:28 3 MR. RE: We are, Your Honor.

03:02:29 4 THE COURT: And who do you intend to call, Mr. Re?

03:02:32 5 MR. RE: Dr. Richard Stern.

03:02:34 6 THE COURT: All right. Let's bring in the jury,  
03:02:35 7 please.

03:02:35 8 COURT SECURITY OFFICER: All rise.

03:02:36 9 THE COURT: If there are binders to distribute,  
03:02:38 10 let's do that now.

03:03:04 11 (Jury in.)

03:03:06 12 THE COURT: Please be seated, ladies and  
03:03:09 13 gentlemen.

03:03:09 14 Defendants, call your next witness, please.

03:03:15 15 MR. RE: Thank you, Your Honor.

03:03:15 16 The Defendants call as our next -- next witness,  
03:03:19 17 Dr. Richard Stern.

03:03:20 18 THE COURT: Dr. Stern, if you'll come forward and  
03:03:22 19 be sworn, please.

03:03:25 20 (Witness sworn.)

03:03:26 21 THE COURT: Please come around, sir, have a seat  
03:03:41 22 at the witness stand.

03:03:41 23 RICHARD M. STERN, JR., Ph.D., DEFENDANTS' WITNESS, SWORN

03:03:41 24 DIRECT EXAMINATION

03:04:13 25 BY MR. RE:

03:04:13 1 Q. Doctor, could you state your full name for the record,  
03:04:19 2 please.

03:04:19 3 THE COURT: Just a minute, Mr. Re.

03:04:22 4 Is the witness going to pour some water?

03:04:26 5 THE WITNESS: I am.

03:04:27 6 THE COURT: Let's do that, get that done. If  
03:04:27 7 you're going to spill it, I'd rather know about it at the  
03:04:30 8 beginning of the examination.

03:04:33 9 THE WITNESS: I'll do my best. Thank you.

03:04:36 10 THE COURT: All right. Now let's proceed.

03:04:37 11 MR. RE: Thank you, Your Honor.

03:04:38 12 Q. (By Mr. Re) Dr. Stern, please state your full name for  
03:04:41 13 the record, please.

03:04:42 14 A. Richard Stern.

03:04:43 15 Q. And what is your profession, Dr. Stern?

03:04:46 16 A. I am a professor of electrical engineering at  
03:04:52 17 Carnegie-Mellon University.

03:04:52 18 Q. And where is Carnegie-Mellon?

03:04:54 19 A. In Pittsburgh, Pennsylvania.

03:04:56 20 Q. And how did you become involved in this case?

03:04:58 21 A. I was asked by Amazon to review the '049 patent and  
03:05:03 22 related material and comment on the validity of the patent.

03:05:08 23 Q. Okay. And can you describe your educational background  
03:05:13 24 for the jury, please?

03:05:14 25 A. Yes. I graduated from the Massachusetts Institute of

03:05:18 1 Technology, that's MIT, in 1970 with a Bachelor's in  
03:05:24 2 Electrical Engineering and Computer Science.

03:05:26 3 I had a -- I then went to California, received a  
03:05:31 4 Master's in Electrical Engineering from University of  
03:05:35 5 California Berkeley.

03:05:35 6 Then I returned to MIT, where I worked on the rest  
03:05:42 7 of my graduate work, worked on my doctoral research, and  
03:05:46 8 finished my work for the Ph.D. in December 1976 and  
03:05:50 9 receiving the degree in 1977.

03:05:52 10 Q. And did you prepare a thesis to get your doctorate?

03:05:55 11 A. Yes, yes, yes.

03:05:56 12 Q. And what exactly was your doctoral thesis on?

03:05:59 13 A. Well, believe it or not, it was on sound source  
03:06:04 14 localization as practiced by humans.

03:06:05 15 Q. Okay. What year did you complete your thesis?

03:06:07 16 A. I finished in December of '76.

03:06:10 17 Q. And have you been a professor ever since?

03:06:12 18 A. Well, ever since. I started in January '77, and I've  
03:06:17 19 been at Carnegie-Mellon ever since.

03:06:19 20 Q. And what are some of the classes that you teach at  
03:06:22 21 Carnegie-Mellon University?

03:06:22 22 A. I've done a number of things, communications, I've  
03:06:26 23 taught acoustics. But over the last several decades, I've  
03:06:30 24 been responsible for the signal processing sequence. There  
03:06:33 25 are three courses in the sequence. Currently I'm teaching

03:06:36 1 the third of them, and it includes topics of adaptive  
03:06:42 2 signal processing, adaptive arrays, noise reduction, sound  
03:06:45 3 source localization.

03:06:45 4 Q. And what do you focus your -- do you -- do you -- do  
03:06:50 5 you do any research?

03:06:51 6 A. Yes, we do.

03:06:52 7 Q. And what is your research on?

03:06:54 8 A. I continued to work on auditory perception, but most of  
03:07:01 9 my work is signal processing for speech recognition and  
03:07:04 10 related technologies. My group develops algorithms that  
03:07:09 11 enable speech recognition systems to maintain good  
03:07:11 12 performance in difficult acoustical environments, such as  
03:07:15 13 noise, reverberation, et cetera.

03:07:17 14 Q. And have you received any honors or awards for your  
03:07:20 15 work?

03:07:20 16 A. Well, there have been a number. For example, I'm a  
03:07:23 17 fellow of the Institute of Electrical and Electronics  
03:07:27 18 Engineers, that's the IEEE. That's the major professional  
03:07:30 19 society for electrical engineers.

03:07:33 20 I'm also a fellow of the International Speech  
03:07:39 21 Communication Association and the Acoustical Society of  
03:07:41 22 America.

03:07:41 23 I'm one of very few individuals who are fellows in  
03:07:45 24 those three societies.

03:07:46 25 Q. And have you published papers in these fields?

03:07:49 1 A. Yes, large numbers of papers.

03:07:50 2 Q. And I noticed you created some slides, and I'm going to  
03:07:53 3 show you one.

03:07:54 4 Why did you select these two to put on a slide?

03:07:57 5 A. Well, these are two of the papers that we -- my group  
03:08:00 6 has published before the invention that led to the -- the  
03:08:08 7 '049 patent.

03:08:08 8 The paper on the left is on subband  
03:08:13 9 likelihood-maximizing beamforming for speech recognition in  
03:08:18 10 reverberant environments. And that was from I'd say  
03:08:21 11 2007-2008. Can't read the fine print.

03:08:22 12 The paper on the right-hand side was a conference  
03:08:24 13 paper. It was -- I was an invited keynote speaker for the  
03:08:28 14 microphone array workshop that's run annually by the Signal  
03:08:32 15 Processing Society of the IEEE. This particular one I  
03:08:35 16 think was in 2008 in Taranto, Italy.

03:08:39 17 Q. So do you have experience working with microphone  
03:08:42 18 arrays?

03:08:42 19 A. Yes.

03:08:43 20 Q. Tell me about that.

03:08:45 21 A. Well, we use microphone arrays extensively for a number  
03:08:51 22 of things that we do. It's not the only technology.

03:08:54 23 THE COURT: Dr. Stern, would you slow down just a  
03:08:58 24 little, please.

03:08:58 25 THE WITNESS: Of course. I'm sorry, Your Honor.

03:08:58 1 THE COURT: That's all right. Continue.

03:09:00 2 A. Yes, we use microphone arrays, among other  
03:09:04 3 technologies, in our work in improving speech recognition  
03:09:07 4 accuracy.

03:09:08 5 Q. (By Mr. Re) And you mentioned that your doctorate  
03:09:12 6 dealt with sound source localization. Do you have  
03:09:13 7 experience with that, as well?

03:09:15 8 A. Yes. In both by humans and by machines.

03:09:18 9 Q. And how about do you have any experience with adaptive  
03:09:22 10 beamforming?

03:09:22 11 A. Yes. That's enabling technology for many of the things  
03:09:27 12 that we do to improve signals in noisy environments.

03:09:32 13 Q. And have you ever served as an expert of any kind for  
03:09:37 14 my client, Amazon, before this case?

03:09:39 15 A. No.

03:09:39 16 Q. And do you have any financial interest whatsoever in  
03:09:41 17 the outcome of this litigation?

03:09:43 18 A. No.

03:09:43 19 Q. And are you being paid for your time to assist us in  
03:09:46 20 this case?

03:09:46 21 A. Yes, I am.

03:09:47 22 Q. At what rate?

03:09:48 23 A. \$500.00 per hour.

03:09:53 24 MR. RE: Your Honor, at this time Amazon offers  
03:09:55 25 Dr. Stern as an expert in the fields of audio signal



03:10:00 1 processing and microphone arrays.

03:10:03 2 THE COURT: Is there objection?

03:10:04 3 MR. RUBINO: No objection, Your Honor.

03:10:05 4 THE COURT: Then, without objection, the Court  
03:10:07 5 will recognize this witness as an expert in those  
03:10:10 6 designated fields.

03:10:10 7 Please continue.

03:10:12 8 Q. (By Mr. Re) Just very briefly, tell me what was your  
03:10:14 9 assignment in this case?

03:10:14 10 A. Well, as I mentioned earlier, I was asked to provide  
03:10:18 11 opinions about the validity of the '049 patent.

03:10:21 12 Q. And what did you have -- briefly, what did you have to  
03:10:24 13 look at, in order to determine the validity of the '049  
03:10:30 14 patent?

03:10:30 15 A. Well, I looked at the patent itself, I looked at the  
03:10:35 16 file history for the patent, I looked at multiple sources  
03:10:39 17 of prior art, and those were the primary references.

03:10:44 18 Q. Let me just slow down just for a moment. I want to  
03:10:47 19 explore what you mean by the phrase "prior art."

03:10:50 20 What exactly do you mean by prior art?

03:10:54 21 A. Could you move that to the right so I can see it  
03:11:08 22 better? I assume that you want me to see it.

03:11:13 23 Q. How is that?

03:11:15 24 THE COURT: Mr. Re, why don't you move it out to  
03:11:18 25 the front edge of the podium. That way not only the

03:11:21 1 witness but the jury can probably see it.

03:11:23 2 And -- and you'll need to turn it more so that the  
03:11:29 3 witness can see it.

03:11:30 4 THE WITNESS: Yeah, that's great.

03:11:32 5 THE COURT: And, Dr. Stern, you have leave to  
03:11:33 6 stand if you need to, if there's any part of it, as he  
03:11:36 7 might write toward the bottom, that you need to see.

03:11:39 8 THE WITNESS: Thank you. Thank you very much.

03:11:40 9 THE COURT: All right. Let's continue.

03:11:41 10 Q. (By Mr. Re) Okay. Prior art, am I saying it right?

03:11:45 11 A. Yes.

03:11:45 12 Q. So I understand that -- the patent issued in what year;  
03:11:49 13 do you remember?

03:11:49 14 A. September 24th -- no, the patent issued in 2018.

03:11:57 15 Q. Now, does prior art bear any relationship to the issue  
03:12:02 16 date of the patent?

03:12:03 17 A. No, no. By law, prior art is defined to be the art  
03:12:10 18 that was published, disclosed, or otherwise available at  
03:12:14 19 the time of the invention itself, which corresponds to the  
03:12:20 20 filing date of the patent.

03:12:22 21 Q. Do you remember the year the application was filed?

03:12:30 22 A. Yes, it was September 24th, 2010.

03:12:34 23 Q. So are you looking at any information that may have  
03:12:40 24 occurred or published in this period?

03:12:42 25 A. Anything that happened after 2010 is irrelevant to my

03:12:47 1 testimony.

03:12:48 2 Q. Including the 2011 meeting, that would have no bearing,  
03:12:51 3 right?

03:12:51 4 A. Nothing to do with my testimony.

03:12:53 5 Q. And does prior art vary depending who the litigants are  
03:12:57 6 and whether they've met each other before?

03:12:59 7 A. No.

03:12:59 8 Q. And how far back do you have to go in order to use  
03:13:02 9 something as prior art?

03:13:05 10 A. It just has to have been disclosed or published at the  
03:13:10 11 time the invention was filed, 2010.

03:13:12 12 Q. And the invention you said was 2010, is what you're  
03:13:15 13 using?

03:13:15 14 A. 2010.

03:13:16 15 Q. And so is everything we're discussing earlier than  
03:13:19 16 2010?

03:13:20 17 A. Everything we are discussing is much earlier than 2010.

03:13:24 18 Q. Way more than a year?

03:13:25 19 A. More than a year.

03:13:27 20 Q. Okay. And when you're looking at this prior art, for  
03:13:35 21 what purpose are you reading the prior art?

03:13:39 22 A. The reason why the prior art is important is very  
03:13:43 23 simple. According to the law, a claim of a patent is  
03:13:48 24 invalid if a person of ordinary skill of the art would find  
03:13:54 25 the material of the claim obvious, given the prior art as

03:14:00 1 of the filing -- as of the time of the invention.

03:14:03 2 Q. And does the law require that any individual actually  
03:14:07 3 possess -- physically possess all the prior art?

03:14:10 4 A. No.

03:14:10 5 Q. What does the law do with respect to somebody of  
03:14:14 6 ordinary skill in the art?

03:14:17 7 A. The person of the ord -- a person of ordinary skill in  
03:14:22 8 the art, and this is a term of art, is presumed to be aware  
03:14:26 9 of all of the prior art at the time of the invention.

03:14:31 10 Q. So it doesn't matter where it's published, for example?

03:14:35 11 A. No.

03:14:35 12 Q. It could be a foreign piece of prior art, for example?

03:14:38 13 A. Absolutely.

03:14:39 14 Q. Now, tell me exactly, when you say a person of ordinary  
03:14:50 15 skill in the art, who exactly is that?

03:14:53 16 A. Well, this is a hypothetical person. And we have a  
03:14:57 17 definition for that. And we agree with the construction  
03:15:01 18 that had been proposed. And that hypothetical person is  
03:15:07 19 presumed to have all of the art that is in the public at  
03:15:15 20 his or her disposal.

03:15:17 21 Q. Very good. When you say we agree with the construction  
03:15:19 22 that's been proposed, what exactly did you mean by that  
03:15:23 23 statement? It was a little unclear.

03:15:26 24 A. Well, the other side proposed that a person of ordinary  
03:15:29 25 skill in the art for this particular discussion would be

03:15:33 1 somebody who either had a Bachelor's in Electrical  
03:15:37 2 Engineering, Computer Science, plus three or so years of  
03:15:40 3 relevant industry experience, or a person with a Master's  
03:15:43 4 degree in Electrical Engineering, Computer Science from a  
03:15:46 5 relevant discipline.

03:15:47 6 Q. And so --

03:15:48 7 A. We agree with that.

03:15:49 8 Q. Okay. With Mr. McAlexander's definition?

03:15:51 9 A. That's correct.

03:15:52 10 Q. Okay. And what exactly was the state of the art  
03:15:58 11 concerning microphone arrays right before the time of the  
03:16:01 12 filing of this application?

03:16:03 13 A. Well, by early 2010, there had already been a great  
03:16:08 14 deal -- there had been a great deal of work already done in  
03:16:11 15 microphone arrays. We've been -- in our own group, we've  
03:16:15 16 been doing it since the late '80s and going to meetings  
03:16:19 17 regularly since the mid-'90s.

03:16:21 18 Many -- all of the technologies that have been  
03:16:24 19 disclosed in the '049 patent were already out there in the  
03:16:28 20 art, both individually and also used in combination.

03:16:31 21 Q. And have you been here for the entirety of this trial?

03:16:34 22 A. Yes, I have.

03:16:35 23 Q. And were you here when Dr. Li was the first witness --  
03:16:40 24 talking with me as the first witness of this trial?

03:16:41 25 A. Yes, I was.

03:16:43 1 Q. And do you remember when Dr. Li and I were going  
03:16:46 2 through his core technologies in the document that he sent  
03:16:51 3 Amazon back in 2011?

03:16:53 4 A. Yes, yes, yes.

03:16:55 5 Q. And do you remember when I was writing down and taking  
03:16:59 6 notes during Dr. Li's testimony?

03:17:02 7 A. Yes.

03:17:02 8 Q. And do you agree with the statements that I've written  
03:17:07 9 on the board in response to Dr. Li's testimony?

03:17:09 10 A. Yes, I do.

03:17:10 11 Q. And so you agree that microphone arrays were well-known  
03:17:14 12 by September of 2010, right?

03:17:16 13 A. Yes, they were.

03:17:17 14 Q. In any configuration, linear or circular, right?

03:17:20 15 A. That is correct.

03:17:20 16 Q. And in these microphone array systems, you agree that  
03:17:24 17 it was well-known to include noise reduction algorithms,  
03:17:28 18 echo cancellation, right?

03:17:29 19 A. Those were commonly done.

03:17:30 20 MR. RUBINO: Objection. Objection.

03:17:31 21 THE COURT: State your objection.

03:17:33 22 MR. RUBINO: Leading, Your Honor.

03:17:34 23 THE COURT: Sustained.

03:17:35 24 Q. (By Mr. Re) Would you kindly go through this board and  
03:17:38 25 express your opinion as to the accuracy of this board that

03:17:43 1 I constructed with Dr. Li?

03:17:46 2 THE COURT: And, Mr. Re, if you'd make sure that  
03:17:50 3 the witness has finished the answer before you start the  
03:17:52 4 next question.

03:17:53 5 MR. RE: I shall.

03:17:54 6 THE COURT: Just a little -- just a little break  
03:17:56 7 between the questions and the answers would be helpful.

03:17:58 8 MR. RE: I'm sorry, Your Honor.

03:17:59 9 THE COURT: All right. Please proceed, Dr. Stern.

03:18:00 10 A. Looking at the core technologies listed on the board, I  
03:18:06 11 see microphone arrays in multiple configurations, noise  
03:18:11 12 reduction, echo cancellation, sound source localization,  
03:18:16 13 adaptive beamforming, and digital signal processing, all of  
03:18:21 14 these were disclosed in the public art, published widely,  
03:18:27 15 discussed. They existed at the time of the invention. I  
03:18:29 16 agree with Dr. Li in that respect.

03:18:42 17 Q. (By Mr. Re) Let's talk a minute about digital signal  
03:18:48 18 processors. How do you know for sure that digital signal  
03:18:50 19 processors were well-known in the art well before 2010?

03:18:52 20 A. Well, there were many publications of them --  
03:18:57 21 presentations by Texas Instruments, Motorola, trade  
03:19:01 22 magazine -- trade -- at trade meetings and so forth.

03:19:06 23 As an example, what you see on the screen is an  
03:19:09 24 article from Computerworld from March 2001. The title --  
03:19:15 25 Computerworld is a major trade magazine in the computer

03:19:19 1 industry. And this is an article about Digital Signal  
03:19:25 2 Processors, and you can see the text states -- that's the  
03:19:27 3 part that's circled in red -- DSPs are widely used for  
03:19:30 4 processing audio, and a bunch of other stuff.

03:19:31 5 Q. Now, let's go back to the circular array. And were  
03:19:37 6 circular arrays well-known well before 2010?

03:19:39 7 A. Yes, they were.

03:19:40 8 Q. And you -- and you prepared a slide. I wonder if you  
03:19:47 9 can just briefly describe what is shown on this Slide 6.5?

03:19:52 10 A. This is a slide depicting a circular microphone array.  
03:19:57 11 It is a figure in a paper by an author I'll refer to as  
03:20:03 12 Dmochowski. It was published in the IEEE Transactions on  
03:20:05 13 Audio in spring of 2007.

03:20:08 14 And we'll be talking about it a little bit later,  
03:20:11 15 but you can see that the microphones are configured in a  
03:20:14 16 circular array in 2007.

03:20:15 17 Q. Okay. Now, let's move on.

03:20:18 18 What claims are at issue in this case?

03:20:20 19 A. Claim 1 and Claim 8.

03:20:23 20 Q. And have you formed an opinion about the validity or  
03:20:26 21 invalidity of Claims 1 and 8?

03:20:29 22 A. Yes, I have.

03:20:30 23 Q. And what is your opinion?

03:20:34 24 A. My opinion is that the claims -- Claims 1 and Claim 8  
03:20:38 25 are invalid.



03:20:40 1 Q. Why do you believe that Claims 1 and 8 are invalid?

03:20:44 2 A. Well, this part of the case is very simple. The law  
03:20:49 3 dictates that a claim in a patent is invalid if a person of  
03:20:54 4 ordinary skill in the art would have found the text, the  
03:20:59 5 teachings, the description of the claim obvious based on  
03:21:03 6 the prior art that was available at the time of invention.

03:21:09 7 Q. Okay.

03:21:11 8 MR. RE: Your Honor, if I may approach to hand the  
03:21:14 9 witness a physical item?

03:21:16 10 THE COURT: You may approach the witness.

03:21:18 11 Q. (By Mr. Re) I'm going to hand you what's been marked  
03:21:20 12 Defendants' Exhibit 49P.

03:21:26 13 THE WITNESS: Thank you.

03:21:28 14 MR. RE: Mr. Berk, if you can call up Exhibit 49.

03:21:33 15 Q. (By Mr. Re) Could you identify for the record what I  
03:21:38 16 just handed to you as Defendants' Exhibit 49P?

03:21:43 17 A. Yes. This is my copy -- my personal copy of the  
03:21:47 18 Brandstein reference.

03:21:49 19 Q. And we know it's your personal copy --

03:21:52 20 A. Well, I checked and my name is inside.

03:21:55 21 Q. And that, in fact, if you look on your screen, is the  
03:21:57 22 book. Is that your handwriting?

03:22:00 23 A. It is.

03:22:01 24 Q. When did you first obtain a copy of Dr. Brandstein's  
03:22:07 25 book on Microphone Arrays?

03:22:09 1 A. I purchased that copy of the book some time between  
03:22:14 2 2001 and 2003, and I've had it in my possession continually  
03:22:18 3 ever since.

03:22:18 4 Q. And is the Brandstein textbook well-known in the  
03:22:25 5 industry?

03:22:25 6 A. Yes. Even 20 years later, it remains perhaps the best  
03:22:32 7 known book on microphone arrays in the industry.

03:22:33 8 Q. And can you explain briefly how that book is organized?

03:22:37 9 A. So the book is a collection of chapters written by  
03:22:43 10 different specialists in different subportions of the  
03:22:46 11 field.

03:22:46 12 But the important thing about this book is it was  
03:22:51 13 curated by the authors -- I'm sorry, by the editors,  
03:22:55 14 Brandstein and Ward, to provide a unified whole. It's a  
03:23:01 15 single production. We look at -- we look at all the  
03:23:03 16 chapters interchangeably, and we can rely on the editor's  
03:23:07 17 statement in the preference -- in preface: In putting this  
03:23:13 18 book together, our goal was to provide for the first time a  
03:23:16 19 single -- a single, complete reference on microphone  
03:23:20 20 arrays. It's a single reference.

03:23:22 21 Q. And do you use this textbook in your own research and  
03:23:26 22 scholarship?

03:23:29 23 A. Regularly and frequently, all parts of it.

03:23:31 24 Q. I'd now like to take the ladies and gentlemen of the  
03:23:33 25 jury through your analysis of Claim 1.

03:23:35 1 And I understand you have prepared some slides to  
03:23:38 2 assist your explanation; is that right?

03:23:40 3 A. That's correct.

03:23:48 4 So --

03:23:49 5 Q. There's no question yet.

03:23:54 6 A. No question. Sorry.

03:23:55 7 Q. I want to take you to the introductory language of  
03:23:55 8 Claim 1 that's highlighted on the screen. Do you see that?

03:23:55 9 A. I do.

03:24:04 10 Q. And, in fact, I want to ask you: Does Brandstein teach  
03:24:07 11 methods for enhancing a target sound signal from a  
03:24:10 12 plurality of sound signals?

03:24:12 13 A. Yes, he does.

03:24:13 14 Q. And, first, tell me what do you mean by -- what does it  
03:24:16 15 mean by the word "plurality"?

03:24:17 16 A. A plurality means just simply more than one.

03:24:21 17 Q. And how do you know that Dr. Stern fully discloses  
03:24:29 18 methods for enhancing a target sound signal from a  
03:24:32 19 plurality of sound signals?

03:24:34 20 A. You mean Brandstein?

03:24:37 21 Q. Oh, I'm sorry, Dr. Brandstein.

03:24:39 22 A. Yes. Well, enhancement of target sound signals is the  
03:24:46 23 major focus of the book, but you can see again in the  
03:24:52 24 preface that the -- Part 1, which is the entire first part  
03:24:56 25 of the book, concerns the problem of enhancing the speech

03:25:01 1 signal acquired from an array of microphones.

03:25:03 2 And you can see that text goes on to say: The  
03:25:07 3 other secondary goal is to suppress the background noise,  
03:25:09 4 interfering sources, and the effects of room reverberation.

03:25:15 5 Q. No question that the introductory language is --

03:25:18 6 A. No. It -- Brandstein --

03:25:20 7 THE COURT: Just -- just a minute. Let him finish  
03:25:22 8 the question before you start with the answer, please.

03:25:25 9 Again, gentlemen, let's have a little bit of space  
03:25:28 10 between questions and answers. That way the jury will  
03:25:31 11 follow this testimony better. And that's why we're all  
03:25:33 12 here, so the jury follows the testimony.

03:25:35 13 All right. Let's continue, Mr. Re.

03:25:37 14 Q. (By Mr. Re) Do you have any doubt that the Brandstein  
03:25:39 15 textbook explains the method highlighted on my slide?

03:25:42 16 A. No, I do not.

03:25:44 17 Q. Let's go to the next group of words in Claim 1.

03:25:56 18 And does the Brandstein textbook teach, and I  
03:25:59 19 quote, a microphone array system comprising an array of  
03:26:04 20 sound sensors in a linear, circular, or other  
03:26:07 21 configuration?

03:26:08 22 A. Yes, it does.

03:26:09 23 Q. And how do you know?

03:26:10 24 A. Well, for example, Figure 5.13, which we see here,  
03:26:20 25 shows a microphone array. Those are the four dots

03:26:23 1 highlighted in yellow. They happen to be in a linear  
03:26:27 2 configuration in this -- in this figure. And this is just  
03:26:29 3 an example of an array of sound sensors. In this case, in  
03:26:33 4 a linear configuration, but other configurations are found  
03:26:37 5 elsewhere.

03:26:38 6 So Brandstein does teach providing a microphone  
03:26:45 7 array system comprising an array of sound sensors  
03:26:47 8 positioned in linear, circular, or other configuration.  
03:26:50 9 Q. Thank you.

03:26:51 10 If we move to the next group of words: A sound  
03:27:00 11 source localization unit. Does Dr. Brandstein's textbook  
03:27:04 12 explain and teach that item?

03:27:05 13 A. Yes, it does.

03:27:06 14 Q. How do you know?

03:27:07 15 A. Well, among other places, all of Chapter 8 is concerned  
03:27:12 16 with the localization of sound -- in this case, in  
03:27:17 17 reverberant rooms. That's what's taught. So the text does  
03:27:19 18 teach sound -- how to develop sound source localization  
03:27:23 19 units.

03:27:24 20 Q. What exactly is a unit?

03:27:25 21 A. Well, a unit is fancy lawyer talk for a thing that does  
03:27:33 22 sound source localization.

03:27:35 23 Q. And does Brandstein disclose things that do sound  
03:27:39 24 source localization?

03:27:39 25 A. Yes, it does.

03:27:40 1 Q. How do you know?

03:27:46 2 A. Well, for example, in the section cited, we're looking  
03:27:49 3 at descriptions of three different algorithms that  
03:27:52 4 accomplish sound source localization.

03:27:53 5 The first is time delay of arrival. The second is  
03:27:57 6 SRP for steered response power. And the third is steered  
03:28:04 7 response power, SRP-PHAT. That's steered response power  
03:28:07 8 using the phase transform, which, in fact, is the specific  
03:28:13 9 method that's cited in the specification of the '049  
03:28:14 10 patent.

03:28:14 11 Q. So each of those are different kinds of sound source  
03:28:18 12 localization units?

03:28:18 13 A. Yes, they are. And, collectively, they demonstrate  
03:28:22 14 that Brandstein discloses sound source localization units.

03:28:26 15 Q. Okay. Let's go to the next group of words. And the  
03:28:34 16 next group of words is, and I quote, an adaptive  
03:28:39 17 beamforming unit.

03:28:39 18 Does the Brandstein textbook disclose and teach an  
03:28:43 19 adaptive beamforming unit?

03:28:44 20 A. Yes, it does.

03:28:45 21 Q. And how do you know?

03:28:46 22 A. Well, adaptive beamforming units are found in a number  
03:28:51 23 of parts of the text. Here, for example, the beginning of  
03:28:55 24 Section 5.2, we see a large discussion on adaptive  
03:29:00 25 beamformers.

03:29:00 1 I read: A beamformer which adaptively forms its  
03:29:04 2 directivity pattern is called an adaptive beamforming --  
03:29:07 3 beamformer, rather, and it simultaneously performs beam  
03:29:12 4 steering, which refers to pointing the beam in the  
03:29:15 5 direction of interest, presumably the desired sound source,  
03:29:20 6 and null steering, which means suppressing signals coming  
03:29:25 7 from other directions.

03:29:26 8 So Brandstein does disclose the existence and the  
03:29:30 9 utility of adaptive beamforming units.

03:29:32 10 Q. Let's move to the next group of words.

03:29:35 11 Does Brandstein disclose a noise reduction unit?

03:29:41 12 A. Yes, it does.

03:29:43 13 Q. And how do you know?

03:29:45 14 A. Well, again, noise reduction units are discussed in  
03:29:49 15 multiple sections of the text, but an easy example is  
03:29:55 16 Chapter 3, which, in its entirety, is developed -- is  
03:29:59 17 devoted to post-filtering techniques. As we can see from  
03:30:02 18 the abstract, in the context of microphone arrays, the term  
03:30:05 19 post-filtering denotes the post-processing of the array  
03:30:09 20 output by a single-channel noise suppression filter.

03:30:13 21 In this context, noise suppression filter refers  
03:30:16 22 to something that reduces the level of noise, and hence,  
03:30:19 23 Brandstein discloses the use of noise reduction units.

03:30:21 24 Q. Okay. I now want to ask you about the next group of  
03:30:28 25 words.

03:30:30 1 Does Brandstein teach that the sound source  
03:30:35 2 localization unit, adaptive beamforming unit, and the noise  
03:30:39 3 reduction unit are integrated into a digital signal  
03:30:43 4 processor, as set forth in the middle of [A] of Claim 1?

03:30:52 5 A. Yes, it does.

03:30:54 6 Q. And how do you know that?

03:30:55 7 A. Well, there are multiple locations throughout the text  
03:30:58 8 where DSPs are referred to. But, for example, in the  
03:31:02 9 latter section, future directions in microphone array  
03:31:07 10 processing which discusses implementation, applications, we  
03:31:07 11 see really the casual -- we see the text.

03:31:11 12 Today we have affordable DSPs that allow us to  
03:31:15 13 implement all but the most complex schemes cheaply in  
03:31:21 14 digital signal processing technology in real-time.

03:31:23 15 So a person of ordinary skill in the art would  
03:31:25 16 realize that the natural way to implement in an efficient  
03:31:30 17 fashion sound source localization, the adaptive  
03:31:34 18 beamforming, and the noise reduction would be through the  
03:31:35 19 use of digital signal processors.

03:31:40 20 In fact, at that time, it would have been very  
03:31:42 21 difficult to do all that without the DSP chips.

03:31:44 22 Q. And, in fact, this is in the section of the book  
03:31:50 23 entitled Lessons from the Past?

03:31:53 24 A. No, Lessons from the Future.

03:31:59 25 Q. No, 18.1; do you see that?



03:32:02 1 A. Oh, Lessons from the Past, yes. I have to read the  
03:32:05 2 fine print.

03:32:06 3 Q. So you're confident that those words are expressly  
03:32:08 4 taught by Brandstein?

03:32:09 5 A. Yes, yes, clearly they are.

03:32:11 6 Q. Let's move on to the next group of words. I want to  
03:32:21 7 ask you, does Dr. Brandstein also teach or suggest that the  
03:32:28 8 sound source localization unit, the adaptive beamforming  
03:32:28 9 unit, and the noise reduction unit are in operative  
03:32:44 10 communication with said array of sound sensors?

03:32:44 11 A. Yes, it does.

03:32:46 12 Q. You smiled. Why is that?

03:32:48 13 A. Well, this is an easy one.

03:32:49 14 Q. Why is this an easy one?

03:32:50 15 A. Let's take a look at the exemplary figure.

03:32:54 16 We see in the upper left-hand corner, those  
03:32:56 17 circles are microphones. Those are the microphones in the  
03:32:59 18 microphone array. The outputs of the microphone go into  
03:33:03 19 the fixed beamformer, and then down below the blocking  
03:33:06 20 matrix and the adaptive filter, they accomplish the  
03:33:11 21 beamforming, beamsteering, and noise reduction in this  
03:33:15 22 case.

03:33:16 23 And this really is a very simple clause. What  
03:33:18 24 operative communication means here is that the subsequent  
03:33:21 25 blocks are connected to the microphone array. And if they

03:33:27 1 weren't connected, the device simply wouldn't work. This  
03:33:29 2 is very, very obvious, and just common sense.

03:33:32 3 Q. I'd like to move on to the next major step in Claim 1  
03:33:42 4 of the '049 patent.

03:33:43 5 This is the step about receiving the sound  
03:33:47 6 signals. Do you see that?

03:33:49 7 A. Yes.

03:33:49 8 Q. And I'll read it into the record.

03:33:51 9 Does Brandstein teach: Receiving said sound  
03:33:56 10 signals from a plurality of disparate sound sources by said  
03:34:02 11 sound sensors, wherein said received sound signals comprise  
03:34:06 12 said target sound signal from a target sound source among  
03:34:11 13 said disparate sound sources, and ambient noise signals.

03:34:24 14 Do you see that?

03:34:24 15 A. Yes, I do.

03:34:25 16 Q. All right. I see you've underlined some words. And  
03:34:29 17 I'd like to ask you, how do you know whether Dr. Brandstein  
03:34:33 18 teaches all the words of Step [B]?

03:34:37 19 A. Well, this is a lot of words, but it's -- it's really a  
03:34:39 20 very simple concept. What Paragraph [B] is saying is that  
03:34:44 21 your multiple sound sensors, that is the microphone array,  
03:34:48 22 are receiving all the sounds that are coming in. And those  
03:34:51 23 sounds include the sounds that you want to be attending to,  
03:34:54 24 in this case the target source, which in the example on the  
03:34:59 25 figure of 5.13 is the speech.

03:35:01 1 And also along with it you receive a bunch of  
03:35:05 2 stuff that you don't want to be paying attention to,  
03:35:08 3 interference, indicated as white noise here. It could be  
03:35:11 4 the AC hum or the air conditioners that Mr. McAlexander  
03:35:14 5 referred to in his own discussion. And the impact of the  
03:35:19 6 reflective board is to create reverberate components, which  
03:35:24 7 also degrades speech recognition accuracy.

03:35:26 8 In fact, nowadays that's even a more difficult  
03:35:29 9 problem than the additive noise.

03:35:31 10 So what this figure teaches, along with many other  
03:35:34 11 examples throughout the book, is that the microphones in  
03:35:36 12 the array receive multiple sound sources, including some  
03:35:42 13 that you want, speech in this case, and some that you don't  
03:35:45 14 want, the noise and the reverberate components. Hence, the  
03:35:50 15 book teaches the reception of those sound signals,  
03:35:52 16 Paragraph [B].

03:35:52 17 Q. Let's move on to big Paragraph [C], the determining a  
03:35:56 18 delay.

03:35:57 19 Now, I first want to ask you, is it clear to you  
03:36:00 20 from reading this claim that Step [B] must come before  
03:36:08 21 Step [C]?

03:36:09 22 A. Yes.

03:36:09 23 Q. How do you know?

03:36:11 24 A. As we've heard, we cannot determine the delay without  
03:36:14 25 receiving the sound in the first place. [B] must come

03:36:16 1 before [C].

03:36:24 2 Q. Now, does Dr. Brandstein's book teach this determining  
03:36:29 3 a delay step, which is Step [6] shown on the slide?

03:36:32 4 A. Yes, it does.

03:36:33 5 Q. And how do you know?

03:36:34 6 A. Well, for example, this equation, which is from the  
03:36:41 7 second chapter in Brandstein, discloses the most robust,  
03:36:44 8 most general way of representing -- or of calculating the  
03:36:48 9 time delay -- excuse me, determining the time delay from  
03:36:54 10 the information at hand. And this is a discussion that  
03:36:57 11 calculates delay in three dimensions.

03:37:01 12 Q. And how does that compare with the formulas shown in  
03:37:06 13 the '049 patent?

03:37:07 14 A. Well, looking just a little bit ahead before the  
03:37:10 15 highlighted text, if we were to go for the clause in -- in  
03:37:15 16 which addresses two dimensions, if you reduce -- you can  
03:37:19 17 get to two dimensions by setting the angle theta, which is  
03:37:23 18 the third dimension in the elevation. You set that to 90  
03:37:26 19 degrees. And that causes the third term to become 0, with  
03:37:31 20 a linear array. The second term becomes 0. And in this  
03:37:34 21 equation black reduces to the equation in red, which is the  
03:37:39 22 two-dimensional linear array.

03:37:42 23 And that equation is identical to the equation  
03:37:43 24 that's part of the specification of the '049 patent for  
03:37:45 25 determining the delay when the target sound source that

03:37:49 1 emits the said target sound signal is in a two-dimensional  
03:37:55 2 plane.

03:37:55 3 So the information of Brandstein could be reduced  
03:37:57 4 by any person of ordinary skill in the art to the  
03:38:00 5 two-dimensional equation that's specifically stated. The  
03:38:04 6 equation is more general, but it's the same equation.

03:38:08 7 Q. Would virtually anybody understand that who is of skill  
03:38:13 8 in the art?

03:38:13 9 A. A person of ordinary skill in the art would understand  
03:38:14 10 that.

03:38:15 11 Q. Now, if I understand, the red is not in Brandstein, but  
03:38:27 12 that was done by you to explain?

03:38:29 13 A. The red in -- is a simplification of the equation that  
03:38:33 14 was done in Brandstein, simply by reducing from three  
03:38:38 15 dimensions to two dimensions so that I could compare  
03:38:42 16 directly the teachings of Brandstein to the specific  
03:38:44 17 language in the claim in the specification of the patent.

03:38:47 18 Q. And when you look at the patent, how do you know the  
03:38:51 19 equation was already taught by Dr. Brandstein in his  
03:38:55 20 textbook?

03:38:56 21 A. Well, we can see the equation on the right side derived  
03:38:59 22 from the equation of Brandstein is identical to the  
03:39:02 23 equation in the patent. The only difference is that the  
03:39:06 24 patent uses the variable d for distance instead of l for  
03:39:13 25 length. That's like calling me Rich instead of Richard.

03:39:18 1 It doesn't change anything. It's just a different label.

03:39:22 2 Q. Let's go to the next group of words, all in this

03:39:25 3 Limitation [C] where it explains: Wherein said delay is

03:39:30 4 represented in terms of number of samples.

03:39:33 5 Do you see that?

03:39:34 6 A. Yes, I do.

03:39:35 7 Q. And is that taught in Brandstein?

03:39:39 8 A. Yes, it is. You can see that because the variable

03:39:44 9 highlighted on the right side, f, that stands for sampling

03:39:49 10 frequency. And that converts the time in seconds to the

03:39:54 11 time in number of samples.

03:39:55 12 So we can see that Brandstein discloses the text

03:39:58 13 in the patent, wherein said delay is represented in terms

03:40:02 14 of number of samples.

03:40:03 15 Q. Thank you.

03:40:04 16 Now I want to keep going with this Limitation [C].

03:40:11 17 A. Okay.

03:40:11 18 Q. And the next group of words is -- concludes with: And

03:40:18 19 wherein said determination of said delay enables

03:40:22 20 beamforming for said array of sound sensors in a plurality

03:40:28 21 of configurations.

03:40:33 22 A. Yes.

03:40:33 23 Q. First thing I have to ask you is what -- what's with

03:40:37 24 all these saids? Why is there so many saids?

03:40:44 25 A. That's one of my favorite legal words. Said means

03:40:47 1 "the" in legalese. So what that's telling me is  
03:40:54 2 determination of the delay enables beamforming for the  
03:41:00 3 array of sound sensors in a plurality of configurations.

03:41:02 4 And as we can see on the right-hand side, this is  
03:41:03 5 really also disclosed by the teachings of the Brandstein  
03:41:04 6 book: Delay-and-sum beamformers apply time shifts to  
03:41:10 7 compensate for the propagation delays in the arrival of the  
03:41:16 8 source signal at each microphone.

03:41:18 9 And what that means for this discussion is that  
03:41:18 10 once you know what the delays are, then you can point the  
03:41:21 11 beam in any direction you want. You need the delays to  
03:41:25 12 point the beam. You don't need the delays to make the  
03:41:29 13 beam, but you need the delays to point the beam in a  
03:41:32 14 different direction.

03:41:33 15 Q. So are you confident that Dr. Brandstein's book renders  
03:41:36 16 the entire delay step obvious to one of ordinary skill in  
03:41:39 17 the art, well before the filing of the '049 patent?

03:41:43 18 A. That is correct. I do. And you can see the microphone  
03:41:48 19 array below is a different configuration, sort of randomly  
03:41:53 20 arranged on the wall. The equation is very general.

03:41:56 21 Q. So the same equation could be used no matter where you  
03:41:59 22 put the arrays?

03:42:00 23 A. Or whatever configuration the microphones of the array  
03:42:03 24 might be in.

03:42:04 25 Q. And when we say microphones and sound sensors, what's

03:42:08 1 the difference?

03:42:09 2 A. In this context, none.

03:42:12 3 Q. Let's move to the next step, Step [D].

03:42:30 4 Now, I want to ask you if Dr. Brandstein once  
03:42:32 5 again discloses or teaches, quote, estimating a spatial  
03:42:36 6 location of target sound signal from said received sound  
03:42:41 7 signals by said sound source localization unit.

03:42:44 8 It's quite a mouthful?

03:42:46 9 A. Yes.

03:42:47 10 Q. Does Dr. Brandstein teach that?

03:42:50 11 A. Yes.

03:42:50 12 Q. And how do you know that?

03:42:54 13 A. Well, we see the text here. The beamformer may be used  
03:42:59 14 as a means for source localization by steering the array to  
03:43:05 15 specific spatial points of interest in some fashion and  
03:43:08 16 evaluating the output signal, typically its power.

03:43:11 17 This is part of the chapter that is entirely  
03:43:15 18 devoted to sound source localization. And, from that, I  
03:43:19 19 conclude that, yes, Brandstein does teach a spatial  
03:43:21 20 location of said target sound signal from the received  
03:43:26 21 sound signals.

03:43:27 22 Q. Okay. Look let's look at the next group of words.  
03:43:31 23 Limitation [E], and this has had quite a bit of discussion.

03:43:37 24 It's: Performing adaptive beamforming for  
03:43:40 25 steering a directivity pattern of said array of said sound



03:43:45 1 sensors in a direction of said spatial location of said  
03:43:52 2 target sound signal by said adaptive beamforming unit,  
03:43:56 3 wherein said adaptive beamforming unit enhances said target  
03:44:02 4 sound signal and partially suppresses said ambient noise  
03:44:08 5 signals.

03:44:09 6 Did I read that correctly?

03:44:10 7 A. Yes.

03:44:11 8 Q. Does the Brandstein book explain and disclose or teach  
03:44:18 9 all the words of Step [E] of Claim 1?

03:44:22 10 A. Yes, it does, although the words are in different  
03:44:25 11 order. Again, we're only concerned with things that  
03:44:29 12 happened before 2010, so I'll not make comments about the  
03:44:37 13 Echo.

03:44:39 14 But Brandstein discusses adaptive filters  
03:44:43 15 extensively. One very clear spot where this happens is in  
03:44:46 16 Section 5.2, Adaptive Beamformers. And you can see the  
03:44:53 17 text includes a beamformer which adaptively forms its  
03:44:56 18 directivity pattern is called an adaptive beamforming --  
03:45:00 19 beamformer.

03:45:00 20 It simultaneously performs beam steering, which is  
03:45:05 21 pointing the beam in the direction you want the beam to go.  
03:45:07 22 And null steering, as I said before, pointing directions of  
03:45:11 23 attenuated response in the direction that you don't want to  
03:45:12 24 have a response from, presumably the interfering sources.

03:45:16 25 So, yes, Brandstein does teach the performance of

03:45:20 1 adaptive beamforming, fulfilling the specification in  
03:45:25 2 Subparagraph [E] of Claim 1.

03:45:26 3 Q. Now, I think I heard you say the word "Echo." Is  
03:45:29 4 that -- you just misspoke?

03:45:31 5 A. I -- I admittedly misspoke. I shouldn't have said  
03:45:33 6 anything about it. I'm only talking about things before  
03:45:34 7 2010.

03:45:34 8 Q. Correct. And since Echo didn't exist before 2010, the  
03:45:39 9 Echo is not part of this analysis at all, right?

03:45:41 10 A. No, it was not.

03:45:41 11 Q. Let's move to the last step of the method claim of  
03:45:51 12 Claim 1. It's Limitation [F], or Step [F], where it  
03:46:02 13 states: Suppressing said ambient noise signals by said  
03:46:08 14 noise reduction unit for further enhancing said target  
03:46:11 15 sound signal. Do you see that?

03:46:12 16 A. Yes, I do.

03:46:12 17 Q. Did I read it correctly?

03:46:14 18 A. I believe you did.

03:46:15 19 Q. Does the Brandstein book, which I have in my hand,  
03:46:19 20 Exhibit 71P and your 49P, does that book expressly teach  
03:46:23 21 that Step [F]?

03:46:32 22 A. Yes, it does.

03:46:34 23 Q. And how do you know that?

03:46:35 24 A. Well, again, noise suppression is scattered throughout  
03:46:38 25 the book, but Chapter 3 is devoted exclusively to

03:46:42 1 post-filtering techniques. And as you can see in the  
03:46:43 2 context of microphone array, the term "post-filtering"  
03:46:48 3 denotes the post-processing of the array output, in this  
03:46:48 4 case, by a single channel noise suppression filter.

03:46:52 5 As you heard me say before, noise suppression  
03:46:55 6 means getting rid of the noise. If you get rid of the  
03:46:57 7 noise, you enhance the sound signal --

03:47:00 8 Q. So --

03:47:01 9 A. -- it teaches.

03:47:04 10 Q. Thank you.

03:47:04 11 So, in summary, is it your opinion that  
03:47:11 12 Dr. Brandstein's book renders all of the limitations in  
03:47:14 13 Claim 1 obvious.

03:47:15 14 A. Yes.

03:47:18 15 Q. And what's the impact of that conclusion?

03:47:21 16 A. The impact of the conclusion is, as I stated before, if  
03:47:25 17 all of the subparts of Claim 1 are obvious by virtue of  
03:47:36 18 prior -- prior art existing at the time of the invention.

03:47:39 19 And this book was published in 2001. The  
03:47:41 20 invention was filed in 2010. Nine years prior. This is  
03:47:47 21 old. If we have prior art that makes the claims obvious,  
03:47:51 22 then the patent is invalid.

03:47:55 23 Q. Now, did the Patent Office -- patent examiner, when  
03:48:03 24 examining the '049 application, at any time have this book  
03:48:10 25 by Dr. Brandstein?

03:48:11 1 A. No.

03:48:14 2 Q. And how do you know that?

03:48:15 3 A. Well, by law, the patent examiners are required to  
03:48:20 4 disclose all of the sources that they used -- or he or she  
03:48:29 5 used in making the judgment about whether patents should be  
03:48:34 6 issued. And that shows in the list of references cited.

03:48:37 7 And in the case of the '049 patent, all of the  
03:48:40 8 references cited were prior patents. This is a book, so  
03:48:44 9 it's clear that Brandstein was not considered by the patent  
03:48:47 10 examiner in making a decision about whether to issue the  
03:48:50 11 patent, either the '049 or the previous patent.

03:48:55 12 Q. So no books or articles cited?

03:49:04 13 A. No books or articles cited. Only other patents.

03:49:08 14 Q. Foreign or domestic, it looks like, right?

03:49:11 15 A. Yes.

03:49:11 16 Q. But no literature of any kind?

03:49:14 17 A. No literature.

03:49:15 18 Q. Let's go back to Limitation [C].

03:49:22 19 Is Brandstein the only prior art reference that  
03:49:27 20 discloses and teaches the determining a delay step of  
03:49:33 21 Limitation [C]?

03:49:34 22 A. No, it is not.

03:49:35 23 Q. And which reference has already been discussed in this  
03:49:39 24 trial showing all of the limitations of this claim -- of  
03:49:43 25 Limitation [C]?

03:49:44 1 A. Well, among others, we heard on Friday, I believe, from  
03:49:50 2 Dr. Zhu -- quite possibly from Dr. Li -- that the paper  
03:49:54 3 that Dr. Li presented in the ICASSP 2009 in Taiwan, which  
03:50:00 4 is shown up here on the screen, disclosed the same method  
03:50:03 5 of determining the delay that was cited in the '049 patent.

03:50:05 6 Q. Now, can an inventor's own publication be used to  
03:50:11 7 invalidate the same inventor's later-filed application?

03:50:16 8 A. Absolutely. It's totally legitimate prior art.

03:50:19 9 Q. And why is it legitimate prior art?

03:50:21 10 A. Because it was published more than a year before the  
03:50:24 11 filing date of the patent. In this case, the ICASSP  
03:50:28 12 meeting is always in the spring. I don't know the exact  
03:50:31 13 month, but it would be April through June. And the filing  
03:50:34 14 date for the patent, that would have been 2009. And the  
03:50:37 15 filing date for patent was September 2010.

03:50:43 16 Q. So since no patent was filed within a year of the  
03:50:45 17 disclosure of the Li article, who owns the technology  
03:50:49 18 discussed in the Li paper?

03:50:51 19 A. We all own it. The public owns it. It's prior art.

03:50:56 20 Q. Are there other articles or prior art that also  
03:51:05 21 discloses all of the limitations set forth in Step [C] of  
03:51:10 22 Claim 1?

03:51:11 23 A. There are. In fact, there are multiple other articles,  
03:51:14 24 but time is short. So I'd like to only cite one more.

03:51:19 25 Q. And that is Defendants' Exhibit 51 on the screen?

03:51:23 1 A. Right. That's the paper by Dmochowski and co-authors  
03:51:27 2 that I mentioned earlier. You can see the date of the  
03:51:33 3 journal article was May 20 -- 2007.

03:51:39 4 And the title begins Direction of Arrival  
03:51:42 5 Estimation. Direction of arrival estimation is another set  
03:51:47 6 of words that indicates sound source localization.

03:51:49 7 Q. And what exactly is this article about, briefly?

03:51:52 8 A. It's about sound source localization, including how to  
03:51:54 9 determine the delays used to perform sound source  
03:52:02 10 localization in exactly the same way proposed by the '049  
03:52:04 11 patent.

03:52:04 12 Q. And would someone know to use the information in this  
03:52:09 13 Dmochowski article with the things taught in the Brandstein  
03:52:13 14 book?

03:52:14 15 A. He certainly would. Among other things, the Brandstein  
03:52:17 16 book is one of the citations in the Dmochowski article.  
03:52:25 17 This Reference 10 here is, in fact, the same Chapter 8 that  
03:52:29 18 I've been mentioning on sound source localization in the  
03:52:31 19 Brandstein book.

03:52:31 20 And a person of ordinary skill in the art would  
03:52:33 21 turn to the Brandstein book, which was by then well-known  
03:52:37 22 as the primary reference in microphone array, for  
03:52:42 23 information on all of the other technologies disclosed.

03:52:45 24 Q. And how do you know that the Dmochowski reference --  
03:52:49 25 and I don't know if I'm pronouncing it right, but

03:52:52 1 Dmochowski is good as any, Exhibit 51, how do you know it  
03:52:56 2 teaches all of the words set forth in Limitation or  
03:53:01 3 Step [C] of Claim 1?

03:53:03 4 A. Well, we can compare the text of Claim 1 to the  
03:53:07 5 teachings of disclosures in Dmochowski. What we're looking  
03:53:09 6 at is a figure from Dmochowski. The previous slide showed  
03:53:12 7 the figure in its place in the reference. There it is in  
03:53:15 8 the upper right-hand corner.

03:53:17 9 And now let's look at the text of the patent.

03:53:21 10 First, I call to your attention that the  
03:53:24 11 microphones, as I mentioned before, are in a circular  
03:53:26 12 array. Those are the yellow dots now.

03:53:30 13 So we talk -- shall I continue? Okay.

03:53:35 14 Determining a delay between each sound source --  
03:53:40 15 I'm sorry, each of said sound sensors and an origin of said  
03:53:43 16 array of said sound sensors. The -- the origin there is in  
03:53:47 17 green in the diagram. Continuing.

03:53:49 18 Q. Okay.

03:53:50 19 A. As a function --

03:53:51 20 Q. So let's -- so now let's get to as a function. So  
03:53:56 21 you're confident that the determining a delay between each  
03:54:01 22 of said sound sensors and an origin of said array of said  
03:54:05 23 sound sensors, that's what we just discussed, right?

03:54:08 24 A. Right.

03:54:09 25 Q. And now I want to go to the next part, and we're

03:54:11 1 talking about this function, this as a function of.

03:54:13 2 A. It's a function of distance. So we have to look to see  
03:54:17 3 that all of the parameters mentioned are included in the  
03:54:20 4 teachings of the article. The distance here is indicated  
03:54:22 5 by the line that's highlighted in blue or turquoise.

03:54:27 6 Shall I continue?

03:54:27 7 Q. No, wait for another question.

03:54:30 8 A. Okay.

03:54:30 9 Q. And do we know whether it has the next group of words,  
03:54:39 10 a predefined angle --

03:54:40 11 A. I -- I -- I'm sorry, I haven't finished the last group  
03:54:44 12 of words.

03:54:44 13 Q. Okay.

03:54:45 14 A. I was waiting for the question.

03:54:47 15 Q. Okay.

03:54:47 16 A. As a function of distance between each of the said  
03:54:51 17 sound source sens -- sensors and the origin, and that's the  
03:54:53 18 part in the center.

03:54:54 19 Now, go ahead, please.

03:54:56 20 Q. Okay. Thank you. I'm sorry.

03:54:57 21 Does the figure also show a predefined angle  
03:55:02 22 between each of said sound sensors and a reference axis?

03:55:07 23 A. Yes, it does. We can see the reference axis is the  
03:55:11 24 horizontal line that's highlighted in red. The predefined  
03:55:15 25 angle, the other side of the angle is the line that goes



03:55:19 1 from the center of the circle through the big black dot.

03:55:24 2 That angle is delineated by the Greek variable  $C$ , which

03:55:32 3 looks a little like a pitch fork, and it's the outer edge

03:55:37 4 of that wedge in yellow.

03:55:38 5 Q. I see some more Greek letters. I'm going to go to the

03:55:43 6 next group of words. An azimuth angle, it's been discussed

03:55:47 7 a lot in this trial. Does it also show an azimuth angle

03:55:50 8 between said reference axis and said target sound signal?

03:55:54 9 A. Yes, it does show that. In this case, the target sound

03:56:03 10 signal is shown as coming in from the upper right-hand

03:56:03 11 corner. The path that the signal travels along is

03:56:09 12 indicated by the line in purple. And the angle between the

03:56:12 13 reference axis, which is in red, and the direction of

03:56:13 14 arrival of the sound source, which is in purple, is

03:56:16 15 indicated by that variable  $\theta$ , which looks like an oval

03:56:21 16 with a horizontal line through it. And it is the outer

03:56:25 17 edge of the current wedge that's highlighted in yellow.

03:56:28 18 Q. So  $\theta$  is a larger angle than the pitch fork? That's

03:56:33 19 what it looks like?

03:56:34 20 A. Yes. And -- and for this particular direction of

03:56:36 21 arrival. It could be smaller in other cases.

03:56:38 22 Q. Now, I notice there's an equation at the top of the

03:56:41 23 figure. What is that equation?

03:56:43 24 A. So that's the equation for determining the time delay.

03:56:48 25 Q. And does it have all of the variables or letters that

03:56:52 1 we just discussed from Limitation [C]?

03:56:54 2 A. It does.

03:56:59 3 Q. The next group of words is: When said target sound  
03:57:07 4 source that emits said target sound signal is in a  
03:57:10 5 two-dimensional plane.

03:57:12 6 A. Yes.

03:57:12 7 Q. Is that clearly shown in the Dmochowski article?

03:57:18 8 A. Yes, it is. A two-dimensional plane is just a surface  
03:57:21 9 like this. There's nothing coming in and out of the plane,  
03:57:24 10 either in the depiction or in -- or in the calculation, so  
03:57:27 11 this is two dimensions.

03:57:28 12 Q. And does the Dmochowski article explain or teach to  
03:57:34 13 calculate the delay in a representation or number of  
03:57:37 14 samples?

03:57:38 15 A. As it happens, the equation in this figure is expressed  
03:57:43 16 in the number -- in terms of the number of seconds. But to  
03:57:46 17 convert from seconds to samples, is very easily done by  
03:57:49 18 multiplying by the sampling frequency.

03:57:51 19 The system designer builds the sampling frequency  
03:57:54 20 once into the design of the system, and we all use samples  
03:57:58 21 and seconds interchangeably. Any -- we teach this to all  
03:58:02 22 of our sophomores in electrical engineering program.

03:58:09 23 Q. Okay. And so now we're going to go to the next group  
03:58:11 24 of words again. And this is the final clause that says:  
03:58:15 25 And wherein said determination of said delay enables

03:58:21 1 beamforming for said array of sound sensors in a plurality  
03:58:25 2 of configurations.

03:58:28 3 A. Yes.

03:58:28 4 Q. Does the Dmochowski article teach or disclose that  
03:58:33 5 group of words?

03:58:34 6 A. Yes. Well, it says that the delays steer the  
03:58:39 7 beamformer to the desired direction of arrival while the  
03:58:42 8 beamformer weights -- those are the w's -- shape the beam  
03:58:47 9 accordingly.

03:58:47 10 As far as the plurality of configurations is  
03:58:49 11 concerned, as I've stated before, the equation does not  
03:58:54 12 care where the sensors actually are. You just have to do  
03:58:58 13 those measurements of the angles, and the proper delays  
03:59:03 14 will come from the equation.

03:59:05 15 Q. Now, would a person of ordinary skill in the art, prior  
03:59:12 16 to the filing of the patent in 2010, would that person have  
03:59:15 17 been motivated or know to combine the teachings of the  
03:59:19 18 Dmochowski article with the adaptive beamformers discussed  
03:59:22 19 in the book Microphone Arrays by Dr. Brandstein?

03:59:26 20 A. Well, yes. Even if we just include the determination  
03:59:30 21 of the delay portion of the paper itself, and there's a lot  
03:59:33 22 more information in there, the reader -- a person of  
03:59:36 23 ordinary skill in the art reading the paper would be  
03:59:40 24 motivated to turn to Brandstein for additional information  
03:59:44 25 about all of the other microphone arrays -- microphone

03:59:50 1 array technologies that are disclosed in Brandstein because  
03:59:51 2 the paper itself points to Brandstein for further  
03:59:55 3 information.

03:59:56 4 Q. So have you drawn any conclusions on whether or not it  
03:59:59 5 would have been obvious to one of skill in the art to know  
04:00:03 6 about or use the device or the method of Claim 1 in view of  
04:00:08 7 Dmochowski and the Brandstein book?

04:00:10 8 A. Yes. A person of ordinary skill in the art would find  
04:00:15 9 at least Paragraph [C] of Claim 1 obvious based on the  
04:00:19 10 teachings of the patent. So I -- I would put a second  
04:00:23 11 check next to that one. In fact, I'd put a third check,  
04:00:27 12 given the material of Li.

04:00:29 13 So, collectively, I've -- my opinion is that the  
04:00:32 14 patent is invalid, because as I indicated before, a person  
04:00:35 15 of ordinary skill in the art would find in the paragraphs,  
04:00:39 16 the teachings, the materials in the claims, obvious from  
04:00:44 17 the material in the prior art that was issued at the time  
04:00:49 18 of the filing date of the patent.

04:00:50 19 Q. And did I hear you say you could put a third check?

04:00:53 20 A. Yes, that would be the Li article.

04:00:55 21 Q. So are you suggesting that the Li article with  
04:01:00 22 Brandstein, would also render the claimed invention  
04:01:04 23 obvious?

04:01:04 24 A. That is correct.

04:01:05 25 Q. Now, I'm going to ask you, for the record, did the

04:01:08 1 patent examiner consider or have access to the Dmochowski

04:01:12 2 article when reviewing the '049 application at any time?

04:01:17 3 A. Very clearly, no.

04:01:18 4 Q. And how do you know that?

04:01:20 5 A. We know that, because, once again, the patent

04:01:25 6 examiner's required to disclose the references cited, taken

04:01:28 7 into consideration, and no journal article is in that list.

04:01:31 8 So clearly, the Dmochowski article being -- being a journal

04:01:36 9 article was not considered.

04:01:38 10 Q. Okay. You realize there's more than one claim asserted

04:01:41 11 in this case, right?

04:01:41 12 A. Yes.

04:01:42 13 Q. And do you know what claim that is?

04:01:43 14 A. Claim 8.

04:01:44 15 Q. Could you briefly tell us, first of all, that Claim 8

04:01:49 16 is shown on the screen, right?

04:01:51 17 A. Yes.

04:01:51 18 Q. And it begins with the words "the method of Claim 1,"

04:01:57 19 right?

04:01:57 20 A. Yes.

04:01:58 21 Q. Could you just kindly tell us the significance of those

04:02:03 22 introductory words of Claim 8?

04:02:04 23 A. You mean the method of Claim 1?

04:02:05 24 Q. Oh, sorry, method of Claim 1 in Claim 8.

04:02:08 25 A. Yes.

04:02:09 1 Q. Right. What does that mean?

04:02:11 2 A. So that means that Claim 8 starts by assuming that we  
04:02:14 3 use everything that was part of Claim 1.

04:02:17 4 Q. And did you review the validity of Claim 8 when  
04:02:24 5 combined with Claim 1?

04:02:25 6 A. Yes, I did.

04:02:26 7 Q. And what did you conclude with respect to the validity  
04:02:30 8 of Claim 8?

04:02:31 9 A. Well, again, I concluded that Claim 8 is invalid  
04:02:36 10 because it is -- it would be obvious to a person of  
04:02:40 11 ordinary skill in the art to implement Claim 8, given the  
04:02:45 12 teachings of Brandstein combined with Dmochowski combined  
04:02:48 13 with a third reference, which I identify as Abutalebi.

04:02:53 14 Q. Could you just briefly explain, briefly, what is  
04:02:56 15 Claim 8 about? What is it attempting to cover?

04:03:00 16 A. Sure. What Claim 8 is all about is the idea that you  
04:03:03 17 can improve the performance of your system by taking the  
04:03:06 18 signal coming in, breaking it up into multiple subbands --  
04:03:11 19 that means dividing the signal according to frequency  
04:03:11 20 components, lower frequencies in one channel, high  
04:03:17 21 frequencies in another channel, and so forth, medium  
04:03:18 22 frequencies in the third, multiple subbands, processing  
04:03:21 23 each of the subbands independently, separately, in  
04:03:25 24 parallel, and then putting the whole thing back together  
04:03:27 25 when you're all done.

04:03:28 1 Q. And is that an obvious step?

04:03:32 2 A. Well, it's -- it's obvious given Abutalebi on top of  
04:03:36 3 Dmochowski and -- and Brandstein.

04:03:38 4 Q. Okay. What is Abutalebi?

04:03:40 5 A. So Abutalebi is a patent application. I understand the  
04:03:45 6 patent eventually issued from that, but I did not study  
04:03:49 7 anything more than the application.

04:03:50 8 The publication date was April 15th, 2004, well  
04:03:56 9 before -- much older than the file date of the '049 patent.  
04:03:59 10 And it describes a method and system for processing subband  
04:04:05 11 signals using adaptive filtering.

04:04:07 12 Q. Now, because of the publication date, it's undisputed  
04:04:11 13 that this is also prior art, right?

04:04:12 14 A. Yes. Yes. And, in fact, the filing date is going to  
04:04:16 15 be even before the publication date.

04:04:18 16 Q. But it's the publication date that makes it prior art,  
04:04:21 17 right?

04:04:21 18 A. Yes.

04:04:22 19 Q. Okay. Let's go to that Claim 8.

04:04:26 20 And I'd like to ask you, with respect to the green  
04:04:30 21 language that I've highlighted on the screen, does  
04:04:33 22 Abutalebi disclose a noise reduction unit that performs  
04:04:38 23 noise reduction in a plurality of frequency subbands?

04:04:43 24 A. Yes. This system depicts -- shows what I just  
04:04:48 25 described. You can see the signal coming in, which is x of

04:04:55 1 n on the left-hand side. It's separated into parallel  
04:05:00 2 channels that are indicated by the red lines. The red  
04:05:03 3 lines undergo the APB, adaptive processing block, that's  
04:05:03 4 followed by the NAPB, which is non-adaptive processing  
04:05:09 5 block.

04:05:09 6 And if we look at the text in green above that,  
04:05:11 7 that further elaborates on what the non-adaptive processing  
04:05:15 8 block is, and it states: It's a single-microphone Wiener  
04:05:20 9 filter used to eliminate the residual uncorrelated noise.

04:05:25 10 Now, Wiener filter is exactly the kind of noise  
04:05:29 11 reduction unit that is specified in the specification of  
04:05:31 12 the '049 patent. So this indicates that the figure  
04:05:35 13 indicates that wherein said noise reduction unit performs  
04:05:40 14 noise reduction, and that's the green box, in a plurality  
04:05:43 15 of frequency subbands, and those are the parallel red  
04:05:45 16 lines.

04:05:45 17 Q. I mean, this -- this sounds like pretty complicated  
04:05:48 18 stuff to me. But who's this stuff written for?

04:05:52 19 A. It's written just for a person of ordinary skill in the  
04:05:55 20 art, as we mutually defined it earlier.

04:05:58 21 Q. Okay. There's additional language in Claim 8, and I'd  
04:06:03 22 like to read into the record, and can you explain how the  
04:06:06 23 Abutalebi reference discloses and teaches: Wherein said  
04:06:12 24 frequency subbands are employed by an analysis filterbank  
04:06:16 25 of said adaptive beamforming unit for subband adaptive



04:06:22 1 beamforming?

04:06:22 2 A. Okay. So that part of the text is actually very  
04:06:25 3 simple. That's just the part of the text that says you  
04:06:27 4 take the signal coming in, you break it up into different  
04:06:31 5 frequency components. And you can see in the chart those  
04:06:36 6 blocks in yellow. Those are the filters that separate the  
04:06:39 7 high frequencies from the low frequencies. And you can see  
04:06:42 8 on top it's even labeled analysis filterbank, which is the  
04:06:46 9 exact same text that we see: Are employed by an analysis  
04:06:50 10 filterbank of said adaptive beamforming unit for subband  
04:06:54 11 adaptive beamforming.

04:06:55 12 The correspondence is very exact, very literal.

04:06:58 13 There's no doubt. Beyond obvious for me.

04:07:01 14 Q. And have you drawn a conclusion with respect to the  
04:07:05 15 validity or invalidity of Claim 8?

04:07:07 16 A. Yes. For the reasons that I've described, that Claim 8  
04:07:10 17 is obvious based on the teachings of Abutalebi and in  
04:07:14 18 conjunction with Brandstein and Ward. Actually, Claim 8 is  
04:07:18 19 just Abutalebi by itself, I believe.

04:07:21 20 Q. But since it's a dependent claim on Claim 1?

04:07:24 21 A. Yes, thank you, counselor, for clarifying that. Since  
04:07:28 22 it's a dependent claim on Claim 1, we need to also include  
04:07:32 23 at least Brandstein or, alternatively, Brandstein and Ward  
04:07:36 24 or Brandstein and Li.

04:07:38 25 Q. And would someone of ordinary skill in the art have

04:07:41 1 been motivated to combine these references like you did,  
04:07:44 2 the Abutalebi with Brandstein and Dmochowski?  
04:07:49 3 A. Well, of course, Abutalebi only talks about the subband  
04:07:53 4 processing. You need the rest of the references to --  
04:07:55 5 to -- to teach how to perform the rest of the adaptive  
04:08:00 6 filtering and the other technologies described.  
04:08:03 7 Q. Now, you said earlier that the Patent Office didn't  
04:08:05 8 have any literature, remember?  
04:08:06 9 A. That's correct.  
04:08:07 10 Q. And the Patent Office didn't have Brandstein or  
04:08:10 11 Dmochowski because that's literature, right?  
04:08:13 12 A. That's also correct.  
04:08:15 13 Q. But this time we're talking about a patent publication  
04:08:19 14 with Abutalebi, right?  
04:08:21 15 A. That's right.  
04:08:21 16 Q. And did the Patent Office have the Abutalebi patent or  
04:08:26 17 publication when it allowed the '049 patent or at any time  
04:08:29 18 before that time?  
04:08:29 19 A. No, it did not.  
04:08:30 20 Q. And how do you know that?  
04:08:32 21 A. Well, it's the same test. You look at the list of  
04:08:35 22 references cited. This time we have to look a tiny bit  
04:08:39 23 more -- more closely. But when we look at the list of  
04:08:43 24 references cited, none of those items on the list are the  
04:08:47 25 Abutalebi reference.

04:08:48 1 Q. So none of the -- none of the prior art we discussed  
04:08:56 2 today was before the Patent Office?

04:08:57 3 A. That's correct.

04:08:58 4 Q. And did you review the prior art that the Patent Office  
04:09:02 5 did have?

04:09:02 6 A. Yes, I did.

04:09:06 7 MR. RE: And, for the record, the Abutalebi  
04:09:07 8 publication is Defendants' Exhibit 46.

04:09:13 9 A. Oh, thank you.

04:09:15 10 Q. (By Mr. Re) And how does the prior art that we've been  
04:09:17 11 discussing today compare, relative to the prior art that  
04:09:21 12 the Patent Office did have?

04:09:22 13 A. Well, the prior art that we're discussing today is very  
04:09:29 14 important, because my reading of the file history tells me  
04:09:32 15 that the '049 patent, or actually more exactly the patent  
04:09:36 16 that preceded it, was issued specifically because it taught  
04:09:42 17 the determination of the delay step, the implication being  
04:09:45 18 that without the determination of the delay step, the  
04:09:49 19 patent would not have issued in the first place.

04:09:51 20 So I conclude from that that the material in  
04:09:56 21 Brandstein is very important, the material in Dmochowski is  
04:10:01 22 very important, and without that, the patent would not have  
04:10:04 23 been issued.

04:10:04 24 Q. So let me get this straight, you don't really think the  
04:10:07 25 Patent Office just simply made a mistake, do you?

04:10:10 1 A. No, no. They're -- nobody's perfect. The presumption  
04:10:13 2 is that the patent is correct. They work from the  
04:10:17 3 available information that they look at, and it's simply --  
04:10:21 4 I think they simply didn't search widely enough.

04:10:25 5 Q. And so they just didn't have the information whenever  
04:10:27 6 they examined either the '049 or its predecessor  
04:10:33 7 surrendered '756 patent?

04:10:35 8 A. Right. My guess is the normal thing to do is just to  
04:10:39 9 look at other patents.

04:10:40 10 MR. RE: I'll pass the witness.

04:10:42 11 Thank you very much, Dr. Stern.

04:10:44 12 THE WITNESS: You're welcome.

04:10:45 13 THE COURT: All right. Before we proceed with  
04:10:47 14 Plaintiff's cross-examination of this witness, we're going  
04:10:49 15 to take a brief recess, ladies and gentlemen.

04:10:51 16 If you'll simply close your notebooks, leave them  
04:10:55 17 in your chairs, follow all the instructions I've given you,  
04:10:58 18 including not to discuss the case among yourselves. We'll  
04:11:01 19 be back here -- I'm going to try to keep this as a short  
04:11:06 20 recess -- we'll be back here shortly to continue.

04:11:12 21 The jury is excused for recess.

04:11:15 22 COURT SECURITY OFFICER: All rise.

04:11:17 23 THE WITNESS: Your Honor, may I step down, as  
04:11:19 24 well?

04:11:20 25 THE COURT: When the jury leaves. Just stay where

04:11:25 1 you are.

04:11:25 2 (Jury out.)

04:11:25 3 THE COURT: Mr. Rubino, are you going to use this  
04:11:32 4 demonstrative during your cross-examination?

04:11:35 5 MR. RUBINO: No, I'm not going to, Your Honor.

04:11:36 6 THE COURT: All right. During a recess, let's  
04:11:38 7 take it down and put it back.

04:11:40 8 The Court stands in recess.

04:11:41 9 COURT SECURITY OFFICER: All rise.

04:23:05 10 (Recess.)

04:23:06 11 (Jury out.)

04:23:06 12 COURT SECURITY OFFICER: All rise.

04:23:10 13 THE COURT: Be seated, please.

04:24:44 14 Mr. Rubino, if you'd like to go to the podium and  
04:24:49 15 prepare for cross-examination.

04:24:50 16 Are there binders that the Plaintiff has to  
04:24:52 17 distribute? Let's do that now, please.

04:25:22 18 Mr. Mixon, if you'd bring in the jury, please.

04:25:26 19 COURT SECURITY OFFICER: All rise.

04:25:29 20 THE WITNESS: Thank you.

04:25:32 21 (Jury in.)

04:25:36 22 THE COURT: Please be seated.

04:26:03 23 All right. Ladies and gentlemen, we'll now  
04:26:05 24 proceed with cross-examination of the witness by

04:26:09 25 the Plaintiff.

04:26:09 1 Mr. Rubino, you may proceed.

04:26:09 2 MR. RUBINO: Thank you.

04:26:09 3 CROSS-EXAMINATION

04:26:14 4 BY MR. RUBINO:

04:26:14 5 Q. Good afternoon, Dr. Stern.

04:26:15 6 A. Good afternoon.

04:26:16 7 Q. Dr. Stern, have you ever heard of something called a  
04:26:19 8 super directive beamformer?

04:26:21 9 A. Yes.

04:26:21 10 Q. And you've also seen that referred to as SD-BF, right?

04:26:27 11 A. Yes.

04:26:27 12 Q. And did you hear Dr. Kiaei -- Kiaei --

04:26:30 13 A. Kiaei.

04:26:30 14 Q. Kiaei, thank you -- present earlier about how Amazon  
04:26:35 15 uses a super directive beamformer? You heard that, right?

04:26:37 16 A. Yes.

04:26:38 17 Q. And you entered an expert report in this case, right?

04:26:43 18 A. Yes.

04:26:43 19 Q. And in your expert report, you said that a super  
04:26:49 20 directive beamformer is an adaptive beamformer, right?

04:26:51 21 A. I'd have to check.

04:26:57 22 Q. Would you be surprised if you said those words, sir?

04:27:01 23 A. Probably not.

04:27:02 24 Q. So you think you said that a super directive beamformer  
04:27:04 25 is an adaptive beamformer, right?

04:27:06 1 A. I might have said that, but it would have been wrong.

04:27:09 2 So...

04:27:10 3 Q. So you think you may have said it, but now you're  
04:27:17 4 saying you were wrong in your expert report; is that your  
04:27:19 5 testimony?

04:27:19 6 A. It's possible. I'd have to check to see if I said it.

04:27:25 7 MR. RUBINO: Could we please put up Dr. Stern's  
04:27:28 8 expert report at Paragraph 89, please, Page 49?

04:27:41 9 Q. (By Mr. Rubino) Dr. Stern, do you see --

04:27:43 10 MR. RUBINO: And can we enlarge Paragraph 89,  
04:27:45 11 please? Thank you, Mr. Thompson.

04:27:48 12 Q. (By Mr. Rubino) Do you see where you say: The SD-BF  
04:27:51 13 is an adaptive beamforming unit?

04:27:55 14 Do you see that, sir?

04:27:56 15 A. I see that, but -- okay. Now I understand. The Court  
04:28:01 16 construed a particular definition of adaptive beamforming  
04:28:04 17 unit, which I had forgotten, in answering the previous  
04:28:08 18 questions.

04:28:09 19 What the super directive beamformer -- well, let's  
04:28:11 20 leave it at that. You can ask further if you wish.

04:28:15 21 Q. So you made this statement, right, sir, that the super  
04:28:19 22 directive beamformer is an adaptive beamforming unit,  
04:28:21 23 right, sir?

04:28:22 24 A. Yes.

04:28:22 25 Q. And you applied the Court's construction both in your

04:28:25 1 infringement -- in your invalidity analysis, right?

04:28:25 2 A. Yes.

04:28:29 3 Q. You applied the Court's construction?

04:28:29 4 A. Yes.

04:28:30 5 Q. And so, in your opinion, applying the Court's

04:28:32 6 construction, a super directive beamformer is an adaptive

04:28:35 7 beamformer, right, sir?

04:28:36 8 A. Yes.

04:28:36 9 Q. And you heard Dr. Kiaei say Amazon uses a super

04:28:40 10 directive beamformer, right, sir?

04:28:41 11 A. Yes.

04:28:44 12 Q. In the opinions you just spoke about a few minutes

04:28:56 13 earlier, you spoke of something called obviousness, right,

04:28:59 14 sir?

04:28:59 15 A. Yes.

04:28:59 16 Q. Have you ever heard of a concept called anticipation?

04:29:01 17 A. Yes.

04:29:03 18 Q. And you know that anticipation in patent law is

04:29:06 19 different from obviousness, right, sir?

04:29:08 20 A. Yes.

04:29:09 21 Q. And anticipation is where you find all of the

04:29:12 22 limitations of a particular claim in one reference, right,

04:29:15 23 sir?

04:29:15 24 A. Yes.

04:29:15 25 Q. And you don't render any opinions today -- you have not



04:29:19 1 rendered any opinions about anticipation, right, sir?

04:29:22 2 A. That is correct.

04:29:24 3 Q. So it is not your opinion that any reference that  
04:29:28 4 you've discussed today teaches every single element of the  
04:29:33 5 claims asserted here, right, sir?

04:29:35 6 A. That is correct.

04:29:36 7 Q. And regarding the Brandstein reference, you still have  
04:29:50 8 that on your desk -- on the podium with you, right, sir?

04:29:54 9 A. I do.

04:29:54 10 Q. And you know that, in order to meet the limitations of  
04:29:57 11 Claim 1, you would have to have a sound source localization  
04:30:01 12 unit, an adaptive beamforming unit, a noise reduction unit,  
04:30:07 13 all in a single digital signal processor, correct?

04:30:10 14 A. Yes.

04:30:11 15 Q. And you didn't find anywhere in that book where all  
04:30:19 16 three of those units were integrated into a single digital  
04:30:28 17 signal processor, right, sir?

04:30:28 18 A. That's correct.

04:30:30 19 Q. In fact, you didn't find that in any of the references  
04:30:30 20 that you looked and that you presented on today, correct,  
04:30:33 21 sir?

04:30:33 22 A. That's correct, yes.

04:30:33 23 Q. So it wasn't in Li -- the Li article that you looked  
04:30:37 24 at, right?

04:30:37 25 A. Correct.

04:30:38 1 Q. Wasn't in Abutalebi, right?

04:30:40 2 A. Correct.

04:30:41 3 Q. Wasn't in Dmochowski?

04:30:42 4 A. Neither there.

04:30:42 5 Q. And it wasn't in Brandstein?

04:30:45 6 A. Correct.

04:30:45 7 Q. So anything you have to provide on that is based on  
04:30:49 8 just your opinions looking at the references today, right?

04:30:54 9 A. That's correct.

04:30:58 10 Q. And that was the digital signal processor limitation,  
04:31:03 11 right, sir?

04:31:04 12 A. That is correct.

04:31:05 13 Q. And you heard -- you heard all the testimony in this  
04:31:09 14 case, right?

04:31:10 15 A. I did.

04:31:11 16 Q. And you heard Dr. Zhu talk about how it took her two  
04:31:15 17 years to develop this technology and get it all into a  
04:31:18 18 digital signal processor, right?

04:31:19 19 A. I did.

04:31:19 20 Q. And you heard how it took Amazon four years to get  
04:31:23 21 everything to work, right?

04:31:25 22 A. Yes.

04:31:25 23 Q. And now it's your testimony that it would have been so  
04:31:30 24 simple to put all this stuff together into a digital signal  
04:31:33 25 processor; is that what you're saying today?

04:31:35 1 A. Absolutely.

04:31:35 2 Q. So it's all based on what you think about a digital  
04:31:40 3 signal processor, right?

04:31:41 4 A. Yes.

04:31:41 5 Q. But you yourself, sir, you're not a hardware expert,  
04:31:46 6 are you?

04:31:46 7 A. That's correct.

04:31:49 8 Q. You don't have any direct experience in computer  
04:31:52 9 hardware, right?

04:31:53 10 A. Yes -- I mean, yes, that's correct.

04:31:57 11 Q. You're not familiar with the concept of a  
04:32:00 12 microprocessor data sheet, right?

04:32:01 13 A. That's not true.

04:32:03 14 Q. Did you learn about it at your deposition, sir?

04:32:07 15 A. I've seen that before.

04:32:09 16 Q. So is it your testimony that you didn't say at your  
04:32:13 17 deposition in this case that you were not familiar with the  
04:32:16 18 concept of a microprocessor data sheet; is that what you're  
04:32:20 19 saying?

04:32:20 20 A. In the context of the question that was framed at the  
04:32:23 21 deposition, yes.

04:32:23 22 Q. So, at your deposition, you did say that you're not  
04:32:28 23 familiar with the concept of a microprocessor data sheet,  
04:32:32 24 right?

04:32:32 25 A. That is correct.

04:32:34 1 Q. And also it's not within your purview to look at

04:32:38 2 architecture of processors, right?

04:32:41 3 A. Also correct.

04:32:42 4 Q. You never designed an instruction set?

04:32:47 5 A. Correct.

04:32:47 6 Q. You don't normally come across processor instruction  
04:32:50 7 sets for digital signal processors in your research, right?

04:32:55 8 A. That's correct.

04:32:55 9 Q. And, in fact, you said at your deposition that you try  
04:32:57 10 to avoid it, right?

04:32:59 11 A. Also true.

04:32:59 12 Q. So you're not really a processor expert, are you?

04:33:03 13 A. Absolutely correct.

04:33:04 14 Q. With regard to the Brandstein reference, again, the  
04:33:18 15 book you still have in front of you, you've referred to  
04:33:20 16 that whole thing as Brandstein, right?

04:33:24 17 A. That's right.

04:33:24 18 Q. But you know that you've relied on multiple chapters of  
04:33:28 19 that book in your analysis, right?

04:33:30 20 A. I've made that clear, yes.

04:33:31 21 Q. And you've relied on Chapter 3, right?

04:33:35 22 A. Yes.

04:33:35 23 Q. Chapter 5?

04:33:37 24 A. Yes.

04:33:37 25 Q. Chapter 8?

04:33:39 1 A. Yes.

04:33:40 2 Q. Spanning hundreds of pages of that book, right?

04:33:42 3 A. It's a small book, but, yes.

04:33:45 4 Q. It's 400 pages, right, sir?

04:33:46 5 A. Close to 400.

04:33:52 6 Q. And you also know that those chapters aren't written by

04:34:04 7 Dr. Brandstein, right?

04:34:04 8 A. I had already pointed that out.

04:34:06 9 Q. So Chapter 3 wasn't authored by Dr. Brandstein; it was

04:34:09 10 authored by somebody else, right?

04:34:11 11 A. Correct, they were all authored by specialists chosen

04:34:15 12 and selected for their speciality.

04:34:15 13 Q. But not Dr. Brandstein?

04:34:16 14 A. Correct.

04:34:17 15 Q. Neither was Chapter 8 that was written by a different

04:34:20 16 set of people -- different from Chapter 3, right?

04:34:20 17 A. Correct, from Brandstein's group.

04:34:23 18 Q. But not Dr. Brandstein?

04:34:25 19 A. Correct.

04:34:28 20 Q. You said from Brandstein's group?

04:34:34 21 A. Yes.

04:34:37 22 MR. RUBINO: Can we put up DTX-49 at 102, please?

04:34:48 23 Q. (By Mr. Rubino) Chapter 5 was written by -- looks like

04:34:53 24 two Japanese people out of NEC; isn't that right?

04:34:58 25 A. That's true. I was referring to Chapter 8, which is

04:35:00 1 what the question was about.

04:35:01 2 Q. Chapter 5 doesn't come from Brandstein's group, does  
04:35:04 3 it?

04:35:05 4 A. Correct.

04:35:05 5 Q. Chapter 3 doesn't come from Brandstein's group, does  
04:35:08 6 it?

04:35:08 7 A. Correct.

04:35:15 8 MR. RUBINO: If we could please have that same  
04:35:22 9 exhibit at Page -- Chapter 12 -- or 18 -- Chapter 18, Page  
04:35:36 10 386. Forward two pages, please. There we go. Thank you.

04:35:52 11 Q. (By Mr. Rubino) Now, Dr. Stern, you referenced this  
04:35:55 12 page earlier, right?

04:35:56 13 A. Yes, I did.

04:35:56 14 Q. And you said you wanted to look at the fine print,  
04:35:59 15 right?

04:35:59 16 A. The fine print was Section 8.1, yes -- 18.1.

04:36:05 17 MR. RUBINO: Can we move up a little bit, please,  
04:36:07 18 Mr. Thompson? Thank you. Can you please highlight the  
04:36:12 19 first four lines of that passage?

04:36:15 20 Q. (By Mr. Rubino) Dr. Stern, now, this says the  
04:36:22 21 culmination of the Brandstein book, that: After 20 years  
04:36:25 22 of active research, however, we cannot claim that  
04:36:28 23 microphone array processing has had the success that many  
04:36:31 24 of us hoped for. And many will wonder when the great  
04:36:36 25 breakthrough in microphone array processing will finally

04:36:39 1 come, if ever.

04:36:41 2 You see that, right?

04:36:41 3 A. I do.

04:36:42 4 Q. And so you know that at the time of this book, no one  
04:36:45 5 had put all these elements together, right?

04:36:48 6 A. That's correct.

04:36:48 7 Q. And that you can't point to anyone prior to 2010 who,  
04:36:54 8 if ever, put any of these elements all together into the  
04:36:57 9 claim of the patent, right, sir?

04:36:59 10 A. That's not correct.

04:37:00 11 Q. You can't point to any single reference that you've  
04:37:04 12 identified today where someone has put together all the  
04:37:08 13 elements into Claim 1 of the patent, right, sir?

04:37:11 14 A. That's correct. But outside of the context of the  
04:37:17 15 report --

04:37:18 16 MR. RUBINO: Move to strike the remainder,  
04:37:20 17 Your Honor.

04:37:20 18 THE COURT: I'll sustain the objection that the  
04:37:23 19 answer is non-responsive after "that's correct." And I'll  
04:37:26 20 strike that portion of the answer after "that's correct."

04:37:29 21 MR. RUBINO: Pass the witness.

04:37:30 22 THE COURT: All right. Redirect, Mr. Re?

04:37:39 23 I'll take it as a yes since you've gone back to  
04:37:42 24 the podium.

04:37:43 25 MR. RE: Yes, Your Honor, I'm sorry.

04:37:44 1 THE COURT: That's all right.

04:37:44 2 MR. RE: I'm still concentrating.

04:37:46 3 THE COURT: Please continue. Don't quit  
04:37:49 4 concentrating.

04:37:51 5 MR. RE: Okay. If I may use the ELMO.

04:37:51 6 REDIRECT EXAMINATION

04:37:54 7 BY MR. RE:

04:37:54 8 Q. You were -- your cross-examination began with this  
04:38:10 9 discussion, and counsel showed you only the words at the  
04:38:13 10 top of Paragraph 89. Do you remember that?

04:38:15 11 A. Yes.

04:38:15 12 Q. And what were you discussing in Paragraph 89 where  
04:38:19 13 counsel didn't show you what's below it?

04:38:22 14 A. Well, counsel was asking about super directive  
04:38:30 15 beamforming, and I had stated -- may I go on?

04:38:33 16 Q. Yes, if you're going to explain.

04:38:35 17 A. Yes. The question was, is the super directive  
04:38:38 18 beamformer adaptive? And I had said, no. A super  
04:38:41 19 directive beamformer is a type of fixed beamformer.

04:38:44 20 However, in this particular application, it was  
04:38:46 21 made adaptive within the context of a definition by the  
04:38:50 22 Court by the inclusion of steering delays at the inputs to  
04:38:55 23 the elements of the super directive beamformer.

04:38:56 24 So the construction was adaptive, but the super  
04:39:00 25 directive beamformer in and of itself is fixed.



04:39:02 1 Q. And how do you know that from looking at the figure  
04:39:05 2 that you're showing on the ELMO? It's Figure 3 in  
04:39:09 3 Paragraph 89 of your report.

04:39:10 4 A. You can see -- let me find them.

04:39:15 5 Q. Go to the microphone if you can.

04:39:18 6 A. I need to review this because this -- give me a second.

04:39:22 7 Q. First of all, what reference are you discussing in the  
04:39:25 8 expert report?

04:39:26 9 A. So -- so I'm discussing a reference called Saric.

04:39:28 10 Q. And your opinion today did not in any way -- in any way  
04:39:33 11 rely on Saric; isn't that right?

04:39:35 12 A. That is correct.

04:39:35 13 Q. And, in fact, your -- your conclusions were about  
04:39:44 14 Dmochowski showing Limitation [C], right?

04:39:47 15 A. That is correct.

04:39:48 16 Q. The Li paper --

04:39:49 17 THE COURT: Just a minute, counsel.

04:39:51 18 Do you have an objection?

04:39:52 19 MR. RUBINO: Objection, leading, Your Honor.

04:39:54 20 THE COURT: Sustained as to leading.

04:39:57 21 Restate your question in a non-leading form.

04:40:01 22 Q. (By Mr. Re) Can you just give me your conclusions and  
04:40:04 23 explain whether any of your conclusions rely in any way on  
04:40:07 24 the Saric reference?

04:40:08 25 A. My conclusion was that Claims 1 -- Claims 1 and 8 of

04:40:13 1 the '049 patent were invalid based on the prior art. Those  
04:40:15 2 conclusions were rendered independently of the Saric  
04:40:18 3 reference, although the Saric reference was a number -- a  
04:40:24 4 larger number of references that were in the report.

04:40:26 5 Q. But we elected not to present that in this case, right?

04:40:29 6 A. That is correct.

04:40:29 7 Q. And so the elected references for trial were  
04:40:34 8 Brandstein, right?

04:40:34 9 A. Yes.

04:40:34 10 Q. Dmochowski?

04:40:36 11 A. Yes.

04:40:37 12 Q. Li, as well, right?

04:40:39 13 A. Yes.

04:40:39 14 Q. And did you have an opinion about Li and whether the  
04:40:43 15 patent would have issued had the examiner had Li?

04:40:46 16 A. If the examiner had Li, the patent would not have  
04:40:49 17 issued.

04:40:50 18 Q. And if the examiner had Brandstein or Dmochowski or  
04:40:54 19 even Abutalebi in combination, would the examiner have  
04:41:00 20 allowed the claims?

04:41:01 21 A. If the examiner had any of those prior art, the patent  
04:41:03 22 would not have issued.

04:41:04 23 Q. And that opinion in no way relied upon the Saric  
04:41:08 24 reference which counsel was asking you in  
04:41:11 25 cross-examination, right?

04:41:12 1 A. That is correct.

04:41:13 2 Q. Now, counsel also gave the impression, I thought, that  
04:41:18 3 someone put it together. Did you hear that?

04:41:20 4 A. I sure did.

04:41:22 5 Q. What -- what did you interpret counsel was thinking or  
04:41:25 6 conveying about someone finally putting it together in  
04:41:29 7 2010?

04:41:29 8 A. Well, keep in mind the Brandstein book was written in  
04:41:33 9 2001, between 2001 and 2010, there was a great deal of  
04:41:40 10 continued activity in microphone arrays. And the  
04:41:44 11 technology became much more viable and successful. The  
04:41:49 12 Microsoft Xbox is an example.

04:41:52 13 Q. Now, did Dr. Li and his group in any way have any  
04:42:00 14 success that you know of pertaining to the claimed  
04:42:02 15 inventions?

04:42:03 16 A. To be honest, I don't know. I -- I can't make a  
04:42:06 17 statement about that. I just don't know.

04:42:07 18 Q. Right. And, in fact, you considered what we call  
04:42:09 19 secondary considerations; do you remember that?

04:42:12 20 A. I did.

04:42:12 21 Q. And you considered what we call nexus; do you remember  
04:42:15 22 that?

04:42:15 23 A. Yes.

04:42:16 24 Q. And did you find any -- any real-world facts that have  
04:42:22 25 any connection with respect to the invention that could in

04:42:26 1 any way be termed success?

04:42:29 2 MR. RUBINO: Objection, Your Honor.

04:42:30 3 THE COURT: State your objection.

04:42:31 4 MR. RUBINO: Both leading and beyond the scope of  
04:42:33 5 cross.

04:42:33 6 THE COURT: I'll sustain as to leading.

04:42:37 7 Q. (By Mr. Re) Did you understand at all what counsel was  
04:42:39 8 referring to by there was no success yet?

04:42:44 9 A. I think that I should take counsel literally as stated  
04:42:49 10 in early 2001, the -- what matters is whether the  
04:42:53 11 technologies were known. Whether they were successful or  
04:42:56 12 not, is immaterial to the consideration of whether the  
04:42:58 13 patent is valid.

04:43:01 14 Q. Do you know of anyone who was successful with the Li  
04:43:07 15 invention?

04:43:08 16 A. I don't know.

04:43:09 17 Q. Counsel also asked you about we had no teaching about  
04:43:18 18 putting the units in the DSP. Do you remember that?

04:43:21 19 A. I do.

04:43:24 20 MR. RE: And let's call up what I put up DDX-14  
04:43:40 21 from the presentation. I believe it was the Brandstein  
04:43:42 22 book.

04:43:42 23 Q. (By Mr. Re) And do you see where I read into the  
04:43:46 24 record: The language wherein the three units are in the  
04:43:50 25 digital signal processor?

04:43:50 1 A. Yes.

04:43:50 2 Q. And you highlighted a portion from the Brandstein book,  
04:43:53 3 right?

04:43:53 4 A. I did.

04:43:54 5 Q. Please explain to the ladies and gentlemen of the jury  
04:43:57 6 why this is an express teaching with regard to the  
04:44:00 7 highlighted language?

04:44:01 8 A. Well, the Brandstein book tells us that we have the  
04:44:04 9 DSPs that allow us to implement everything in the DSP  
04:44:09 10 technology in real-time. That's -- that's what the text  
04:44:12 11 states.

04:44:12 12 Q. In fact, it says: We have affordable DSPs that allow  
04:44:18 13 us to implement all but --

04:44:20 14 A. The most complex schemes.

04:44:22 15 THE COURT: Gentlemen, you're going to talk one at  
04:44:24 16 a time in this courtroom. I've made that clear. There's  
04:44:26 17 no reason you can't do that.

04:44:28 18 THE WITNESS: I apologize, Your Honor.

04:44:29 19 THE COURT: One at a time.

04:44:30 20 Continue, counsel.

04:44:33 21 Q. (By Mr. Re) I just want it clear in the record what  
04:44:35 22 Brandstein says.

04:44:37 23 Today we have affordable DSPs that allow us to  
04:44:40 24 implement all but the most complex schemes cheaply in a  
04:44:48 25 digital signal processing technology in real-time.

04:44:51 1 Do you see that?

04:44:51 2 A. I do.

04:44:52 3 Q. And does that suggest to one of ordinary skill in the  
04:44:54 4 art to put various units of all kinds in a DSP?

04:44:58 5 A. That's what the text teaches.

04:45:01 6 MR. RE: I'll pass the witness, Your Honor. Thank  
04:45:03 7 you.

04:45:03 8 THE COURT: Additional cross-examination?

04:45:06 9 MR. RUBINO: Yes, Your Honor.

04:45:06 10 RECROSS-EXAMINATION

04:45:18 11 BY MR. RUBINO:

04:45:18 12 Q. Dr. Stern?

04:45:24 13 A. Yes.

04:45:24 14 Q. You didn't reference an Xbox in your analysis today,  
04:45:29 15 did you?

04:45:29 16 A. That was just a comment.

04:45:31 17 Q. And that's not one of the references you combined?

04:45:34 18 A. No.

04:45:34 19 Q. You just made that up just now, right?

04:45:37 20 A. I didn't make it up, but it's not part of the  
04:45:39 21 testimony. But it's -- it's not legally part of the  
04:45:42 22 testimony. It's not part of the report.

04:45:45 23 Q. So the references that you did combine --

04:45:48 24 A. Yes.

04:45:48 25 Q. -- were only Brandstein, Li, Abutalebi --

04:45:53 1 A. Dmochowski.

04:45:54 2 Q. And Dmochowski, right?

04:45:55 3 A. Correct, correct.

04:45:57 4 Q. Those are the references -- that's the world of items  
04:45:58 5 you're looking at for your motivation, right?

04:46:02 6 A. That's correct.

04:46:02 7 MR. RUBINO: Pass the witness, Your Honor.

04:46:03 8 THE COURT: Further direct?

04:46:04 9 MR. RE: Nothing further, Your Honor. Thank you.

04:46:06 10 THE COURT: All right. Dr. Stern, you may step  
04:46:08 11 down.

04:46:08 12 THE WITNESS: Thank you, Your Honor.

04:46:09 13 THE COURT: Mr. Re, does the Defendant desire this  
04:46:18 14 witness to be excused?

04:46:19 15 MR. RE: Yes, we do, Your Honor.

04:46:21 16 THE COURT: Is there objection?

04:46:22 17 MR. RUBINO: No, Your Honor.

04:46:23 18 THE COURT: Dr. Stern, you are excused.

04:46:25 19 THE WITNESS: Thank you.

04:46:26 20 THE COURT: That means, sir, you're free to leave  
04:46:28 21 us; you're free to stay. It's your call.

04:46:30 22 THE WITNESS: I'll stay for now.

04:46:32 23 THE COURT: All right. Defendant, call your next  
04:46:33 24 witness.

04:46:34 25 MR. DACUS: Thank you, Your Honor. We call Dan

04:46:37 1 McGavock, and we have some binders to pass out, if we may  
04:46:41 2 approach, Your Honor.

04:46:42 3 THE COURT: All right. Mr. McGavock, if you'll  
04:46:47 4 come forward and be sworn.

04:47:01 5 (Witness sworn.)

04:47:01 6 THE COURT: Please come around, sir, have a seat  
04:47:04 7 at the witness stand.

04:47:32 8 All right. Mr. Dacus, you may proceed.

04:47:34 9 MR. DACUS: Thank you, Your Honor.

04:47:34 10 DANIEL M. MCGAVOCK, DEFENDANTS' WITNESS, SWORN

04:47:34 11 DIRECT EXAMINATION

04:47:35 12 BY MR. DACUS:

04:47:35 13 Q. Mr. McGavock, would you introduce yourself to the jury,  
04:47:41 14 please, sir?

04:47:43 15 A. Yes, my name is Dan McGavock. I'm from a suburb in  
04:47:47 16 Chicago. I'm married. I've been married for 33 years. I  
04:47:51 17 have a son and a daughter, ages 25 and 26.

04:47:54 18 Q. And where do you work, Mr. McGavock?

04:47:57 19 A. I work at an international consulting firm. It's  
04:48:01 20 called Charles River Associates. And we specialize in  
04:48:05 21 financial and economic analysis, and I'm the -- I run the  
04:48:10 22 entire intellectual property practice for Charles River  
04:48:15 23 Associates.

04:48:15 24 Q. And do you have a particular expertise, Mr. McGavock,  
04:48:18 25 that brings you here to testify in this case?



04:48:20 1 A. Yes. I basically specialize in the valuation of  
04:48:23 2 intellectual property rights in every context. And so I do  
04:48:28 3 it in litigation, such as cases like this where I'm trying  
04:48:31 4 to determine a reasonable royalty, and I also determine the  
04:48:36 5 value of patents in the context outside of litigation, for  
04:48:40 6 example, helping companies license their technology.

04:48:42 7 THE COURT: Mr. McGavock, it's fine if you want to  
04:48:44 8 turn toward the jury when you give some of your answers,  
04:48:47 9 but you're turning away from the microphone. However you  
04:48:51 10 want to give your answers, just make sure that you're  
04:48:54 11 heard, sir.

04:48:54 12 THE WITNESS: Thank you.

04:48:54 13 THE COURT: All right, counsel. Continue.

04:48:58 14 MR. DACUS: Thank you, Your Honor.

04:48:59 15 Q. (By Mr. Dacus) Can you explain to the jury,  
04:49:01 16 Mr. McGavock, what -- what it is your role is in this  
04:49:05 17 particular case, what it is that you were asked to do?

04:49:07 18 A. I was asked to assess the opinions of Mr. Ratliff, the  
04:49:11 19 damages expert for Vocalife, and to comment on -- on his  
04:49:19 20 analysis and opinions.

04:49:20 21 I was also asked to provide my own independent  
04:49:23 22 opinion on what I deemed to be a reasonable royalty.

04:49:27 23 Q. What if this jury finds that this patent is not used or  
04:49:31 24 not infringed by Amazon, what are the damages?

04:49:35 25 A. The damages would be zero.

04:49:36 1 Q. Okay. And what if this jury were to find that the '049  
04:49:40 2 patent is, in fact, invalid, what would the damages be?

04:49:44 3 A. The damages would be zero.

04:49:46 4 Q. So, with all due respect to you and Mr. Ratliff, if the  
04:49:52 5 jury finds either that the patent is invalid or that it's  
04:49:54 6 not infringed, they could just disregard your testimony?

04:49:57 7 A. Yes.

04:49:58 8 Q. Can you explain to the jury, sir, what your educational  
04:50:06 9 background is, please, sir?

04:50:07 10 A. Yes. I have a Bachelor of Science degree in accounting  
04:50:12 11 from Indiana University. I'm also a certified public  
04:50:17 12 accountant. I've been certified for over 35 years now.  
04:50:20 13 And I'm also a certified licensing professional. It's kind  
04:50:22 14 of a unique certification, and it recognizes my expertise  
04:50:25 15 specifically in the licensing of intellectual property,  
04:50:28 16 such as patent rights.

04:50:29 17 Q. And can you give the jury, sir, a high-level  
04:50:33 18 description of what you've done in your professional life  
04:50:36 19 outside of your -- your academic education background?

04:50:39 20 A. Yes. So I've been with Charles River Associates  
04:50:45 21 effectively for 32 years. I've been consulting in  
04:50:48 22 intellectual property for 35 years, but 32 of those have  
04:50:51 23 been at Charles River Associates.

04:50:56 24 And we have 22 offices throughout the world,  
04:50:58 25 including Dallas and College Station, Texas. And I run the

04:51:02 1 intellectual property practice, and we focus on determining  
04:51:04 2 damages, valuing intellectual property rights, strategy,  
04:51:08 3 and transactions.

04:51:09 4 I was also invited to teach a -- a graduate level  
04:51:14 5 college course on the valuation of intellectual property  
04:51:17 6 rights at Northwestern University.

04:51:19 7 And then very early in my career, before I got  
04:51:22 8 into consulting, I was a staff auditor with the U.S.  
04:51:26 9 Government -- Government Accountability Office. It's sort  
04:51:29 10 of the FBI of accounting. What we did is evaluate fraud,  
04:51:34 11 waste, and abuse in government programs. And I was a staff  
04:51:36 12 auditor there.

04:51:37 13 Q. Do you have any organizational affiliations that you  
04:51:42 14 think are particularly relevant to the work that you're  
04:51:44 15 doing in this case, Mr. McGavock?

04:51:47 16 A. Yes. I've been recognized as a world -- a leading IP  
04:51:55 17 strategist, as well as a leading economic expert in patent  
04:51:59 18 litigation. So that's the first two designations there.  
04:52:03 19 And both of those designations are based on nominations  
04:52:06 20 from people in the industry that -- that know me or have  
04:52:11 21 worked with me.

04:52:12 22 And the last point there is the Licensing  
04:52:19 23 Executive Society. It's this very large professional group  
04:52:22 24 that's dedicated to the licensing of intellectual property.  
04:52:25 25 And I -- I've been a very active member since 1988, and I

04:52:29 1 was chairman of the valuation committee, which was focused  
04:52:33 2 on teaching licensing -- licensing executives how to value  
04:52:36 3 intellectual property rights when they're negotiating  
04:52:38 4 patent licenses.

04:52:39 5 Q. Give the jury, if you would, sir, some indication of  
04:52:42 6 the number of assignments or engagements that you've had  
04:52:46 7 related to valuing intellectual property and patent rights  
04:52:50 8 over the course of your 35 years.

04:52:51 9 A. It's been well over 500 assignments, and I would say  
04:52:56 10 over 300 of those assignments specifically dealt with the  
04:53:01 11 valuation of patent rights.

04:53:02 12 Q. And can you give the jury some indication of the  
04:53:07 13 companies, organizations, individuals that you've worked  
04:53:11 14 for over the course of that 35 years?

04:53:12 15 A. Yes. I've worked with government agencies, I've worked  
04:53:16 16 with high-tech companies, low-tech companies. I've worked  
04:53:21 17 with small companies, such as Vocalife, in valuing and  
04:53:24 18 helping them develop commercialization plans. So it's a  
04:53:26 19 very wide -- wide variety of companies.

04:53:27 20 Q. Have you testified in court before?

04:53:29 21 A. Yes.

04:53:30 22 Q. Many times?

04:53:31 23 A. Yes, about 30 times.

04:53:33 24 Q. Okay. And do you have experience in negotiating  
04:53:35 25 licenses outside of a -- of a lawsuit or litigation

04:53:39 1 context -- what I'll call the real world?

04:53:41 2 A. Yes. I've -- I've been -- that's a very important part  
04:53:45 3 of my career. Throughout my career, I've served as  
04:53:49 4 financial advisors to parties in license negotiation. And  
04:53:51 5 I've also been the lead negotiator in a patent license  
04:53:55 6 negotiation.

04:53:55 7 Q. And is your firm being compensated or paid for the work  
04:54:00 8 that you've done in this case, sir?

04:54:02 9 A. Yes.

04:54:02 10 Q. Is your payment in any way based on or contingent on  
04:54:06 11 the outcome or result of this case?

04:54:08 12 A. No.

04:54:10 13 MR. DACUS: At this time, Your Honor, I would  
04:54:11 14 offer Mr. McGavock as an expert in accounting, economic  
04:54:16 15 damages analysis, and the valuation of intellectual  
04:54:18 16 property, including patents.

04:54:20 17 THE COURT: Is there objection?

04:54:21 18 MR. LAMBRIANAKOS: No objection, Your Honor.

04:54:23 19 THE COURT: Without objection, the Court will  
04:54:24 20 recognize this witness as an expert in those designated  
04:54:27 21 fields.

04:54:27 22 Please continue.

04:54:28 23 MR. DACUS: Thank you, Your Honor.

04:54:37 24 Q. (By Mr. Dacus) Now, before we dig into the work that  
04:54:39 25 you did, Mr. McGavock, can you tell the jury the type of

04:54:41 1 information that you looked at, at a high level, in order  
04:54:44 2 to perform your work in this case?

04:54:46 3 A. Yes. I reviewed the '049 patent. I reviewed the  
04:54:49 4 original '756 patent. I reviewed thousands of documents,  
04:54:52 5 business records that were produced primarily by Amazon, as  
04:54:56 6 well as -- as Vocalife. I reviewed deposition testimony.  
04:54:59 7 We performed some independent research on certain issues,  
04:55:02 8 which we'll talk about. And then I also interviewed  
04:55:07 9 several individuals at Amazon as we performed our work.

04:55:10 10 Q. Have you been at the trial of this case each day?

04:55:13 11 A. Yes.

04:55:14 12 Q. At a high level, if you would, explain to the jury  
04:55:21 13 from -- at least from your standpoint, what it is that you  
04:55:24 14 and the jury are attempting to do in order to value or  
04:55:28 15 determine a reasonable royalty if the jury should -- should  
04:55:32 16 reach the damages part of this case?

04:55:33 17 A. Okay. Basically, what we're trying to do is -- is  
04:55:39 18 isolate the value of the '049 patent and solely the '049  
04:55:47 19 patent, and provide information that would be useful to the  
04:55:50 20 negotiators in a hypothetical negotiation. So I'm looking  
04:55:53 21 for reliable indicators of value that they're directly tied  
04:55:59 22 to the patented invention.

04:56:02 23 Q. And I want to pause. Is it important that you tie the  
04:56:06 24 damages to the specific patented -- alleged patented  
04:56:09 25 invention or feature?

04:56:10 1 A. Yes, it's very important, especially in cases like this  
04:56:13 2 when you have a multi-feature device and a very complex  
04:56:19 3 ecosystem that goes along with that device. So it's very  
04:56:22 4 important to try to isolate the value associated with the  
04:56:28 5 '049 patent.

04:56:28 6 Q. Now, you were here yesterday for Mr. Ratliff's  
04:56:31 7 testimony, and, of course, you knew before that about this  
04:56:33 8 concept of DEV, downstream economic value, correct?

04:56:37 9 A. Yes.

04:56:39 10 Q. And can you tell us, at a high level -- or tell the  
04:56:44 11 jury, at a high level, whether or not you think it is an  
04:56:47 12 appropriate methodology for folks in the business you're --  
04:56:50 13 that you're in and for what the jury is doing with respect  
04:56:53 14 to valuing this patent to use this DEV as -- in the  
04:57:01 15 calculation of damages?

04:57:03 16 A. Yes, I do not think it's a reliable basis. It comes  
04:57:08 17 nowhere close to isolating the value of the '049 patent.  
04:57:14 18 And DEV, by definition, the vast majority of value in DEV  
04:57:23 19 is based on purchases that customers make through their  
04:57:27 20 computer, through their smartphone, or tablets. They're --  
04:57:32 21 they're not voice purchases. They're not using the  
04:57:35 22 microphone array to make those purchases. So that's --  
04:57:37 23 that's one big problem.

04:57:38 24 Q. Can -- can I -- can I pause you right there? So what  
04:57:45 25 we -- what you're showing on the screen here are computers

04:57:48 1 and tablets and phones, the purchases of which are included  
04:57:53 2 in this DEV calculation; is that true?

04:57:55 3 A. That's correct. Purchases are made through those  
04:57:57 4 devices.

04:57:58 5 Q. And is it true that none of these devices are in --  
04:58:03 6 accused of infringement in this case?

04:58:04 7 A. That's correct.

04:58:06 8 Q. Now, is there an additional problem with using this DEV  
04:58:10 9 that Mr. Ratliff told the jury about yesterday?

04:58:13 10 A. Yes. The -- the actual profits -- I mean, I think  
04:58:18 11 Mr. Ratliff called them derivative sales, but they -- they  
04:58:20 12 relate to products that have nothing to do with the  
04:58:24 13 patented invention, things like dog food, barbecue  
04:58:29 14 utensils, fishing lures, et cetera. So the -- the products  
04:58:37 15 that represent the values in DEV are very far removed --  
04:58:41 16 are not related to the patent at all.

04:58:43 17 Q. And so that we're clear -- I mean, we could have put  
04:58:45 18 any product on the right side of the screen. These are --  
04:58:48 19 these are just products that people can buy from  
04:58:51 20 Amazon.com, correct?

04:58:51 21 A. That's correct.

04:58:52 22 Q. And, again, these are -- the DEV includes profits on  
04:58:59 23 the sale of these products, none of which are accused of  
04:59:02 24 infringement, correct?

04:59:02 25 A. That's correct. And I think there are -- I think there



04:59:05 1 are millions of products available on Amazon.com through  
04:59:09 2 these devices. So you can purchase just about anything.  
04:59:16 3 Q. So can you just explain to the jury, at a high level,  
04:59:19 4 just -- just so we're all clear, as to whether or not you  
04:59:21 5 think the DEV is an appropriate measure here? And, if not,  
04:59:25 6 why not?

04:59:25 7 A. Again, it's -- it captures value for methods that are  
04:59:33 8 unrelated to microphones. And the majority of the value is  
04:59:36 9 associated with that. And it also relates to products that  
04:59:40 10 are unrelated to the patent.

04:59:41 11 And the other thing I wanted to point out right  
04:59:43 12 now is that DEV is, by definition, a forecast. It's --  
04:59:48 13 it's not an actual profit number. And I'll go into more  
04:59:52 14 detail on that as we go through the --

04:59:55 15 Q. And let's do that. Is it okay to start talking about  
04:59:58 16 some of the details of this DEV calculation and -- and why  
05:00:01 17 you think it is not a reliable starting point for the  
05:00:05 18 valuation of a royalty in this case?

05:00:07 19 A. Yes. And I've got four topics here, so I'd like to  
05:00:12 20 just go through each one individually.

05:00:13 21 Q. Okay.

05:00:13 22 A. So, first of all, based on the data available in this  
05:00:17 23 case, I concluded that DEV estimates do not show any value  
05:00:25 24 attributable to the '049 patent.

05:00:26 25 Q. And is there some evidence in this case to support that

05:00:29 1 conclusion?

05:00:29 2 A. Yes. We have a comparison of a product that doesn't  
05:00:37 3 use the patent, so it's the Amazon Tap which has a  
05:00:44 4 hands-free mode, so it doesn't have a microphone array. It  
05:00:47 5 has one microphone. And I'm comparing that to the accused  
05:00:51 6 Echo products which operate in hands-free mode with  
05:00:51 7 microphone arrays.

05:00:52 8 So what I saw in the data that was relied upon by  
05:00:56 9 Mr. Ratliff was the ability to compare the DEV for a  
05:01:02 10 product that uses the patent, compared to products -- or a  
05:01:06 11 product that does not use the patent.

05:01:10 12 MR. DACUS: Let me pause here. Your Honor, under  
05:01:12 13 the Court's procedures, I think we are about to get into  
05:01:15 14 information that the parties have agreed the courtroom  
05:01:17 15 should be sealed. So I would ask that the Court please  
05:01:20 16 seal the courtroom at this time.

05:01:21 17 THE COURT: All right. Based on counsel's request  
05:01:23 18 and pursuant to the Court's standing order on protecting  
05:01:26 19 proprietary and confidential information, the Court will  
05:01:29 20 order the courtroom sealed at this time.

05:01:32 21 And I'll direct that all persons present and not  
05:01:37 22 subject to the protective order in this case excuse  
05:01:41 23 themselves and remain outside the courtroom until the  
05:01:43 24 courtroom is unsealed and reopened.

05:01:46 25 (Courtroom sealed.)

05:01:46 1 (This portion of the transcript is sealed

05:01:46 2 and filed under separate cover as

05:19:09 3 Sealed Portion No. 3.)

05:19:09 4 (Courtroom unsealed.)

05:19:09 5 THE COURT: This also unseals this remaining

05:19:11 6 portion of the record.

05:19:12 7 MR. DACUS: Thank you, Your Honor.

05:19:14 8 THE COURT: All right. Counsel, you may continue.

05:19:25 9 MR. DACUS: Thank you, Your Honor.

05:19:25 10 Q. (By Mr. Dacus) So I interrupted you, Mr. McGavock, and

05:19:25 11 I apologize. But you were telling us that one of the

05:19:26 12 things that Mr. Ratliff failed to do, in addition to the

05:19:27 13 things we've already talked about, is he failed to use the

05:19:30 14 operating profit to measure the downstream impact, correct?

05:19:34 15 A. That's correct. So --

05:19:35 16 Q. So explain that to the jury what you're talking about.

05:19:37 17 A. Well, he just left out other costs. So his -- the DEV

05:19:41 18 is based on future projections of sales of all -- all those

05:19:45 19 types of goods, but he did not consider significant costs

05:19:48 20 associated with selling those goods. The trucks, the

05:19:54 21 warehouses, the fulfillment centers, the cost of

05:19:58 22 maintaining the Amazon.com website. So those are

05:20:01 23 completely left out of his calculation, despite the fact

05:20:05 24 he's projecting into the future.

05:20:06 25 Q. Were you here yesterday -- do you remember Mr. Ratliff

05:20:10 1 saying that he used this thing called contribution profit?

05:20:14 2 Do you remember that?

05:20:19 3 A. That's right.

05:20:20 4 Q. And are you saying that contribution profit does not  
05:20:23 5 include all of the expenses that he should have included  
05:20:23 6 that Amazon incurs?

05:20:24 7 A. That's correct.

05:20:24 8 Q. Were you also here when Mr. Caruccio from Amazon  
05:20:27 9 testified by video deposition?

05:20:32 10 A. Yes.

05:20:33 11 Q. Do you remember him giving that long list of expenses  
05:20:35 12 that Amazon incurs?

05:20:36 13 A. Yes.

05:20:36 14 Q. And are those the expenses -- are you including all of  
05:20:39 15 the list of the expenses that Mr. Caruccio identified?

05:20:41 16 A. Yes, I'm trying to capture all of those.

05:20:45 17 Q. And is it -- am I understanding you to say that  
05:20:47 18 Mr. Ratliff did not include all of those expenses?

05:20:50 19 A. That's correct. He did not go beyond the contribution  
05:20:54 20 profit, which is a short-run variable profit, and doesn't  
05:20:57 21 consider long-run operating cost.

05:21:00 22 Q. And did you do a calculation -- if, in fact, you use  
05:21:02 23 all the expenses or include them in the calculation that  
05:21:05 24 you should, did you do a calculation to determine what  
05:21:07 25 the -- the royalty rate should be?

05:21:10 1 A. Yes. If you account for those costs, the royalty rate  
05:21:15 2 would be cut in half, so it would go from \$1.32 to 66  
05:21:22 3 cents.

05:21:22 4 Q. Did you find any other evidence in the record that  
05:21:24 5 Mr. Ratliff overstated his damages calculation?

05:21:27 6 A. Yes. He failed to adjust for multiple Echo devices in  
05:21:35 7 a home. So he does a per unit DEV calculation. And if a  
05:21:39 8 family buys two Echo units, he's -- he's assuming the DEV  
05:21:44 9 value would just double for that household; that their  
05:21:48 10 purchases would go up. But Amazon does an adjustment.

05:21:51 11 Q. Let me pause you there for a second.

05:21:54 12 MR. DACUS: Can -- Mr. Berk, can we pull up  
05:21:57 13 DTX-81, please, sir, again? And can you go to Page 7 and  
05:22:07 14 Lines 233 through 237, please, sir?

05:22:11 15 Q. (By Mr. Dacus) Do you remember yesterday when I asked  
05:22:18 16 Mr. Ratliff if he had accounted for this aggregation  
05:22:21 17 factor? Do you remember that?

05:22:22 18 A. Yes.

05:22:22 19 Q. And this document -- this is the same Exhibit 81 that  
05:22:26 20 you relied on, and, candidly, he relied on also, correct?

05:22:30 21 A. Correct.

05:22:30 22 Q. And you -- do you remember that what Mr. Ratliff said  
05:22:32 23 is his assumption was that this aggregation factor had  
05:22:36 24 already been taken into account in the calculation of DEV?  
05:22:41 25 Do you remember him saying that?

05:22:42 1 A. Yes.

05:22:42 2 Q. Is -- is that accurate in your mind -- in your opinion?

05:22:45 3 A. No, it's inaccurate.

05:22:47 4 Q. And tell the jury why.

05:22:48 5 A. If it had been done, it would have been called ADEV,

05:22:56 6 A-D-E-V, adjusted DEV. That's the term they use. But I

05:22:59 7 read this document, and the first thing I asked the person

05:23:02 8 that prepared the very document Mr. Ratliff relied on is

05:23:04 9 did you -- does this document have an aggregated adjustment

05:23:09 10 in it, and it does not. So, Mr. Ratliff, again, is

05:23:11 11 mistaken.

05:23:12 12 Q. Is that significant -- and I might point you to

05:23:15 13 Line 236 and what the result of failing to account for this

05:23:20 14 aggregation factor, whether or not it overstates or

05:23:24 15 understates DEV. Do you have any opinion on that?

05:23:27 16 A. It overstates DEV if you do not make the aggregation

05:23:31 17 adjustment. It's basically double counting downstream

05:23:34 18 sales.

05:23:34 19 Q. And did you --

05:23:36 20 MR. DACUS: If we can go back to the slides,

05:23:38 21 please, Mr. Berk.

05:23:39 22 Q. (By Mr. Dacus) Did you actually sit down and do a

05:23:44 23 mathematical calculation of the effect of failing -- of

05:23:48 24 Mr. Ratliff's failure to include this aggregation factor in

05:23:52 25 his calculation?

05:23:53 1 A. Yes.

05:23:53 2 Q. And -- and what did that show you?

05:23:55 3 A. It adjusts his royalty rate by -- it reduces it by 35  
05:24:00 4 percent. That's the aggregation factor used by Amazon.

05:24:03 5 It's a 35 percent downward adjustment. So his \$1.32  
05:24:09 6 royalty rate goes down to 86 cents per unit.

05:24:11 7 Q. And what -- what if we were to make both of those  
05:24:16 8 adjustments, the operating profit adjustment and the  
05:24:18 9 adjustment for the failure to include this aggregation  
05:24:21 10 factor, what -- what would the resulting royalty rate be?

05:24:23 11 A. 43 cents per unit.

05:24:28 12 Q. And -- and what we're doing here, we're using --  
05:24:31 13 although you disagree with the use of DEV, what you've done  
05:24:33 14 in -- in this calculation is assumed that DEV is  
05:24:38 15 appropriate. But under that assumption, even if it was a  
05:24:45 16 correct methodology, Mr. Ratliff needed to correctly use  
05:24:48 17 DEV, and he did not?

05:24:50 18 A. That's correct. And this is -- this is separate from  
05:24:52 19 the other issue of not deducting the losses on the devices.  
05:24:55 20 These are just other issues.

05:24:58 21 Q. Okay. Did you find other evidence -- and what -- what  
05:25:00 22 I might do before we talk about this one --

05:25:03 23 MR. DACUS: Mr. Berk, can you pull up Slide 31  
05:25:06 24 from Mr. Ratliff's presentation, please, sir?

05:25:09 25 Q. (By Mr. Dacus) Do you recognize this as what

05:25:21 1 Mr. Ratliff showed the jury yesterday, Mr. McGavock?

05:25:23 2 A. Yes.

05:25:23 3 Q. Do you see there that 6.7 percent related to device  
05:25:28 4 contribution apportionment Echo sales channel?

05:25:32 5 A. Yes.

05:25:32 6 Q. Do you agree with that methodology or number that  
05:25:38 7 Mr. Ratliff used?

05:25:41 8 A. I -- I don't understand the logic, and I don't agree  
05:25:45 9 with the way he calculated it.

05:25:47 10 Q. Before we talk about the details of the calculation, I  
05:25:50 11 want you to give the jury some sense, as someone who's done  
05:25:55 12 this for 35 years, whether or not you've ever seen  
05:25:59 13 anyone -- and I mean, ever anyone in your area of expertise  
05:26:04 14 use an advertising expense in this manner for  
05:26:10 15 apportionment?

05:26:10 16 A. I have never seen anything like this in my entire  
05:26:13 17 career. First of all, he's assuming that there are no  
05:26:16 18 marketing expenses for the Echo devices, which is -- which  
05:26:19 19 is wrong. But then what he's doing is he's saying that the  
05:26:21 20 other marketing expenses, the 6.7 percent, is completely  
05:26:26 21 unrelated to the Echo device. But he's using that to  
05:26:29 22 allocate value to the device. And if you're going to use  
05:26:36 23 that kind of a cost-based adjustment, sort of a cost  
05:26:40 24 allocation, there's a better way to do it.

05:26:43 25 Q. And did -- if we were to assume his methodology was



05:26:47 1 correct and use it, did you go through the steps to  
05:26:51 2 correctly assess what -- what portion of advertising  
05:26:55 3 expense should be included in the calculation?

05:26:57 4 A. Well, I did an alternative calculation where I looked  
05:27:01 5 to determine the contribution of the Echo device compared  
05:27:05 6 to other things that he talked about, such as fulfillment  
05:27:09 7 cost and everything else. I looked at the -- the actual  
05:27:13 8 expenses incurred on the Echo device, as compared to  
05:27:18 9 overall expenses, and I came up with a different  
05:27:21 10 apportionment factor.

05:27:21 11 Q. And if you include the apportionment factor based on  
05:27:26 12 the expenses you described, what would the adjusted royalty  
05:27:30 13 rate be?

05:27:30 14 A. So his apportionment factor would go from 6.7 percent  
05:27:34 15 down to .9 percent. And so if you applied the .9 percent  
05:27:41 16 in -- in his calculation, his royalty rate would go from  
05:27:46 17 \$1.32 to 18 cents per unit.

05:27:48 18 Q. And then, finally, do you remember that 40 to 50  
05:27:51 19 percent technical apportionment that Mr. Ratliff had on his  
05:27:55 20 pyramid chart? Do you agree with -- with that technical  
05:28:00 21 apportionment?

05:28:00 22 A. No, he simply applied a 50 percent apportionment  
05:28:06 23 factor -- actually, I think in this one, it's the 40  
05:28:09 24 percent. And in my expert report, I discuss a much more  
05:28:14 25 structured and rigorous apportionment approach that was

05:28:17 1 provided by Dr. Kiaei.

05:28:19 2 Q. Did you hear Dr. Kiaei testify about the actual  
05:28:23 3 apportionment that he believes is more appropriate for this  
05:28:26 4 microphone array as it relates to the Echo and the Alexa  
05:28:30 5 devices?

05:28:31 6 A. Yes, I was very -- I -- I studied what he had done in  
05:28:34 7 his expert report. So I'm very familiar with the structure  
05:28:37 8 he used, and it's very similar to what I've done in the  
05:28:40 9 past.

05:28:43 10 Q. Okay. This hypothetical negotiation that Mr. Ratliff  
05:28:48 11 explained yesterday, do you agree that's the proper  
05:28:50 12 construct or structure through which the jury should view  
05:28:55 13 their determination of a reasonable royalty?

05:28:57 14 A. Yes.

05:28:58 15 Q. And, basically, that means you've got Amazon at one  
05:29:02 16 side of the table and Vocalife at the other side of the  
05:29:07 17 table negotiating a valid -- a reasonable value for a  
05:29:12 18 royalty on this patent, correct?

05:29:14 19 A. That's right.

05:29:14 20 Q. And like Mr. Ratliff, do you agree that there are  
05:29:17 21 several factors that the law and the Court requires you to  
05:29:20 22 look at?

05:29:21 23 A. Yes.

05:29:21 24 Q. And did you do that in this case?

05:29:23 25 A. Yes, they're called the Georgia-Pacific factors. I

05:29:26 1 considered all of the factors, and I have some differences  
05:29:32 2 of opinion with Mr. Ratliff on those.

05:29:34 3 Q. And, in looking at those factors, is there one in  
05:29:38 4 particular that is of significance that you believe the  
05:29:41 5 jury should take into account in this case? And, if so,  
05:29:46 6 what is it?

05:29:46 7 A. Well, there's -- there's a few of the factors that  
05:29:49 8 relate to what others have paid for similar intellectual  
05:29:57 9 property rights. Georgia-Pacific 15, the very last factor,  
05:30:01 10 specifically says what amount a patent owner would be  
05:30:06 11 willing to accept. And so I looked for evidence in the  
05:30:10 12 record of what Dr. Li would be willing to accept.

05:30:16 13 Q. Is this a little bit like house shop -- have you ever  
05:30:21 14 bought a house, Mr. McGavock?

05:30:22 15 A. Yes.

05:30:23 16 Q. So when you buy a house, do you look to see if that  
05:30:23 17 particular house has ever sold, or sold in the recent past,  
05:30:24 18 and do you also look at other houses in the neighborhood to  
05:30:27 19 see what they sell for?

05:30:29 20 A. That's right. In the valuation world, we call it the  
05:30:32 21 market approach. You're looking at comparable transactions  
05:30:35 22 or comparable indications of value.

05:30:37 23 Q. Is that one of the things that you understand the  
05:30:40 24 Georgia-Pacific factors require you to do?

05:30:41 25 A. Yes. I think several of the -- at least three of the

05:30:44 1 factors touch on that concept.

05:30:45 2 Q. Is there evidence in this case of what Vocalife, for  
05:30:50 3 example, or Dr. Li would have accepted for the technology  
05:30:52 4 that's at issue in this case?

05:30:53 5 A. Yes. He offered to sell the original '756 patent to  
05:30:59 6 Google for \$700,00000.

05:31:04 7 MR. DACUS: And, Your Honor, may I have leave to  
05:31:06 8 grab a board?

05:31:06 9 THE COURT: You may.

05:31:09 10 MR. DACUS: Thank you, Your Honor.

05:31:32 11 Q. (By Mr. Dacus) And so tell the jury, if you would,  
05:31:33 12 Mr. McGavock, why you think it's significant as to Dr. Li  
05:31:39 13 offering to sell this '756 patent to Google for \$700,000.00  
05:31:42 14 with respect to the calculation of royalties in this case?

05:31:45 15 A. Well, it's -- it covers a similar property, a similar  
05:31:52 16 patent. It involves Dr. Li, the patent owner, and so it  
05:31:57 17 provides a very strong indication of what Dr. Li would  
05:31:59 18 accept for selling or licensing the rights to his  
05:32:09 19 invention.

05:32:09 20 Q. And so we heard some testimony earlier in the case  
05:32:12 21 about the fact that the '756 patent is very different from  
05:32:16 22 the '049. Were you here for that testimony?

05:32:18 23 A. Yes.

05:32:18 24 Q. And so that is a consideration here, right, because  
05:32:21 25 what was offering to be sold is the '756, correct?

05:32:24 1 A. Correct. So when you're -- when you're comparing  
05:32:27 2 properties, like comparing different houses, you want to  
05:32:30 3 make sure they have -- you know, they're in the same  
05:32:34 4 neighborhood, the same number of rooms. So I did compare,  
05:32:37 5 I did look at the two patents.

05:32:39 6 Q. And so what I -- what I put up here, sir, is this is  
05:32:42 7 the Claim 1 of the '049 patent; do you understand that?

05:32:45 8 A. Yes.

05:32:46 9 Q. And you understand from your work in this case that the  
05:32:49 10 only difference between the '049 Claim and the '756 are  
05:32:55 11 these words that are italicized; is that fair?

05:32:59 12 THE COURT: Just a minute.

05:33:01 13 MR. LAMBRIANAKOS: Objection, Your Honor. This  
05:33:03 14 discussion is beyond the scope of his report.

05:33:04 15 THE COURT: Do you have a response, counsel?

05:33:06 16 MR. DACUS: Certainly this particular board was  
05:33:12 17 not in his report, Your Honor, but the comparison of the  
05:33:16 18 '756 and the '049 and the comparability with respect to the  
05:33:22 19 Google offer were.

05:33:23 20 THE COURT: Well, I can't imagine a damages expert  
05:33:26 21 who would have the claim language in their report.

05:33:29 22 MR. DACUS: I do agree with that, Your Honor. I  
05:33:30 23 do not dispute that, that the claim language was not in  
05:33:32 24 there.

05:33:33 25 THE COURT: Well, by the same token, I would

05:33:37 1 assume that the offer or evidence that's been brought  
05:33:46 2 forward about Google would relate to the patent-in-suit and  
05:33:50 3 its predecessor. If you'll -- if you'll address that topic  
05:33:54 4 in a manner outside of the claim language itself --

05:33:58 5 MR. DACUS: I'd be happy to do that.

05:34:00 6 THE COURT: -- I think that probably will resolve  
05:34:04 7 the problem.

05:34:04 8 MR. DACUS: I'll be happy to do that.

05:34:06 9 THE COURT: Why don't you rephrase without that  
05:34:08 10 board up.

05:34:08 11 MR. DACUS: I'll be happy to do it.

05:34:10 12 THE COURT: And then, counsel, if you still  
05:34:11 13 believe it's objectionable, reurge your objection at that  
05:34:15 14 time.

05:34:15 15 Q. (By Mr. Dacus) So Mr. McGavock, for purposes of what  
05:34:15 16 we're doing here, of determining whether or not this offer  
05:34:17 17 is something that the jury should consider as significant  
05:34:19 18 evidence of the value of the '049, do you consider that a  
05:34:22 19 comparable or similar technology, just like you would in  
05:34:29 20 house shopping and looking at a comparable or similar  
05:34:32 21 house?

05:34:32 22 A. Yes --

05:34:32 23 Q. And tell the jury why.

05:34:34 24 A. -- as well as in valuing patents.

05:34:38 25 The '756 patent is the original invention. The

05:34:41 1 '049 is a re -- a reissue patent of that invention, so  
05:34:46 2 there's substantial overlap. And they're almost identical.  
05:34:51 3 I read both patents. And I actually looked very closely at  
05:34:54 4 how Dr. Li thought of his technology in terms of market  
05:34:59 5 applications.

05:35:01 6 At that time, in both patents, he viewed the  
05:35:06 7 invention as relating to smartphones, tablets, and other  
05:35:12 8 devices, much -- a much bigger potential market than just  
05:35:19 9 smart speakers.

05:35:19 10 Q. And have you seen any evidence in this case that at the  
05:35:22 11 time Dr. Li offered to sell the patent to Google for  
05:35:30 12 \$700,000.00, that he actually at least claims that he  
05:35:32 13 believed Amazon was infringing?

05:35:33 14 A. Yeah, he was -- I listened to his testimony in the  
05:35:37 15 courtroom, I read his deposition, so I understand that he  
05:35:40 16 was aware at that time that he felt Amazon had launched a  
05:35:45 17 product that was infringing.

05:35:50 18 Q. So even with allegedly the subjective thought that  
05:35:54 19 Dr. Li says he had, that he thought Amazon was infringing  
05:35:56 20 before the offer to Google, he was still willing to sell  
05:35:59 21 his patent for \$700,000.00; is that correct?

05:36:02 22 A. That's correct.

05:36:02 23 Q. And is that a piece of evidence you think the jury  
05:36:05 24 should consider in their determination of value of this  
05:36:07 25 patent if they should get that far?

05:36:09 1 A. Yes, I think that's highly relevant. Google was a  
05:36:13 2 major technology company at the time. Dr. Li, both at the  
05:36:16 3 time -- at that time, as well as of the '049 reissue, felt  
05:36:22 4 that both inventions covered a very broad market. And so I  
05:36:26 5 think, in my view, from a valuation expert standpoint, this  
05:36:29 6 is a very strong indication of value.

05:36:34 7 Q. You know, sir, that a -- a license -- or a royalty can  
05:36:40 8 be paid in two different forms, correct?

05:36:43 9 A. Generally speaking, yes. There are probably more than  
05:36:46 10 that.

05:36:46 11 Q. And -- and what are the two forms?

05:36:49 12 A. It could be a lump sum royalty or a running royalty,  
05:36:53 13 which is a -- a rate applied to some unit of measure, like  
05:36:58 14 device sales.

05:36:58 15 Q. And if the Court in this case asks this jury to ask a  
05:37:02 16 question about whether or not their award is based on a  
05:37:06 17 lump sum or a running royalty, have you seen evidence in  
05:37:09 18 this case as to what these two parties would have likely  
05:37:13 19 negotiated?

05:37:13 20 A. Yes. I think there would be, based on my review of the  
05:37:18 21 record, sort of an agreement -- or an agreement on this  
05:37:23 22 issue. Dr. Li had already offered to sell the invention  
05:37:29 23 for a lump sum amount of \$700,000.00. And then we heard  
05:37:35 24 Amazon has a policy of -- a general policy of negotiating  
05:37:39 25 lump sum agreements.



05:37:40 1 Q. You were here when Scott Hayden from Amazon testified  
05:37:43 2 by video deposition, were you?

05:37:46 3 A. Yes.

05:37:46 4 Q. And is this his trial -- trial testimony by video  
05:37:52 5 deposition that he gave, that we have on the screen,  
05:37:55 6 related to the policy?

05:37:56 7 A. That's correct. He said the expectation of the policy  
05:37:58 8 is to do a one-time, lump sum fixed payment.

05:38:02 9 Q. In addition to that, Amazon has produced other licenses  
05:38:06 10 that it has entered into with other companies in this case,  
05:38:10 11 correct?

05:38:10 12 A. That's correct.

05:38:10 13 Q. And did you review those?

05:38:11 14 A. Yes, I reviewed all of those licenses.

05:38:13 15 Q. And about how many were there?

05:38:15 16 A. I think between 10 and 12, something like that.

05:38:19 17 Q. And can you give the jury some indication as to whether  
05:38:21 18 or not those licenses were, in fact, lump sums?

05:38:25 19 A. The vast majority were lump sums. There was only one  
05:38:30 20 agreement that would be a true or pure running royalty  
05:38:34 21 agreement.

05:38:34 22 Q. So the evidence related to this lump sum versus running  
05:38:38 23 royalty is Dr. Li offered a lump sum payment, correct, to  
05:38:44 24 Google?

05:38:45 25 A. Yes.

05:38:45 1 Q. Amazon's policy is to have a lump sum, correct?

05:38:48 2 A. Yes.

05:38:48 3 Q. And indeed the Amazon licenses that have been produced,  
05:38:52 4 with the exception of one, which is a running royalty, the  
05:38:55 5 rest of them either have a cap and/or a lump sum, correct?

05:38:59 6 A. That's correct. And the one that was a running  
05:39:01 7 royalty, that was for an entire portfolio of patents that  
05:39:05 8 related to a standard -- the MPEG standard for playing  
05:39:12 9 music.

05:39:13 10 Q. I'd like to in the last few minutes, Mr. McGavock, to  
05:39:16 11 put some numbers, if you would, to this reasonable royalty  
05:39:20 12 calculation that you did using the actual sales numbers  
05:39:25 13 from the Echo. Can you walk us through that, please, sir?

05:39:27 14 A. Yes. So I rely upon -- I don't remember the exhibit  
05:39:33 15 number, but there was a document --

05:39:35 16 Q. It is DTX-418; does that sound correct?

05:39:39 17 A. That sounds familiar.

05:39:41 18 Q. Now, go ahead, I apologize.

05:39:43 19 A. And I -- I added up all of the revenues for actual  
05:39:50 20 voice purchases during that time period. I projected for  
05:39:52 21 earlier years, as well, and brought the numbers forward.

05:39:55 22 So I cover I think a six -- about a six-year  
05:39:58 23 period, a little over a six-year period of actual voice  
05:40:04 24 purchases. I applied Amazon's operating margins to those  
05:40:09 25 voice purchase revenues, to come up with an average

05:40:10 1 operating profit per unit of 12 -- roughly 13 cents.

05:40:19 2 Q. And did you also utilize the technical apportionment.

05:40:24 3 As opposed to the 40 or 50 percent that Mr. Ratliff used,

05:40:25 4 did you use -- utilize the technical apportionment that you

05:40:30 5 believe is more appropriate?

05:40:31 6 A. That's correct.

05:40:31 7 Q. And did you come to a royalty per unit based on those

05:40:34 8 numbers?

05:40:35 9 A. That's correct. So if you multiply the roughly 13

05:40:38 10 cents by the five and a half cents, you get the result

05:40:41 11 there, which is .0071 per device.

05:40:45 12 Q. And since that was per device, do you need to know the

05:40:48 13 accused units, that is the number of Echos that were sold,

05:40:52 14 in order to calculate the royalty?

05:40:55 15 A. Yes.

05:40:56 16 Q. And what's that number?

05:40:57 17 A. It's 18,947,013 units.

05:41:01 18 Q. And that would result in a royalty of what?

05:41:03 19 A. 134,524.

05:41:07 20 Q. So --

05:41:08 21 A. And I should point out, my number -- my number of units

05:41:11 22 is a little lower than Mr. Ratliff's. His is roughly

05:41:15 23 19 million because he made an error in his projection. He

05:41:20 24 actually includes non-accused sales in his projection.

05:41:23 25 Q. Can you give the jury what your final conclusions are,

05:41:26 1 sir, to the extent they reach the damages question, what  
05:41:29 2 you think a reasonable royalty would be in this case?  
05:41:32 3 A. Yes. I think a reasonable royalty would be no more  
05:41:37 4 than \$700,000.00, and I think somewhere in this range would  
05:41:40 5 be reasonable.

05:41:41 6 I think the -- the data points that I have used so  
05:41:44 7 that the Google offer and the actual voice purchase data  
05:41:48 8 provide the most reliable and credible way to value the  
05:41:56 9 '049 invention separately from everything else.

05:41:58 10 Q. And the 134,000, that's derived from using the actual  
05:42:04 11 purchases made through the Echo device?

05:42:06 12 A. That's correct.

05:42:07 13 Q. And would -- is it your opinion that this should be  
05:42:11 14 awarded as a running royalty or as a lump sum?

05:42:13 15 A. I think a lump sum would be appropriate, based on the  
05:42:16 16 evidence in the case.

05:42:18 17 MR. DACUS: That's all I have, Your Honor. I pass  
05:42:19 18 the witness.

05:42:20 19 THE COURT: All right. Ladies and gentlemen,  
05:42:22 20 we're going to take advantage of this opportunity to recess  
05:42:26 21 for the day. We're not going to start the  
05:42:28 22 cross-examination this late in the afternoon. We'll begin  
05:42:31 23 in the morning with the Plaintiff's cross-examination of  
05:42:35 24 Mr. McGavock.

05:42:37 25 As you prepare to leave the courthouse, if you

05:42:39 1 will make sure you take your juror notebooks to the jury  
05:42:42 2 room and leave them closed on the jury room table  
05:42:46 3 overnight.

05:42:46 4 Please travel safely to your homes. I'd like you  
05:42:49 5 back, as you were this morning, and I want to compliment  
05:42:53 6 you on being timely. I'd like you back so that we can  
05:42:57 7 begin as close to 8:30 as possible. So if you'll be  
05:43:01 8 assembled in the jury room before 8:30. Please travel  
05:43:04 9 safely to your homes.

05:43:05 10 Please remember all the instructions I've given  
05:43:07 11 you, including not to discuss this case or anything about  
05:43:10 12 it with anyone, including yourselves.

05:43:13 13 With that, ladies and gentlemen of the jury,  
05:43:17 14 you're excused until tomorrow morning.

05:43:21 15 COURT SECURITY OFFICER: All rise.

05:43:26 16 (Jury out.)

05:43:27 17 THE COURT: Be seated, please.

05:43:44 18 Mr. McGavock, you can step down.

05:43:47 19 THE WITNESS: Thank you.

05:43:49 20 THE COURT: Counsel, for your information,  
05:43:51 21 according to the Court's records, Plaintiff has 1 hour and  
05:43:57 22 25 minutes remaining. Defendant has 1 hour and 36 minutes  
05:44:00 23 remaining.

05:44:01 24 I've received your jointly submitted and updated  
05:44:06 25 final jury instructions and verdict. I'll be going over

05:44:09 1 that.

05:44:11 2 It's my intention to finish the evidence some time  
05:44:17 3 around noon tomorrow. And after an appropriate lunch  
05:44:22 4 break, it's my intention to, having sent the jury home,  
05:44:27 5 take up motions either party would care to offer under  
05:44:33 6 Rule 50(a).

05:44:33 7 Having heard arguments and ruled on those, I would  
05:44:36 8 then next to propose to conduct an informal charge  
05:44:41 9 conference in chambers to review the recently-updated and  
05:44:45 10 jointly submitted proposed final jury instructions and  
05:44:50 11 verdict form.

05:44:51 12 And having a fulsome discussion with parties  
05:44:53 13 and -- counsel, rather, in an informal and robust setting,  
05:44:58 14 I'll take all of that input into account and generate what  
05:45:02 15 I believe to be the appropriate final jury instruction and  
05:45:06 16 verdict form for submission to the jury. I'll provide you  
05:45:08 17 with copies to review and consider.

05:45:11 18 And then I'll conduct a formal charge conference  
05:45:13 19 on the record where either party may offer such objections  
05:45:17 20 to that document or those documents as they believe the  
05:45:22 21 interest of their clients require.

05:45:23 22 Those of you that will be presenting closing  
05:45:28 23 arguments, you are not required to be present tomorrow  
05:45:31 24 afternoon while these matters are taken up. You may use  
05:45:34 25 that time to prepare for your closing arguments. You're

05:45:38 1 certainly welcome, if you choose to participate, but  
05:45:40 2 there's no shortage of lawyers on either side of this case.

05:45:43 3 So, as long as these other matters are adequately  
05:45:46 4 staffed, those of you that will present closing arguments  
05:45:48 5 are not required to be here.

05:45:52 6 Particularly with regard to the informal charge  
05:45:54 7 conference, I would invite all counsel who are present to  
05:45:58 8 be present and participate in that. There's quite a few  
05:46:03 9 lawyers that have warmed a bench most of this trial and not  
05:46:06 10 had an opportunity to participate. And their input,  
05:46:10 11 suggestions, and arguments are more than welcome to be  
05:46:12 12 included in that informal charge conference.

05:46:15 13 With regard to motion practice under Rule 50(a),  
05:46:18 14 if you want to file something for me to consider in  
05:46:21 15 writing, you need to file it before tomorrow morning.

05:46:24 16 I do not intend this to be a lengthy process where  
05:46:30 17 I hear long, drawn-out arguments. I want to identify the  
05:46:36 18 issues that will be addressed in the parties' motions.

05:46:40 19 It's common that there are diametrically opposed  
05:46:44 20 motions under Rule 50(a) for such topics as infringement  
05:46:47 21 versus non-infringement. And I'll, in all likelihood, hear  
05:46:51 22 those competing arguments concurrently.

05:46:55 23 But it's my intention to -- to get to the heart of  
05:46:59 24 the matter, hear the arguments, references to the  
05:47:01 25 applicable evidence, which I have heard throughout the

05:47:03 1 trial, and then I can give you a ruling.

05:47:07 2 If you want to present more of a briefing format  
05:47:10 3 rather than a concise oral argument, put it in writing and  
05:47:14 4 file it overnight.

05:47:17 5 Are there questions from either party at this  
05:47:18 6 juncture before we recess for the evening?

05:47:22 7 MS. TRUELOVE: Just to be clear, Your Honor,  
05:47:24 8 your -- your intention is to have the informal charge  
05:47:27 9 conference. And then the Court will provide us with its  
05:47:29 10 charge tomorrow afternoon, and then we will come back and  
05:47:32 11 put objections on the record tomorrow?

05:47:34 12 THE COURT: I intend to finish the formal charge  
05:47:37 13 conference tomorrow so that Thursday morning we can begin  
05:47:41 14 with the jury and my final instructions, your closing  
05:47:44 15 arguments, and then they can retire and deliberate on the  
05:47:47 16 verdict.

05:47:48 17 So counsel that will be presenting closing  
05:47:51 18 arguments do not need to worry about being prepared to go  
05:47:56 19 forward with those on Wednesday. It will be first thing  
05:48:00 20 Thursday morning.

05:48:00 21 MS. TRUELOVE: That's all I have, Your Honor.

05:48:02 22 THE COURT: Do -- do the parties know at this  
05:48:04 23 juncture who is going to be presenting their closing  
05:48:06 24 arguments?

05:48:08 25 MS. TRUELOVE: I believe we do, yes, Your Honor.



05:48:10 1 Mr. Fabricant.

05:48:12 2 THE COURT: All right.

05:48:13 3 MR. FABRICANT: Yes, Your Honor, I will for the  
05:48:14 4 Plaintiff, Your Honor.

05:48:15 5 THE COURT: First and second Plaintiff's argument?

05:48:17 6 MR. FABRICANT: Yes, Your Honor.

05:48:17 7 THE COURT: Mr. Dacus, do the Defendants have --  
05:48:20 8 have they made that decision?

05:48:21 9 MR. DACUS: I don't know definitively, but likely  
05:48:24 10 Mr. Hadden and I will split it, Your Honor.

05:48:27 11 THE COURT: All right.

05:48:27 12 MR. DACUS: And, Your Honor, I do have a question  
05:48:29 13 with respect to 50(a), if I could.

05:48:29 14 THE COURT: Yes.

05:48:31 15 MR. DACUS: The Court said file something by  
05:48:32 16 morning. I'm a little concerned about that because --

05:48:35 17 THE COURT: Midnight tonight.

05:48:37 18 MR. DACUS: By midnight tonight? Even -- even  
05:48:37 19 without the evidence being closed, you would like our 50(a)  
05:48:42 20 motions? My question was, can we wait --

05:48:44 21 THE COURT: I'm not going to stop and have a  
05:48:47 22 multi-hour delay after the rebuttal case closes before I  
05:48:50 23 take up the 50(a) motions.

05:48:52 24 MR. DACUS: Understood completely, Your Honor. So  
05:48:54 25 my question was -- and, obviously, the Court can say no --

05:48:57 1 is can we file it as soon as evidence closes --

05:49:00 2 THE COURT: Well, if you want me to have an  
05:49:01 3 opportunity to read it -- what I'm trying to do is to avoid  
05:49:04 4 a delay in the process. You're usually the one that asks  
05:49:07 5 for the right to file something in writing, Mr. Dacus.  
05:49:10 6 You've done that before. I'm trying to accommodate your  
05:49:13 7 preferences, but I'm not going to delay the process.  
05:49:17 8 Otherwise, I'll just simply say, give me a concise oral  
05:49:21 9 argument from the podium, and we'll let that suffice.

05:49:24 10 MR. DACUS: How about if we file something before  
05:49:26 11 midnight tonight, Your Honor; will that work?

05:49:28 12 THE COURT: If you file it before midnight, I'll  
05:49:31 13 have an opportunity to look at it.

05:49:33 14 MR. DACUS: Thank you very much for that  
05:49:34 15 opportunity.

05:49:34 16 MR. HADDEN: Thank you.

05:49:34 17 THE COURT: Anything from anybody else?

05:49:37 18 MS. TRUELOVE: No, Your Honor.

05:49:38 19 THE COURT: If not, we stand in recess until  
05:49:41 20 tomorrow morning.

05:49:42 21 COURT SECURITY OFFICER: All rise.

22 (Recess.)

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CERTIFICATION

I HEREBY CERTIFY that the foregoing is a true and correct transcript from the stenographic notes of the proceedings in the above-entitled matter to the best of my ability.

/S/ Shelly Holmes  
SHELLY HOLMES, CSR, TCRR  
OFFICIAL REPORTER  
State of Texas No.: 7804  
Expiration Date: 12/31/2020

10/6/2020  
Date